

**PUBLIC PROCUREMENT REGULATORY  
AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – I**

- NAME OF THE ORGANIZATION/DEPTT. **Securities and Exchange Commission of Pakistan**
- FEDERAL / PROVINCIAL GOVT. **Federal**
- TITLE OF CONTRACT **Annual Support and Subscription Renewal of IBM Software**
- TENDER NUMBER **T#12 (i) /22-23**
- BRIEF DESCRIPTION OF CONTRACT **Renewal of existing services licenses already in use of the SECP**
- TENDER VALUE **Rs.25 M**
- ENGINEER'S ESTIMATE **NA**  
(for civil Works only)
- ESTIMATED COMPLETION PERIOD **3-4 weeks**
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? **YES**
- ADVERTISEMENT :
  - (i) PPRA Website **17-Jan-2023, TS500856E**
  - (ii) News Papers **The News & Dunya, 18-Jan-2023**
- TENDER OPENED ON (DATE & TIME) **11:30 AM on 02-Feb-2023**
- NATURE OF PURCHASE **Local**
- EXTENSION IN DUE DATE (If any) **No**

3 sep 2023 . ✓

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- NUMBER OF TENDER DOCUMENTS SOLD **N/A (provided free of cost)**
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/ TENDER DOCUMENTS **YES (enclosed)**
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS **YES (Enclosed)**
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. \_\_\_\_\_
- c) TWO STAGE BIDDING PROCEDURE. \_\_\_\_\_
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. \_\_\_\_\_

- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.) **NA**

- WHO IS THE APPROVING AUTHORITY **Commission of the SECP**

- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING **NA**
- NUMBER OF BIDS RECEIVED **02**
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER **Yes**
- WHETHER INTEGRITY PACT WAS SIGNED **Yes**

**PUBLIC PROCUREMENT REGULATORY  
AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – II**

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **02**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **Khazana Enterprise Private Limited, Address: NTC building, Ground floor, 6-Race Course Road, Lahore.**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID).
  - 1. Khazana Enterprise Private Limited**
  - 2. Techaccess Pakistan Private Limited**
- NEED ANALYSIS (Why the procurement was necessary?) **Support renewal of existing IT product/ services**
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) **NA**
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS **Yes**
- DATE OF CONTRACT SIGNING **Purchase Order (PO) enclosed dated 29-Mar-2023.**
- CONTRACT AWARD PRICE **Rs. 38,906,017/-**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS **Yes, report has been shared with bidders through an email (report enclosed)**
- ANY COMPLAINTS RECEIVED **No**
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS **No**
- DEVIATION FROM QUALIFICATION CRITERIA **No**
- SPECIAL CONDITIONS, IF Any **NA**  
(Give Brief Description)



**SECURITIES AND EXCHANGE COMMISSION OF  
PAKISTAN**

**T# 12/22-23**

**Invitation to Bid**

The Securities and Exchange Commission of Pakistan invites sealed bids from the authorized services providers/principal's authorized dealers/distributors/partners/resellers based in Pakistan and registered with Federal Board of Revenue/Respective Revenue Boards for Income Tax and Sales Tax and who are on Active Taxpayers List (Income and Sales tax) of the Federal Board of Revenue/Relevant Tax Authority for following requirements

S. No.	Requirements	Tender Ref No.
1.	Annual Support and Subscription Renewal for IBM software	T# 12 (i)/22-23
2.	Annual Maintenance & Support (AMS) for Manage Engine Products	T# 12 (ii)/22-23
3.	Software Subscription and Support renewal of IBM Guardium	T# 12 (iii)/22-23
4.	Annual Support and Subscription Renewal for VMware software	T# 12 (iv)/22-23
5.	Hosting of SECP Web Services	T# 12 (v)/22-23

Bidding document for each above mentioned requirement and conditions, method of procurement, procedure for submission of bids, bid security, bid validity, opening of bid, evaluation criteria, clarification/rejection of bids etc. against above requirement are available for the interested bidders from the undersigned and can also be downloaded from <https://www.secp.gov.pk/procurement/>

The bids prepared in accordance with the instructions in the bidding documents, must reach undersigned on or before February 02, 2023 by 1100Hrs and will be opened on the same day at 1130Hrs.

