

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

**CONTRACT AWARD PROFORMA – I**

To Be Filled And Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services and Goods Worth Fifty Million or More

- NAME OF THE ORGANIZATION/DEPTT Pakistan LNG Terminals Limited
- FEDERAL / PROVINCIAL GOVT. Federal Government
- TITLE OF CONTRACT Consultancy Services for LNG Import Terminal Project
- TENDER NUMBER PLTL/LNG TER/CON/02/12-2015
1. BRIEF DESCRIPTION OF CONTRACT Consultancy Services Contract for providing professional services in relation to implementation PLTL LNG Import Terminal Project. Under this Contract the Consultant is required to provide its professional consultancy services in respect of the following:
- Evaluation of bids/proposals (Technical and Financial), preparation of evaluation report(s) as per specified criteria, advising on the suitability of the offered price and its comparison with prices in the region, and a bottom up price to be developed by the Consultants.
  - Preparation of agreements/documents and providing support (legal, commercial, financial and technical) during negotiations of LNG Services Agreement (LSA) and ancillary agreements with successful bidder(s).
  - Provide assistance to PLTL in developing/reviewing procedures for commissioning, operating, billing, gas nominations, third party access to the terminal, etc.
- TENDER VALUE Rs. 300,000,000
- ENGINEER'S ESTIMATE NA  
(for civil Works only)
- ESTIMATED COMPLETION PERIOD 120 days from the effective date of the contract
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? No
- ADVERTISEMENT :
- (i) PPRA Website: Yes / 23.12.2015/ PLTL/LNG TER/CON/02/12-2015
- (ii) News Papers: Yes / Nawa-e-Waqt published on 24.12.2015; Express Tribune published on 24.12.2015/ Business Recorder published on 24.12.2015
- TENDER OPENED ON (DATE & TIME) 8<sup>th</sup> January 2016 / 3:30 p.m.

*PLNG 255 Ref.*

- NATURE OF PURCHASE Local
- EXTENSION IN DUE DATE (If any) No
- NUMBER OF TENDER DOCUMENTS SOLD: Seven sold against tender fee and 53 downloaded from website (list of Buyers is attached)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes  
(Complete RFP is enclosed herewith).
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes  
(Complete RFP is enclosed herewith).

- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
  - a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_
  - b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. \_\_\_\_\_
  - c) TWO STAGE BIDDING PROCEDURE. \_\_\_\_\_
  - d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. \_\_\_\_\_
- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)

WHO IS THE APPROVING AUTHORITY

BOARD OF DIRECTORS OF PAKISTAN LNG TERMINALS LIMITED

- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING. N/A
- NUMBER OF BIDS RECEIVED Six
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes
- WHETHER INTEGRITY PACT WAS SIGNED Yes

**PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – II**

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Services & Goods Worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS Six
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER Galway Group Asia Pte  
(Galway Group, the lead of the Consortium (8 Temasek Boulevard, # 22 -04 Suntec  
Tower 3, Singapore 038988) & Zishan Engineers (Private) Limited (47/F, Block 6,  
TECHS, Karachi, Pakistan)
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID). 1<sup>st</sup> in Technical Evaluation and lowest bidder in  
the Financial Evaluation
- NEED ANALYSIS (Why the procurement was necessary?) Consultancy Services  
Contract was required to avail the professional services of a consultant having  
adequate experience and comprehensive knowledge of the LNG business value  
change.
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE  
REASONS (Briefly describe) No extension was granted.
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT  
AT THE TIME OF OPENING OF BIDS Yes
- DATE OF CONTRACT SIGNING 9th March 2016  
(Copy of agreement is attached herewith)
- CONTRACT AWARD PRICE PKR 92,862,556/-
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS NO  
(The bidders were informed through official correspondence about results. Copy of the bid  
evaluation report is attached herewith)
- ANY COMPLAINTS RECEIVED No
- ANY DEVIATION FROM SPECIFICATIONS GIVEN  
IN THE TENDER NOTICE/DOCUMENTS No  
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA No
- SPECIAL CONDITIONS None