

# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

## CONTRACT AWARD PROFORMA – I

### To Be Filled and Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services and Goods Worth Fifty Million or More

- NAME OF THE ORGANIZATION/DEPTT. Pakistan State Oil (PSO)
- FEDERAL / PROVINCIAL GOVT. Federal Autonomous Body
- TITLE OF CONTRACT Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA and LMT..
- TENDER NUMBER LT/14646-FI
- BRIEF DESCRIPTION OF CONTRACT Two years Contract for supply of New Mild Steel Drums
- TENDER VALUE Rs. 79,560,000/-
- ENGINEER'S ESTIMATE (For civil works only) Not Applicable
- ESTIMATED COMPLETION PERIOD 02 Years
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?  

Yes	✓	No	-
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- ADVERTISEMENT :
- (i) PPRA Website (Federal Agencies)  
(If yes give date and PPRA's tender #)
- |            |  |
|------------|--|
| <u>Yes</u> | <u>TS432694E</u><br><u>05-Oct-2020</u> |
|------------|--|
- (ii) News Papers  
(If yes give names of newspapers and dates)
- |            |   |
|------------|---|
| <u>Yes</u> | <u>Business Recorder, The Express</u><br><u>Tribune, Jahan Pakistan And Duyna</u><br><u>04-Oct-2020</u> |
|------------|---|
- TENDER OPENED ON (DATE & TIME) Technical Bid Opening: 28-Oct-2020 03:00 pm  
Commercial Bid Opening: 17-Dec-2020 03:00 pm
- NATURE OF PURCHASE
- |              |   |               |   |
|--------------|---|---------------|---|
| <u>Local</u> | ✓ | International | - |
|--------------|---|---------------|---|
- EXTENSION IN DUE DATE (If any)
- |     |   |    |   |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|

➤ NUMBER OF TENDER DOCUMENTS SOLD 04  
*(Attach list of Buyers)*

➤ WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS  
*(If yes enclose a copy).*

Yes	-	No	✓
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➤ WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS  
*(If yes enclose a copy).*

Yes	✓	No	-
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➤ WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

a) SINGLE STAGE – ONE ENVELOPE PROCEDURE

b) SINGLE STAGE - TWO ENVELOPE PROCEDURE.

c) TWO STAGE BIDDING PROCEDURE.

d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE.

- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e. EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)

- WHO IS THE APPROVING AUTHORITY

*Procurement Committee of PSO*

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.

Yes	No	N/A	✓
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➤ NUMBER OF BIDS RECEIVED

03

➤ WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER

Yes	✓	No	-
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➤ WHETHER INTEGRITY PACT WAS SIGNED

Yes	✓	No	-
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# **PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**

## **CONTRACT AWARD PROFORMA – II**

### **To Be Filled And Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services & Goods Worth Fifty Million Rupees or More**

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **Tech :01 / Comm: 01**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s. PETROLEUM PACKAGES (PVT) LTD. 3RD FLOOR PIDC HOUSE M.T.KHAN ROAD, KARACHI.**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID). **1<sup>st</sup> M/s. PETROLEUM PACKAGES (PVT) LTD.**
- NEED ANALYSIS ***Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA and LMT..***
- (Why the procurement was necessary?)
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) 

Yes	-	No	✓
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- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS 

Yes	✓	No	-
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- DATE OF CONTRACT SIGNING **06-April-2021**  
*(Attach a copy of agreement)*
- CONTRACT AWARD PRICE **Rs. 81,268,200/-**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS 

Yes	✓	No	-
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**Bid Evaluation Report was Uploaded on PPRA as well as PSO websites**
- ANY COMPLAINTS RECEIVED (If yes result thereof) 

Yes	-	No	✓
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- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS (If yes give details) 

Yes	-	No	✓
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- DEVIATION FROM QUALIFICATION CRITERIA (If yes give details) 

Yes	-	No	✓
-----	---	----	---
- SPECIAL CONDITIONS, IF Any (Give Brief Description) 

Yes	-	No	✓
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**TENDER DOCUMENT COLLECTION SHEET**

P&amp;S-F-03-05

Date:01/08/2017

Rev No. 0

Page 1 of 1

<b>TENDER #:</b>	LT/14646-FI
<b>TENDER OPENING DATE:</b>	28/10/2020
<b>TENDER SUBJECT:</b>	TWO YEARS CONTRACT FOR SUPPLY OF NEW MILD STEEL DRUMS ON 'AS AND WHEN' REQUIRED BASIS AT LMPA AND LMT.