In case of any query, Admin Department may be contacted on Telephone No. 051-9195477/051-9195437 during office hours (Monday to Friday excluding Public Holidays)

Mr. M. Ubaidullah Khalid, Add. Joint Director (Admin)  
NICL Building, 63 Jinnah Avenue, Blue Area Islamabad

TERMS OF REFERENCE

Customer Number            502845  
Account Name                SECP - Securities and Exchange Commission of Pakistan

**Contract 01:**  
**IBM Agreement**  
**Number:**                    143421  
**Expiry Date:**             31-Mar-2023

Product	Qty
IBM Content Manager Authorized User Value Unit License + SW Subscription & Support 12 Months	296
IBM Db2 Standard Edition VPC Option Virtual Processor Core License + SW Subscription & Support 12 Months	6
IBM Db2 Enterprise Server Edition Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	140
IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	460
IBM WebSphere Application Server Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	1,000
IBM MQ Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	280

**Contract 02:**  
**IBM Agreement**  
**Number:**                    143421  
**Expiry Date:**             31-May-2023

Product	Qty
IBM Content Manager Authorized User Value Unit SW Subscription & Support Renewal	124
IBM Rational Application Developer for WebSphere Software Authorized User Annual SW Subscription & Support Renewal	1
IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100
IBM WebSphere Application Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100
IBM DB2 Standard Edition VPC Option Virtual Processor Core Annual SW Subscription & Support Renewal	2

- Bids NOT in compliance with the any MUST requirement (s) in the evaluation criteria will NOT be evaluated.
- Bids Found in compliance with all the MUST requirement (s) and quoted lowest price w.r.t each requirement/Annexure shall be selected.

Annex "B"

## Technical Evaluation Criteria

SR.	ATTRIBUTE	DETAIL	WEIGHTAGE
1.	Support/ SLA Duration Contract 01	01 Year for mentioned quantities	<b>Must</b>
2.	Support/ SLA Duration Contract 02	01 Year for mentioned quantities	<b>Must</b>
3.	Partnership	Valid Principal Partnership Letter	<b>Must</b>

- Bids NOT in compliance with the any MUST requirement (s) in the evaluation criteria will NOT be evaluated.
- Bids Found in compliance with all the MUST requirement (s) and quoted lowest price i.e. **Grand Total (Rs.) Contract 01 + Contract 02**, shall be selected.

**FORMAT FOR FINANCIAL BID ONLY**

Customer Number 502845  
 Account Name SECP - Securities and Exchange Commission of Pakistan  
 Contract 01:  
 IBM Agreement Number: 143421  
 Expiry Date: 31-Mar-2023

Product	Qty	Quoted unit price Incl. of Applicable Taxes	Quoted Total price Incl. of Applicable Taxes
IBM Content Manager Authorized User Value Unit License + SW Subscription & Support 12 Months	296		
IBM Db2 Standard Edition VPC Option Virtual Processor Core License + SW Subscription & Support 12 Months	6		
IBM Db2 Enterprise Server Edition Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	140		
IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	460		
IBM WebSphere Application Server Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	1,000		
IBM MQ Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	280		
<b>Total (Rs.) Contract 01</b>			

**Contract 02:**

IBM Agreement Number: 143421  
 Expiry Date: 31-May-2023

Product	Qty	Quoted unit price Incl. of Applicable Taxes	Quoted Total price Incl. of Applicable Taxes
IBM Content Manager Authorized User Value Unit SW Subscription & Support Renewal	124		
IBM Rational Application Developer for WebSphere Software Authorized User Annual SW Subscription & Support Renewal	1		
IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100		
IBM WebSphere Application Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100		
IBM DB2 Standard Edition VPC Option Virtual Processor Core Annual SW Subscription & Support Renewal	2		
<b>Total (Rs.) Contract 02</b>			
<b>Grand Total (Rs.) Contract 01 + Contract 02</b>			

NOTE: Bid found in compliance of all the mandatory and MUST requirements in technical evaluation and quoting lowest price i.e. **Grand Total (Rs.) Contract 01 + Contract 02**, shall be selected being Most Advantageous bid.

