

Publication of Contract Award Report

Hiring of Survey Services

For

**“Nationwide Rollout of National
Socio Economic Registry Update”**

Cluster 4 [KPK, F.R. Areas & G.B.]



Nurturing Women Empowerment

**GOVERNMENT OF PAKISTAN
Benazir Income Support Programme**

6th March 2018

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Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
- 1.2 Client:
 (a) name Benazir Income Support (BISP), BISP HQ
 (b) address, phone, facsimile Secretariat, F – Block, Pak. Secretariat, Islamabad.
Phone: - +92(51) 9246420.
Fax: - +92(51) 9246318.
Email: dir.procurement@bisp.gov.pk
- 1.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources Implementation:
“Door to Door Survey in Cluster – 4 (Khyber Pakhtunkhwa & Gilgit-Baltistan) of the Nationwide Rollout of National Socio Economic Registry Update”
- 1.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.5 Request for expressions of interest:
 (a) publication on Public Procurement Authority Website Yes (6th June 2017)
 (b) publication in national newspaper(s) Yes (6th June 2017)
 (c) number of responses Twenty one (21)
- 1.6 Shortlist:
 (a) names/nationality of firms/associations
1. M/s AASA Consulting (Pvt.) Ltd., Karachi.
 2. M/s Innovative Development Strategies, Islamabad.
 3. M/s Aurat Publication & Information Services Foundation, Islamabad (Lead firm) in association with (i) Gender Equity Programme & (ii) M/s Awaaz and Social Mobilization as sub-consultants.
 4. M/s Neilsen, Islamabad.
 5. M/s MM Pakistan (Pvt.) Ltd., Lahore.
- 1.7 Request for Proposals:
 (a) First issuance to Consultants Date: 27th November, 2017
 (b) Second issuance to Consultants, if any Not Applicable
- 1.8 Amendments and clarifications to the RFP (describe) No.
- 1.9 Contract Type: Lumpsum – Deliverable based
- 1.10 Pre-proposal conference:
 (a) First Conference Yes (5th December, 2017)
 (b) Minutes issued Yes (19th December, 2017)



- 1.11 Proposal submission:
 (a) one envelope (Technical) Two envelopes (Technical and Financial proposals in separate sealed envelopes)
 (b) original submission Date: 26th December, 2017 Time: 1400 hrs
 (d) extensions(s) No.
- 1.12 Submission of Financial Proposal Location: Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.
- 1.13 Opening of Technical Proposals by selection committee Date: 26th December, 2017 Time 1430 hours
- 1.14 Number of proposals submitted Two (02)
- 1.15 Names of firms who submitted proposals
1. M/s AASA Consulting (Pvt.) Ltd., Karachi.
 2. M/s Innovative Development Strategies, Islamabad.
- 1.16 Evaluation Criteria/sub-criteria:
- (A) Specific experience of the Consultant (as a firm) relevant to the Assignment** Weight: 15
- (B) Demonstrated Capacity/Expertise in the field of Social Mobilization:** Weight: 15
- a) Expertise towards strategizing, planning, and implementation Social Mobilization, Sub Weight: 10
 - b) Organization, staffing & capacity for implementation of Social Mobilization & Public Information Campaign Sub Weight: 05
- (C) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:** Weight: 30
- a) Technical approach and methodology on each of the component of the task Sub Weight: 15
 - b) Staffing plan Sub Weight: 05
 - c) Work Plan Sub Weight: 10
- (D) key staff** Weight: 40
- Individual(s)**
- (A) Team Leader Sub Weight: 08
 - (B) Project Operations Expert Sub Weight: 07

- (C) Enumeration Expert/Statistician Sub Weight: **07**
- (D) Communication/Social Mobilization Expert Sub Weight: **06**
- (E) Monitoring & Evaluation Expert Sub Weight: **06**
- (F) MIS Expert Sub Weight: **06**

1.17 Technical scores of the consulting firms Minimum qualifying score: **70**

| Consultants' names | Technical scores (Out of 100) |
|--|-------------------------------|
| M/s Innovative Development Strategies (IDS), Islamabad | 70.62 |
| M/s AASA Consulting (Pvt.) Ltd., Karachi | 72.39 |

1.18 Public opening of financial proposals Date 5th March 2018 Time 1100 hours
 (a) Names and proposal prices (mark Consultants that attended public opening)

1. M/s Innovative Development Strategies (IDS), Islamabad – Rs. 1,104,802,900/- (Exclusive of GST).
2. M/s AASA Consulting (Pvt.) Ltd., Karachi – Rs. 946,700,000/- (Exclusive of GST).

1.19 QCBS
 (a) Technical, financial and final scores (Out of: Technical = 80% & Financial = 20%)

| Consultants' Name | Technical scores | Financial scores | Final scores |
|-------------------|------------------|------------------|--------------|
| <u>M/S IDS</u> | <u>56.50</u> | <u>17.14</u> | <u>73.63</u> |
| <u>M/S AASA</u> | <u>57.91</u> | <u>20.00</u> | <u>77.91</u> |

(b) Award recommendation

M/s M/s AASA Consulting (Pvt.) Ltd., Karachi at a financial cost of Rs. 1,098,172,000/- inclusive of applicable indirect taxes (GST).