S. No.	Vendor's Name
1.	M/s. Bright Corporation
2.	M/s. Esquire Packaging Company (Pvt.) Ltd
3.	M/s. Petroleum Packages (Pvt.) Ltd.
4.	M/s. Continental Engineering Services (Pvt.) Ltd.



# Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan  
Telephone (021) 9203866-90 Fax (021) 9203796

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## PURCHASE ORDER

M/s. PETROLEUM PACKAGES (PVT) LTD. 3RD FLOOR PIDC HOUSE M.T.KHAN ROAD KARACHI Pakistan	Number	4110029114	
	Created On	07.01.2021	
	Indent No.	1030007930	
	Vendor	7771000911	
PLEASE PROVIDE THE UNDER MENTIONED MATERIAL (s) / SERVICE (s)		Contact	FI

**Title:** Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA  
< (> & <) > LMT.

S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR.
1	<p><b>NEW STEEL DRUM 210 L 18Gauge</b></p> <p>210 STEEL DRUM 18gauge</p> <p>New Steel Drums, as per approved specifications, design &amp; color.</p> <p>Standard Specifications for Steel Drums:</p> <p>BODY:</p> <p>Type:</p> <p>a. Open Head steel Drums</p> <p>b. Tight Head Steel Drums with two bungs</p> <p>Capacity:</p> <p>182 Kg for Grease Drum (open head)</p> <p>210 Liter for lubricant Drum (Tight head)</p> <p>Brim Capacity: Minimum 220 liters</p> <p>MATERIAL:</p> <p>Body</p> <p>18 gauge (1.2 mm) Mild Steel of prime quality.</p> <p>Top/Bottom</p> <p>Mild Steel of prime quality.</p> <p>Weight</p> <p>22 kg + /- 1 kg (Drum weighing less than 21 kg will be rejected).</p> <p>CONSTRUCTION:</p>	15.01.2023	LMT	EA	20,000.000	3,473.0000	69,460,000.00

Certified under Section 40(1) (b) of the Stamp Act that deficit amount of stamp duty of Rs. 203,170/- and penalty of Rs. 10,000/- has been recovered vide Challan No. 299 Dated 05-04-21

*[Signature]*  
Asstt. Chief Inspector of Stamps  
Board of Revenue, Sindh



For Pakistan State Oil Co. Ltd	Vendor Signed, Stamped & Executed on
Signed & Stamped Date <i>[Signature]</i>	Date <u>5/4/21</u>



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S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR.
	<p>Body Side seam resistance welded.</p> <p>Top Open head rounded / tight head with 2" and 3/4" bung opening in the top of the container.</p> <p>Bottom Double seamed to body using high quality sealing compound to provide liquid tight seal.</p> <p>Dimensions [For Pakistan Steel Mills Sheet] ----- Height External 915 +/- 5 mm &amp; Internally 895 +/- 5 mm. Diameter External 568 +/- 1 mm &amp; Internally 563 +/- 1 mm.</p> <p>Dimensions (for Aisha Steel, International Steel Mills or any other equivalent steel manufacturer) ----- Height External 892 +/- 5 mm &amp; Internally 872 +/- 5 mm. Diameter External 580 +/- 1 mm &amp; Internally 570 +/- 1 mm.</p> <p>Note: Compliance to any one of the above-mentioned dimensions for steel sheets source is compulsory.</p> <p>Lid As per standard industrial practice or as per above dimension.</p> <p>Locking Rings For open head steel drums, Top cover is removable and can be closed and</p>						



For Pakistan State Oil Co. Ltd

Signed & Stamped Date

Vendor Signed, Stamped & Executed on

Date 5/4/21



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	<p>sealed air tight by means of a special locking ring device with provision of nut bolt.</p> <p>Holes on head and tail of the nut are also required with hole size of 1 to 2mm.</p> <p>FINISHES: ----- Body Internally plain, smooth and rust/corrosion free and externally painted with good quality enamel paint (ICI / Berger or equivalent) as per PSO's requirement.</p> <p>Top/Bottom Internally plain, smooth and rust/corrosion free and externally painted with fine quality of enamel spray paint as per PSO's approved color scheme / requirement.</p> <p>- Oven Bake-Paint will be required.</p> <p>- As per color scheme provided by LMT, strict compliance will be required for color matching.</p> <p>Note: (1) PSO will inform in advance in case the screen printing will be required to be done at contractor premises.</p> <p>Drum Testing: ----- 1.,,All drums shall be tested with leak testing machine with air pressure as per applicable standard practice.</p>						