**EVALUATION REPORT (FINAL)**  
**(As Per Rule 35 of PP Rules, 2004)**

- 1. Name of Procuring Agency      Securities and Exchange Commission of Pakistan
- 2. Method of Procurement        Single Stage One Envelope Method
- 3. Title of Procurement            Invitation to Bid - Annual Support and Subscription Renewal for IBM Software
- 4. Tender Inquiry No.                (T#12 (i)/22-23)
- 5. PPRA Ref. No. (TSE)            TS500856E
- 6. Date & Time of Bid Closing      February 02, 2023, 1100Hrs
- 7. Date & Time of Bid Opening    February 02, 2023, 1130Hrs
- 8. No. of Bids Received            02
- 9. Criteria for Bid Evaluation        As per Bidding Documents.
- 10. Details of Bid Evaluation        Bid(s) found compliant to MUST requirement in the technical evaluation and quoting lowest price shall be selected.

S. No.	Bidder Name	Technical Evaluation -Compliant (Yes/No)	Amount Incl. of quoted Taxes (Rs.)	Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
1.	Khazana Enterprise (Private) Limited	Yes	38,906,017	Compliant to technical evaluation criteria.
2.	Techaccess Pakistan (Private) Limited	Yes	44,413,899	

**Most Advantageous Bid: Khazana Enterprise (Private) Limited**

Any other additional / supporting information, the procuring agency may like to share. **NIL**



Signature

In case of any query, please send email at [ayesha.saddiqua@secp.gov.pk](mailto:ayesha.saddiqua@secp.gov.pk)

Note: Redressal of grievances and settlement of disputes shall be dealt under PPRA Rules. Any bidder feeling aggrieved by any act of the Commission/agency after the submission of his bid may lodge a written complaint concerning his grievances not later than five days after the announcement of this bid evaluation report.





# SECURITIES & EXCHANGE COMMISSION OF PAKISTAN PURCHASE / WORK ORDER

**Supplier Details:**

KHAZANA ENTERPRISE (PVT.) LTD  
Sir Agha Road F-5/1, Islamabad.

Pakistan

Vendor No: 1112705

Head Office

NICL Building, 63-Jinnah Avenue  
Islamabad  
PAKISTAN

**Bill to location:**

NICL Building, 63-Jinnah Avenue  
Islamabad PK

Order No:	Date:	Quote No:	Payment Terms:		
4873	29-MAR-23		Pay immediately		
Item	Description of Goods / Services	Quantity/ Unit	Unit Price (PKR)	Total Price (PKR)	
Repair & Maintenance IT - Soft	IBM CONTRACT 01 (01-April-2023 to 31-March-2024) -IBM Content Manager Authorized User Value Unit License + SW Subscription & Support 12 Months	296/Each	53,702.00	15,895,792	
Repair & Maintenance IT - Soft	IBM CONTRACT 01 (01-April-2023 to 31-March-2024) -IBM Db2 Standard Edition VPC Option Virtual Processor Core License + SW Subscription & Support 12 Months	6/Each	228,793.00	1,372,758	
Repair & Maintenance IT - Soft	IBM CONTRACT 01 (01-April-2023 to 31-March-2024) -IBM Db2 Enterprise Server Edition Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	140/Each	22,511.00	3,151,540	
Repair & Maintenance IT - Soft	IBM CONTRACT 01 (01-April-2023 to 31-March-2024) - IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	460/Each	10,400.00	4,784,000	
Repair & Maintenance IT - Soft	IBM CONTRACT 01 (01-April-2023 to 31-March-2024) -IBM WebSphere Application Server Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	1000/Each	2,497.00	2,497,000	
Repair & Maintenance IT	IBM CONTRACT 01 (01-April-2023 to 31-	280/Each	3,520.00	985,600	

