

PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded on PPRA Website In Respect of
All Public Contracts of Works, Services and Goods Worth
Fifty Million or More

- NAME OF THE ORGANIZATION Privatisation Commission
- FEDERAL / PROVINCIAL GOVT. Federal Government
- TITLE OF CONTRACT Financial Advisory Services Agreement
- TENDER NUMBER TS216871E
- BRIEF DESCRIPTION OF CONTRACT Divestment of Government of Pakistan shareholding in Islamabad Electric Supply Company Limited (IESCO)
- TENDER VALUE Approx. US\$ 1.52 Million
- ENGINEER'S ESTIMATE (for civil Works only) N/A
- ESTIMATED COMPLETION PERIOD November, 2015
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? N/A Yes / No
- ADVERTISEMENT :
- (i) PPRA Website 28-07-2014 TS216871E Yes / No
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) News Papers Yes (List of Newspapers / Press (Annex – I) Yes / No
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE & TIME) 18-11-2014
- NATURE OF PURCHASE Both Local and/ International
(Local / International)
- EXTENSION IN DUE DATE (If any) Yes Yes / No

- NUMBER OF TENDER DOCUMENTS SOLD 9
(Attach list of Buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes Yes / No
(If yes enclose a copy).
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes Yes / No
(If yes enclose a copy).

➤ WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. _____
- c) TWO STAGE BIDDING PROCEDURE. _____
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. _____

- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)

- WHO IS THE APPROVING AUTHORITY Chairman, Privatisation Commission

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.
N/A

➤ NUMBER OF BIDS RECEIVED 6

➤ WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes
Yes / No

➤ WHETHER INTEGRITY PACT WAS SIGNED Yes Yes / No

PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – II

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All Public Contracts of Works, Services & Goods Worth
Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF
OPENING OF BIDS 3
- NAME AND ADDRESS OF THE SUCCESSFUL
BIDDER _____

Consortium of:

- (a). BMA Capital Management Limited
- (b). China Development Bank Securities Co. Ltd.
- (c). Pak China Investment Co. Ltd.
- (d). AF Mercados EMI
- (e). Hagler Bailly Pakistan (Pvt.), Ltd.
- (f). KPMG Taseer Hadi & Co. CA
- (g). Mandviwalla & Zafar Advocates
- (h). Abacus Consulting Technology (Pvt.) Ltd.

Address

- a. BMA Capital Management Limited,
Unitower, Level 8, I.I.Chundrigar Road, **Karachi 74000.**
- b. China Development Bank Securities Co. Ltd.,
7th Floor, No. 29 Fuchengmen Outer Street, Xicheng District Beijing, Peoples
Republic of China
- c. Pak China Investment Co. Ltd.,
13th Floor, Saudi Pak Towers 61-A, Jinnah Avenue, Blue Area, **Islamabad**
- d. AF Mercados EMI, C/ Infanta Mercedes, 90, 6th Floor 28020 **Madrid**
- e. Hagler Bailly Pakistan (Pvt.), Ltd., House # 39, Street # 3, E7, **Islamabad.**
- f. KPMG Taseer Hadi & Co., 2nd Floor, Sheikh Sultan Trust Building No. 2,
Beaumont Road, **Karachi.**
- g. Mandviwalla & Zafar, Advocates and Legal Consultants, Mandviwalla
Chambers, C-15, Block 2, Clifton, **Karachi**
- h. Abacus Consulting Technology (Pvt.) Ltd., Abacus House, 4 Noon Avenue,
Main Canal, **Lahore 54600**

➤ RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1st, 2nd, 3rd EVALUATED BID).

<u>Consortium / Interested Party (IP)</u>	<u>Ranking</u>
China Development Bank Securities Co. Ltd. (CDB Securities), Pak China Investment Company Limited (PCICL), BMA Capital Management Limited (BMA), AF Mercados EMI (Mercados), Hagler Bailly Pakistan (Pvt.), Ltd. (Hagler Bailly), KPMG Taseer Hadi & Co. Chartered Accountants (KPMG), Mandviwalla & Zafar Advocates (MZA) and Abacus Consulting Technology (Pvt.) Ltd. (Abacus Consulting)	1
JS Bank Limited (JSBL), JS Global Capital Limited (JSGCL), Fieldstone Private Capital Group (FS), South Africa, Burj Capital Pakistan Private Limited (Burj), Yousuf Adil Saleem & Co. CA, member of Deloitte Touche Tohmatsu Ltd., (Deloitte), O&M Solutions (OMS), Burj Power (Pvt.) Limited (BPL) Artelia, CMC and HaidermotaBNR & Co.(HBNR)	2
MCB Bank Limited (MCB), Allied Bank Limited (ABL), Anjum Asim Shahid Rahman - Grant Thornton, Pakistan, CA (Grant Thornton), Rizvi, Isa, Afridi & Angell (RIAA) Law (RIAA), Lahmeyer International and AASA Consulting	3

- NEED ANALYSIS (Why the procurement was necessary?) **Federal Government Policy**
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) **Due to Numerous Requests from the Interested Parties**
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS Yes Yes / No
- DATE OF CONTRACT SIGNING 10-03-2015
(Attach a copy of agreement)
- CONTRACT AWARD PRICE Approx. US\$ 1.52 Million
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS YES Yes / No
Evaluation report already uploaded on PPRA's website (17-02-2015)
(Attach copy of the bid evaluation report at Annex - IV)
- ANY COMPLAINTS RECEIVED No Yes / No
(If yes result thereof)
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS No Yes / No
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA No Yes / No
(If yes give details)
- SPECIAL CONDITIONS, IF Any N/A