For Pakistan State Oil Co.Ltd	Vendor Signed, Stamped & Executed on
Signed & Stamped Date	Date  5/4/21



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	<p>2.,,Drums must be free of dust, dirt, rust, oil water and presence of any particles and any other contamination. All drums must be inspected internally with suitable power electric bulb to check the presence of dust, dirt, rust, oil, water and any other contamination or metal particles presence.</p> <p>Sealing Rings: ----- Sealing rings will be fixed by pressing on small and large bungs one each.</p> <p>Packing: ----- Prior to dispatch, each drum will be wrapped in proper and brown corrugated paper, tied with plastic string, as protection against minor dents which may occur in handling.</p> <p>Embossing: ----- Monogram of Manufacturer with year of manufacturing to be embossed at the bottom of each drums.</p> <p>Rust Proofing: Oil will be applied as per specifications for prevention of Rust / Corrosion.</p> <p>NOTE: Supplier can visit LMT (Korangi) for physically reviewing/understanding the specification of drums such as Height, Diameter, color etc.</p> <p>Special Instructions: ----- 1. Drum manufacturer will inform in advance to concerned LMT staff for selection of source of steel sheets before start of production/drum supplies.</p>						



For Pakistan State Oil Co.Ltd Signed & Stamped Date 	Vendor Signed, Stamped & Executed on  Date 5/4/21
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	<p>2. Supplier will not be allowed to change the source of steel sheet during the currency/validity of agreement/purchase order without the prior approval of LMT management, after testing and trial of samples.</p> <p>3. Change of steel source will only be allowed in extra ordinary circumstances/force majeure situation beyond the drum supplier control upon submission of documentary evidence from the steel sheet source and purely subject to PSO LMT officials approval.</p> <p>Pricing: -----</p> <p>1., Rates offered/quoted should be inclusive of all applicable taxes.</p> <p>2., In case, there is any revision of GST, revised purchase order/ change order will be issued by PSO.</p> <p>3., Prices quoted on delivery basis at PSO Plant (LMT/LMPA) or any other Toll Blending Facility in Karachi</p> <p>4., The supplier will attach current Steel Price circular either from Pak Steel Mills of any other renowned Mill with the quotation/bid (from where the vendor will continue to source steel during the contract) as the basis for price, which will be used as a reference price of respective steel drums for onward revisions.</p> <p>PRICE REVISION FORMULA: -----</p> <p>The rates/prices quoted are subject to revision (increase or decrease) in price of steel sheet as issued by M/s Pakistan Steel Mills or equivalent renowned source of steel sheets of the vendor. There will be no change in steel drum price upto 4% revision in steel sheet prices.</p>						



For Pakistan State Oil Co.Ltd Signed & Stamped Date 	Vendor Signed, Stamped & Executed on  Date <u>5/4/21</u>
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S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR.
	<p>However, if the price of steel sheet change/revise more than 4% then the new drum price will be calculated as per the following formula:</p> <p>Existing price of drum + (Change in Steel price per Kg X Drum weight in Kg) = New Price of Drums (as explained below)</p> <p>Existing price of drum = Rs 1000 + Change in Steel price per Kg = Rs 5 X Average Drum weight in Kg = 21 Total Increase in Price = Rs 5 * 21 = 105 New Price of Drums (1000+ 105) = Rs. 1105 per drum</p> <p>- The same formula will be applicable in both cases either the price of steel sheet increase or decrease.</p> <p>- The price of steel sheets shall be based on the official price list of Pakistan Steel Mills or equivalent renowned source.</p> <p>- Any escalation &amp; de-escalation in the prices of Steel Sheets by Pakistan Steel Mills or equivalent renowned source will subject to revision in prices, as per the agreed formula mentioned in tender documents.</p> <p>Quality Control/Inspection: ----- 1.,,Acceptance of all supplies will be subject to inspection at the time of delivery at destination/s in respect of specifications, quality etc. The decision of the Company's inspection official (in case of deviation from the specs) shall be final and binding on the supplier.</p> <p>2.,,In case of rejection at the time of delivery and / or after the filling, due to substandard quality material/ painting/ specifications etc., such rejected material shall be rejected and removed from the delivery point/s entirely at the risk and cost of the steel drum vendor.</p>						