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30/05/23

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*[Handwritten Signature]*  
30/3/23



## SECURITIES & EXCHANGE COMMISSION OF PAKISTAN PURCHASE / WORK ORDER

- Soft	March-2024) - IBM MQ Processor Value Unit (PVU) License + SW Subscription & Support 12 Months			
Repair & Maintenance IT - Soft	IBM CONTRACT 02(01-june-2023 to 31-May-2024) - IBM Content Manager Authorized User Value Unit SW Subscription & Support Renewal	124/Each	61,758.00	7,657,992
Repair & Maintenance IT - Soft	IBM CONTRACT 02(01-june-2023 to 31-May-2024) -IBM Rational Application Developer for WebSphere Software Authorized User Annual SW Subscription & Support Renewal	1/Each	551,693.00	551,693
Repair & Maintenance IT - Soft	IBM CONTRACT 02(01-june-2023 to 31-May-2024) - IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100/Each	11,962.00	1,196,200
Repair & Maintenance IT - Soft	IBM CONTRACT 02(01-june-2023 to 31-May-2024) -IBM WebSphere Application Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	100/Each	2,872.00	287,200
Repair & Maintenance IT - Soft	IBM CONTRACT 02(01-june-2023 to 31-May-2024) -IBM DB2 Standard Edition VPC Option Virtual Processor Core Annual SW Subscription & Support Renewal	2/Each	263,121.00	526,242

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30/03/23

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# SECURITIES & EXCHANGE COMMISSION OF PAKISTAN PURCHASE / WORK ORDER

Total value incl. tax PKR: Thirty-eight million nine hundred six thousand seventeen Only \*\*\*\*\*

38,906,017

*[Signature]*  
Prepared by

*[Signature]*  
Issued by

*[Signature]*  
Accepted by

Terms & Conditions: *3-4 weeks*

1. Delivery within \_\_\_\_\_ or by \_\_\_\_\_
2. Invoice must refer to this PO & Clearly mention the PO No.
3. Items not conforming to the specification will be returned.
4. Withholding Tax and Sales Tax will be deducted as per applicable Tax rules.
5. Sales Tax Invoice must be submitted along with the bills.
6. Payment will be made by crossed cheque within 30 days of receipt of goods and invoice delivery/challans.
7. In case of any dispute not resolved through mutual discussion between the vendor & SECP, both parties shall with mutual consent appoint an arbitrator
8. This Purchase Order (PO) is subject to signing of Legal Agreement, if applicable.

Other Terms & Conditions: *LD and other terms will be applicable as the bidding document.*

*30/03/23*  
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*[Signature]*

## INTEGRITY PACT

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS,  
SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

Contract Number: Purchase Order No.4873, Dated: March 29, 2023

Contract Value: Rs. 38,906,017

Contract Title: Annual Support and Subscription Renewal for IBM software (T# 12 (i)/22-23)


Khazana Enterprises (Private) Limited hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

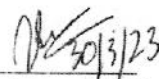
Without limiting the generality of the foregoing Khazana Enterprises (Private) Limited represents and warrants that it has fully declared the brokerage, commission, fee etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultations fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

Khazana Enterprises (Private) Limited certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representative or warranty.

Khazana Enterprises (Private) Limited accepts full responsibility and strict liability for making and false declaration, not making full disclosure, misrepresenting fact or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoPin this regard, Khazana Enterprises (Private) Limited agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoPin an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by Khazana Enterprises (Private) Limited as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

  
\_\_\_\_\_  
Buyer  
30/03/23

  
\_\_\_\_\_  
Khazana Enterprises (Private) Limited