For Pakistan State Oil Co.Ltd  
Signed & Stamped Date 

Vendor Signed, Stamped & Executed on  
Date  31/1/21



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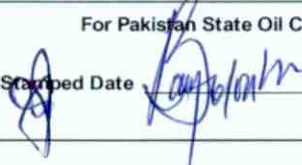
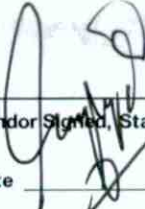
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S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR
	<p>3.,,The color/quality/finishing of the drums must not fade/deteriorate due to sunlight exposure/harsh environmental conditions at any place/customer site. This will not be acceptable and the drum(s) will be returned to the vendor and the cost of drums and product (filled) will be recovered from the vendor.</p> <p>4.,,In case of leakage of drums (due to fault of vendor) during handling or production, supplier will be responsible for loss of the product and cost of the drums.</p> <p>Delivery: -----</p> <p>1.,,PSO Lube Manufacturing plant will provide a monthly tentative production schedule containing min &amp; Maximum quantities required on weekly and monthly basis with delivery schedule by 28th of the previous month or as and when required basis for which the vendor will be given 5 working days to start supply of the drums as per given schedule.</p> <p>2.,,In case of emergency or seasonal requirements, PSO will advise the supplier to furnish the additional quantities on 03 working day notice for production. Therefore, supplier are required to keep provision for the same in their own production schedule.</p> <p>3.,,Delivery requirement shall be communicated by PSO on as and when required basis and supplier has to follow the given schedule.</p> <p>4.,,Drum will be delivered to PSO locations (LMT-Korangi and/or LMPA-Kemari) or PSO Toll Blending supplier/manufacturer for Trading goods in Karachi.</p> <p>5.,,The supply of the drums will be on the delivered basis. The loading from their location to unloading at PSO locations/toll blending facility &amp; transportation charges in this regard shall be on the supplier.</p>						



For Pakistan State Oil Co.Ltd Signed & Stamped Date 	Vendor Signed, Stamped & Executed on Date  5/1/21
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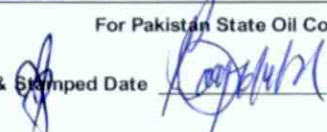

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	<p>6...The supplier shall also ensure that the supplies are exactly as per specifications laid down in our bidding document / purchase order.</p> <p>7...In case after placement of Purchase Order/s the supplier fails to execute the order in accordance with the required specifications and within the time schedule given by PSO during contract period, PSO shall impose a penalty of 1% per day on the ordered quantity value for each day the supplies are delayed and maximum upto 10% penalty of the value of the ordered quantity.</p> <p>8...Upon shipment of sub-standard Drums, PSO will reject the consignment and may impose a penalty of 5% of the total cost of the consignment received. In case of repeat of rejection of consignment(s), penalty can be increased to 10% of the total value of the consignment received besides rejection of the consignment.</p> <p>9...PSO reserves the right to cancel PO after serving three notices to vendor on non-compliance of PSO terms &amp; conditions especially on quality &amp; failure on timely delivery. Three notices shall be considered sufficient regardless of time interval between the notices.</p> <p>Payment:</p> <p>-----</p> <p>1...The payment will be made after submission of the bills for the quantity supplied and accepted provided the bill/s is/are supported by Original Receipted Delivery Challan/s / Original Sate Tax Invoice and the Company's prescribed receiving and acceptance document (P-STK-09) to be issued by the nominated receiving point/s.</p> <p>2...Part payment against the part supply shall be allowed.</p> <p>3...The supplier will be bound to provide the authentic/verifiable</p>						



<p>For Pakistan State Oil Co.Ltd</p> <p>Signed &amp; Stamped Date </p>	<p>Vendor Signed, Stamped &amp; Executed on</p> <p>Date  5/1/21</p>
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	<p>monthly rates from the Pak steel mills or any other mills from where the raw material (steel sheets) are being procured. Otherwise, running bills will not be processed until the monthly prices of steel sheet are submitted to PSO.</p> <p>General TERMS AND CONDITIONS:</p> <p>1. Supplier shall not be allowed to deviate or alter the terms &amp; conditions once offered and/or once accepted in the form of purchase order or contract issued by PSO.</p> <p>2.,,PSO reserves the right to change the design and color scheme of the steel drums as per the change in business requirement, during the currency of the agreement/purchase order. Therefore, the selected supplier should keep provision in their working for the change in design and color scheme of drums. However, PSO will at least provide 2 months for the desi,,gn and development of the drums and pilot trial run.</p> <p>3.,,PSO staff, if required, can witness the manufacturing of first few samples of steel drums (especially in case of a first time supplies to PSO). Mass scale production will be subject to the approval of samples by PSO staff. PSO may also ask for the testing of sample lot for its material &amp; stated specification from any independent lab/certifying body in case of further verification required.</p> <p>4.,,Maximum One month mobilization period will be given to the supplier after issuance of LOI / Purchase order, whichever is issued earlier, to make necessary arrangement for starting of supplies and samples approval.</p> <p>5.,,If the supplier fails to mobilize/ start supplying the steel drums</p>						



For Pakistan State Oil Co.Ltd

Signed & Stamped Date

Vendor Signed, Stamped & Executed on

Date



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	Vendor	7771000911	
PLEASE PROVIDE THE UNDER MENTIONED MATERIAL (s) / SERVICE (s)		Contact	FI

**Title:** Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA  
< (> & < )> LMT.

S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR
	<p>within one month, PSO reserves the right to procure steel drums from previous/any other manufacturer and any additional cost will be borne by the new contractor/manufacturer.</p> <p>6.,,PSO reserves the right to review its contract award decision for cancellation in case samples are not approved by PSO team by maximum of three (03) trials, immediately after the issuance of the purchase order within one month.</p> <p>7.,,The quantities ordered may be increased / decreased within the validity of the Purchase Order/s in line with the business requirement. In both the cases the quoted price shall remain unchanged.</p> <p>8.,,PSO reserves the right to increase or decrease the quantities or extend or reduce the time period/validity during the currency of the purchase order to meet the business requirements by issuing change orders for revised quantities and or time period.</p> <p>9.,,PSO reserves the right to extend the time period of the purchase order in case the quantities/amount awarded in contract are not consumed within the contract period.</p> <p>10.,,Based on the satisfactory performance of the supplier, contract may be renewed for another year (third year for additional proportionated quantities) with mutual understanding of PSO &amp; Supplier on same rate and terms and condition. Additional quantities will be provided for third year separately after management approval.</p> <p>11.,,As per PPRA, PSO reserves the right to award an additional 15 % Quantity through change order to the supplier after successfully Completion of contract.</p> <p>12.,,PSO will not make any payment if the supplier produces any thing over and above the order placed and or beyond the quantities (or overall</p>						



For Pakistan State Oil Co.Ltd Signed & Stamped Date	Vendor Signed, Stamped & Executed on Date 5/1/21
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# Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan  
Telephone (021) 9203866-90 Fax (021) 9203796

11 OF 13

## PURCHASE ORDER

M/s. PETROLEUM PACKAGES (PVT) LTD. 3RD FLOOR PIDC HOUSE M.T.KHAN ROAD KARACHI Pakistan	Number	4110029114	
	Created On	07.01.2021	
	Indent No.	1030007930	
	Vendor	7771000911	
PLEASE PROVIDE THE UNDER MENTIONED MATERIAL (s) / SERVICE (s)		Contact	FI

**Title:** Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA  
< (> & <) > LMT.

S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR.
	<p>amount of the contract) mentioned in purchase order and or any stock is left over with supplier after the expiry of the contract/purchase orders.</p> <p>13.,,Contract may be terminated at any time during its currency, without assigning any reason by serving one month and upon expiry of notice, this contract/service order shall stand ceased &amp; terminated.</p> <p>14. PSO reserves the right to cancel PO/contract and forfeit the performance guarantee/ security amount after serving three notices to vendor on non-compliance/non-performance against PO/contract terms and conditions including failure on account of quality/ quantity / specs/ delivery/timing etc.</p> <p><b>TERMS &amp; CONDITIONS:</b></p> <p>1) The job includes labour, transportation and all material charges.</p> <p>2) The above job is subject to entire satisfaction and inspection/ acceptance by consignee.</p> <p>3) Payment after completion of the job on submission of the bill, duly verified by the concerned officials.</p> <p>4) All Govt. taxes and GST is included in the above mentioned rates.</p> <p>5) If the contractor fails to complete the work within stipulated time, the concerned Incharge will be entitled to deduct from his bills for work given in this order or other minor due to him by PSO, a value of 0.1% of Work Order per day and subject to maximum 10% value of the PO.</p> <p>6) PO is evaluated according to each item with lowest value of the bid</p> <p>7) Payment will be made against the vendor invoices after completion of specific job (s) and passing quality /quantity of goods/works and services including all verifications/inspections by the PSO designated official within 30 days.</p> <p>8) The Contractor/Supplier hereby represents that he has paid the requisite amount of stamp duty to the concerned revenue authority on</p>					Add: GST (17.00%) Sub Total	11,808,200.00 81,268,200.00



For Pakistan State Oil Co.Ltd

Signed & Stamped Date \_\_\_\_\_

Vendor Signed, Stamped & Executed on \_\_\_\_\_

Date \_\_\_\_\_ 5/4/21



# Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan  
Telephone (021) 9203866-90 Fax (021) 9203796

12 OF 13

## PURCHASE ORDER

M/s. PETROLEUM PACKAGES (PVT) LTD. 3RD FLOOR PIDC HOUSE M.T.KHAN ROAD KARACHI Pakistan	Number	4110029114	
	Created On	07.01.2021	
	Indent No.	1030007930	
	Vendor	7771000911	
PLEASE PROVIDE THE UNDER MENTIONED MATERIAL (s) / SERVICE (s)		Contact	FI

**Title:** Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMPA  
< (> & <) > LMT.

S.No.	DESCRIPTION OF MATERIAL / SERVICE	Delivery Date	Required At	Unit	Quantity	Rate Per Unit (PKR)	Amount PKR.
	<p>this Purchase Order. The Contractor/Supplier shall indemnify and hold PSO and its officials harmless against any and all claims raised by the concerned revenue authority or any other authority, established under the law for the time being in force, in respect of any deficiency or non-payment of stamp duty or penalty on this Purchase Order.</p> <p>(Rupee: Eighty One Million Two Hundred Sixty Eight Thousand and Two Hundred Only.)</p>						
						<b>Grand Total</b>	<b>81,268,200.00</b>



For Pakistan State Oil Co.Ltd

Signed & Stamped Date \_\_\_\_\_

Vendor Signed, Stamped & Executed on \_\_\_\_\_

Date 5/4/21





# Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan  
Telephone (021) 9203866-90 Fax (021) 9203796

13 OF 13

## PURCHASE ORDER

M/s. PETROLEUM PACKAGES (PVT) LTD. 3RD FLOOR PIDC HOUSE M. T. KHAN ROAD KARACHI Pakistan	Number	4110029114
	Created On	07.01.2021
	Indent No.	1030007930
	Vendor	7771000911
	Contact	FI

### NOTES

1. Purchase/Service Order number must appear on all correspondence, invoices, packages, shipping tags and other documents pertaining to this order.
2. Transportation charges are payable by the vendor unless specified otherwise.

### ADDITIONAL TERMS:

- 1) The rates quoted above are based on your quotation against our Tender # LT/14646-FI dated 29.09.2020 and subsequent correspondence.
- 2) Bank Guarantee # IGT00380112321PK dated 16-March-2021 of Rs. 8,126,820/- of Habib Bank Limited shall be treated as Security Deposit and shall be returned after satisfactory completion of the job. No bonus / interest shall be payable by PSO during the time this security remains in PSO's custody.
- 3) The above security deposit shall be liable to be forfeited by PSO for any or all of the reasons stated below:
  - a) If during the validity of this contract, the Contractor fails to honor his commitments.
  - b) If the Contractor's services are found to be unsatisfactory and if in spite of a written warning the contractor fails to improve the same.
  - c) To recover financial loss to PSO due to damage / loss / misappropriation of Company's property while in Contractors custody or due to mishandling by Contractor or his men within Company's premises.
- 4) In case, PSO claims on account of loss / damage / misappropriation / mishandling or for whatever reason exceeds the amount of security deposit, PSO will have a right to recover such amount from contractors bills due from the Company in respect of any contract services, or supplies against which whatever order and for whatever location it may be.
- 5) PSO reserves the right to terminate this contract by giving 30 days# notice without assigning any reason.
- 6) Supplier / Contractor must apply for the refund of his security deposit immediately after his final bill is cleared / warranty period is expired as the case may be. PSO shall not be responsible for the refund of if no application received within Six (06) months.
- 7) Terms and Conditions of RFQ and PUR-03(P) attached with the bid constitute the part of this purchase order.

Total Value of Purchase/Service Order

PKR 81,268,200.00

FOR PAKISTAN STATE OIL CO.LTD

*[Signature]*  
7.4.2021

Designation: \_\_\_\_\_

Date: \_\_\_\_\_

VENDOR ACKNOWLEDGMENT

I hereby acknowledged/sign and accept this PO/SO consisting all the terms & conditions there on including specifications and delivery schedule in all aspect.

Name: Muhammad Razi

Date: 5/4/21





# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

- Bids not meeting mandatory requirements will be disqualified.
- Bids are required to obtain minimum 70% numbers in each section and also min 70% on overall basis.
  - Bidders must submit only one duly filled "Technical Evaluation Criteria".
  - Bidders must duly fill all relevant fields and SIGN/STAMP each page.
- Bid Evaluation is based on following areas;
  - **Mandatory requirement**
  - **Category based requirements:**
    - Status of the firm & General Requirements.
    - References & past experience
    - HSE Compliance & Miscellaneous Details
- PSO team may visit the plant for verification of the information, machinery or equipment.
- PSO may approach third party for independent verification of documents record submitted pertaining to third party. Submission of fake/fabricated document/information will lead to rejection of the bid and blacklisting of the party.



# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

## SECTION -A

### Mandatory Requirements

S. #	Description	Yes	No
1.	The company must not be blacklisted by PSO or another entity. Confirmation required. [Yes means 'Blacklisted' and No means 'Not Blacklisted']		
2	The company is not under litigation with PSO. Confirmation required. [Yes means 'Under Litigation' and No means 'Not Under Litigation']		
3.	The company must have NTN and GST # NTN# _____ GST # _____ (Please attach copy of NTN and GST Certificate )		
4	The company must be registered with EOBI (Please attach copy of EOBI Certificate )		
5	The company/plant must be in similar business of steel drums manufacturing		
6	The plant must be operational and producing and supplying steel drums cartons		

For #1 please provide undertaking on Rs.100/- stamp paper that your firm is not currently blacklisted by any firm.

If the answer to point # 2 is yes, please provide details and further process will be subject to legal clearance.

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# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

Dated: \_\_\_\_\_

## SECTION -B

### Category Based Requirement

#### RATING SUMMARY

COMPANY'S NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TEL. NO. \_\_\_\_\_ FAX \_\_\_\_\_ E MAIL \_\_\_\_\_

S. No.	DESCRIPTION	RATING	
		MAX. (%)	OBTAINED
1	Status of the Firm & General Requirements	40	
2	References & Past Experience	40	
3	HSE Compliance & Miscellaneous Details	20	
	<b>Total</b>	<b>100</b>	

#### ADDITIONAL NOTES

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

## 1. STATUS OF FIRM & GENERAL REQUIREMENTS

Total Marks: 40

Marks Obtained:

Sr.	DESCRIPTION	%	MAX	OBTAINED
1.1	<b>Type of Firm</b> <input type="checkbox"/> Public / Private Limited <input type="checkbox"/> Partnership <input type="checkbox"/> Proprietorship <i>(Please provide certificate of incorporation)</i>	100% 80% 60%	5	
1.2	<b>Average Annual Turnover of company in last 3 years</b> <input type="checkbox"/> More than Rs 200 Million <input type="checkbox"/> Rs 150 Million to Rs 200 Million <input type="checkbox"/> Rs 100 Million to Rs 150 Million <input type="checkbox"/> Less than Rs 100 Million <i>(Please provide audit report / income tax return / bank statement as an evidence)</i>	100% 70% 40% 20%	10	
1.3	<b>Manufacturing capacity (Operational) for new steel Drums / Month (@ 25 days)</b> <input type="checkbox"/> More than 5,000 drums <input type="checkbox"/> Between 4,000 to 5,000 <input type="checkbox"/> Between 3,000 to 4,000 <input type="checkbox"/> Less than 3,000 drums <i>(Please provide relevant documents as evidence)</i>	100% 70% 40% 20%	5	
1.4	<b>Average number of steel drums produced per month during last year</b> <input type="checkbox"/> More than 3,000 drums <input type="checkbox"/> Between 2,000 to 3,000 <input type="checkbox"/> Between 1,000 to 2,000 <input type="checkbox"/> Less than 1,000 drums <i>(Please provide relevant documents as evidence)</i>	100% 70% 40% 20%	5	
1.5	<b>Proper/covered warehouse/ Storage Capacity</b> <input type="checkbox"/> More than 2,000 drums <input type="checkbox"/> Between 1,500 to 2,000 <input type="checkbox"/> Between 1,000 to 1,500 <input type="checkbox"/> Less than 1,000 drums <i>(Please provide Daily production report /stock / inventory report etc.)</i>	100% 70% 40% 20%	5	
1.6	<b>Availability of qualified technical/ trained resource i.e. Engineers, DAEs/MBAs etc. for production, supervision, maintenance and supply chain etc.</b> <input type="checkbox"/> Minimum 5 people <input type="checkbox"/> Minimum 4 people <input type="checkbox"/> Minimum 3 people <i>(please provide evidence)</i>	100% 70% 40%	5	



# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

1.7	<b>Dedicated/Qualified Quality Assurance team/ system in place for regular/ rigorous quality checks of online production of steel drums</b> <input type="checkbox"/> Yes <input type="checkbox"/> No <i>(Please provide document as evidence of team and checking record for last 3 months)</i>	100% -	5	
<b>Total (%)</b>			<b>40</b>	



# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

## 2. REFERENCE AND EXPERIENCE

Total Marks: 40

Marks Obtained:

Sr.	DESCRIPTION	%	MAX	OBTAINED
2.1	<b>Work Experience in steel drums manufacturing</b> <input type="checkbox"/> Over 5 Years <input type="checkbox"/> 3 to 5 Years <input type="checkbox"/> 1 to 3 Years <input type="checkbox"/> Less than 1 Year <i>(Please provide work orders or certificate of incorporation as an evidence)</i>	100% 70% 40% 20%	5	
2.2	<b>Maximum Amount of Work Order in a year from single company for manufacturing &amp; supply of new steel drums (in last two years)</b> <input type="checkbox"/> More than 20 Million <input type="checkbox"/> Rs. 15 Million to 20 Million <input type="checkbox"/> Rs. 10 Million to 15 Million <input type="checkbox"/> Less than 10 Million <i>(Please provide copy of work order as an evidence)</i>	100% 70% 40% 20%	10	
2.3	<b>Number of similar contracts for supply of steel drums from OMCs / Lubricants/Oil Companies currently in hand/completed in last two years [min. annual contract of Rs. 10 Million each]</b> <input type="checkbox"/> At least 3 contracts <input type="checkbox"/> At least 02 contracts <input type="checkbox"/> At least 01 contracts <i>(Provide the copies of contracts with various organization)</i>	100% 70% 40%	5	
2.4	<b>Number of successful contracts from clients other than given above [point No. 2.3] for supply of new steel drums during last three years [min. contract of Rs. 10 Million each]</b> <input type="checkbox"/> At least 3 contracts <input type="checkbox"/> At least 02 contracts <input type="checkbox"/> At least 01 contracts <i>(Provide the copies of contracts with various organization)</i>	100% 70% 40%	5	
2.5	<b>In-house oven bake Paint Setup / arrangement</b> <input type="checkbox"/> Yes <input type="checkbox"/> No <i>(Please provide pictures as evidence)</i>	100% 0%	5	
2.6	<b>Customer appreciation/satisfaction letter/certificate from major clients (Major OMCs, Lubricants Cos, Multinational and reputed companies) to whom steel drums have been supplied during last two years</b> <input type="checkbox"/> Minimum 3 clients <input type="checkbox"/> Min 2 clients <input type="checkbox"/> Min 1 client	100% 70% 40%	5	



# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

2.7	<b>Quality/Process Certification [i.e. ISO or international certification etc.]</b> <input type="checkbox"/> Yes <input type="checkbox"/> No <i>(Please provide document as evidence)</i>	5 -	5	
	<b>Total (%)</b>		<b>40</b>	





# BID EVALUATION CRITERIA

Two years Contract for supply of New Mild Steel Drums on 'As and When' required basis at LMT and LMPA.

### 3. HSE COMPLIANCE AND MISC. DETAILS

Total Marks: 20

Marks Obtained:

Sr.	DESCRIPTION	%	MAX	OBTAINED
3.1	<b>Safety</b>			
	<input type="checkbox"/> Are following PPEs available on site:			
	— Head Protection	2		
	— Foot Protection	2		
	— Hand Protection	2		
	— Eye Protection	2		
	<input type="checkbox"/> Fire Fighting Facility / Equipment Available	2	20	
	<input type="checkbox"/> Is the team aware of fire/safety/electrical hazard and its protection?	2		
	<input type="checkbox"/> Does company provide uniform fit-for-work to the respective worker?	2		
	<b>Emergency Preparedness</b>			
— Fire Extinguisher operation	2			
— First Aid	2			
<b>Health / Medical Record of employees</b>				
<input type="checkbox"/> Medical Screening/Insurance available to workforce	2			
<i>(Please provide relevant documents as evidence)</i>				
<b>Total (%)</b>			<b>20</b>	