

**Annexure – I**  
(See Regulation 2)

**PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)**

**CONTRACT AWARD PROFORMA – I**

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods Worth Fifty Million Rupees or More

- > NAME OF THE ORGANIZATION / DEPTT PSO/SUPPLY
- > FEDERAL / PROVINCIAL GOVT FEDERAL
- > TITLE OF CONTRACT SUPPLY OF GAS OIL 0.05% S
- > TENDER NUMBER PSO/GASOIL/IMPORTS/024/2017
- > BRIEF DESCRIPTION OF CONTRACT INVITATION TO BID FOR SUPPLY OF MOGAS.
- > TENDER VALUE MORE THAN PKR 50 MILLION
- > ENGINEER'S ESTIMATE -  
(for civil works only)
- > ESTIMATED COMPLETION PERIOD APRIL 2017
- > WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL  
PROCUREMENT PLAN? **YES** \_\_\_\_\_ Yes/No
- > ADVERTISEMENT:
  - (i) PPRA Website **TS304870E** \_\_\_\_\_ Yes/No  
(Federal Agencies) (If yes give date and PPRA's tender number)
  - (ii) Newspaper YES 1) THE NATION, 2) DAWN, 3) DAILY JUNG,  
(03-02-2017) \_\_\_\_\_ Yes/No  
(If yes give names of newspapers and dates)
- > TENDER OPENED ON (DATE AND TIME) 06/03/2017 10:30 AM
- > NATURE OF PURCHASE INTERNATIONAL \_\_\_\_\_ Local/International
- > EXTENSION IN DUE DATE (If any) \_\_\_\_\_ **NO** \_\_\_\_\_ Yes/No
- > NUMBER OF TENDER DOCUMENTS SOLD 12 (SEE ANNEXURE-A ATTACHED)  
(Attach list of buyers)
- > WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING /  
TENDER DOCUMENTS **YES (SEE ANNEXURE B)** \_\_\_\_\_ Yes/No  
(If yes enclose a copy)

PUBLIC PROCUREMENT REGULATIONS, 2009

> WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS NO (Lowest evaluated unconditional basis) Yes/No  
(If yes enclose a copy)

> WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

(a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_

(b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_

(c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_

(d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_

Please specify if any other method of procurement was adopted with brief reasons (i.e. Emergency, Direct Contracting, Negotiated Tendering etc.)

> WHO IS THE APPROVING AUTHORITY PSO MANAGEMENT COMMITTEE

> WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING  
**Not applicable as open competitive bidding method was adopted.**

> NUMBER OF BIDS RECEIVED \_\_\_\_\_ 09 \_\_\_\_\_

> WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER YES Yes/No

> WHETHER INTEGRITY PACT WAS SIGNED YES (Part of tender document & Contract) Yes/No

PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods Worth Fifty Million Rupees or More

- > NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 09
- > NAME AND ADDRESS OF THE SUCCESSFUL BIDDER 1) SWISS SINGAPORE  
\_\_\_\_\_  
\_\_\_\_\_
- > RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT \_\_\_\_\_  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID)  
\_\_\_\_\_  
**SEE ANNEXURE C ATTACHED**
- > NEED ANALYSIS (Why procurement was necessary?) TO FULFILL PETROLEUM  
REQUIREMENT OF COUNTRY.  
\_\_\_\_\_
- > IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE  
REASONS (Briefly describe) N/A  
\_\_\_\_\_  
\_\_\_\_\_
- > WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ  
OUT AT THE TIME OF OPENING OF BIDS YES Yes/No
- > DATE OF CONTRACT SIGNING 16/03/2017  
(Attach a copy of agreement)
- > CONTRACT AWARD PRICE (AS PER ANNEXURE D ATTACHED)
- > WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL  
BIDDERS NO (Result announced publically during bids opening) Yes/No  
(Attach copy of the bid evaluation report)
- > ANY COMPLAINTS RECEIVED NO Yes/No  
(If yes result thereof)  
\_\_\_\_\_

PUBLIC PROCUREMENT REGULATIONS, 2009

> ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/  
DOCUMENTS NO Yes/No  
(If yes give details)

> DEVIATION FROM QUALIFICATION CRITERIA NO Yes/No  
(If yes give details)

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> SPECIAL CONDITIONS, IF ANY NO  
(Give brief description)

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[F.No.2/1/2008/PPRA-RA.III]

## ANNEXURE A

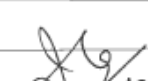

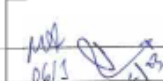



LIST OF TENDER DOCUMENTS SOLD	
<u>PSO/GASOIL/IMPORTS/024/2017</u>	
<u>S.NO</u>	<u>COMPANY NAME</u>
1	Vitol
2	Gunvor
3	BB Energy
4	Gulf Petrochem
5	Litasco
6	Swiss Singapore
7	Total Totsa
8	Renish
9	Glencore
10	Petrochina
11	Trafigura
12	Zenrock Commodities

**ANNEXURE B**

69 Envelops Received

Tender Technical Evaluation Sheet

Tender #	024/2017	Product	GAS OIL 0.05%	Tender Opening Date	06-Mar-17
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		Evaluation Criteria							Technically Qualified	Comments / Remarks
S.#	BIDDER	Bid Cover Letter	Technical Information Cover Letter	Bidder Corporate Authority Letter	Bid Bond			Bid Documents		
		Letter signed by Bidder authorized signatory	Letter signed by Bidder authorized signatory	Copy of Bidder's Corporate Authority Letter exhibiting signatories of tender documents	Original Bid Bond from first class scheduled Bank	Bid Bond Amount USD 300,000	Valid for 30 days from last day of bid validity	original or copy of signed & stamped Bid Documents # 1 & 2 (without deviation)		
1	Vitol	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
2	Gunvor	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
3	Renish	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
4	Gulf Petrochem	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
5	Total	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
6	Glencore	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
7	BB Energy	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
8	Swiss Singapore	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
9	Litasco	✓	✓	✓	✓	✓	✓	✓	Yes	OK.
10	/	/	/	/	/	/	/	/	/	/
11	/	/	/	/	/	/	/	/	/	/
12	/	/	/	/	/	/	/	/	/	/
13	/	/	/	/	/	/	/	/	/	/
				 06/03.	 06/3	 06/3	 06/03/17	 06/03/17	Internal Audit	

## ANNEXURE C1

**BID EVALUATION SUMMARY- C&F**

C&amp;F Premiums in USD/BBL

Period		April, 2017					
S.NO	PRINCIPAL	Quantity / MT	Firm / Optional	Cargo 1	Cargo 2	Cargo 3	Cargo 4
1	Vitol	55,000	FIRM	2.30	2.30	2.30	2.30
2	Total Totsa			-	-	2.20	2.20
3	Gunvor			3.38	3.38	-	-
4	BB Energy			3.248	-	-	-
5	Gulf Petrochem			2.54	2.54	2.74	2.84
6	Renish			2.05	2.15	2.33	2.47
7	Litasco			-	-	-	2.63
8	Swiss Singapore			2.180	2.030	1.875	2.180
9	Glencore			4.40	-	-	-

ANNEXURE C2

### List Of Awards

No	Supplier	Period	Quantity MT	Quantity in BBL 1MT=7.5 BBL	Firm/ Optional	C&F PREMIUM (USD per BBLs)	Platts as on Tender Opening Data (USD per BBLs)	Estd Contract Price (USD)
1	Swiss Singapore	April- 17	55,000.00	412,500.00	Firm	1.875	64.31	27,301,313



## Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.  
UAN: 111-111-PSO (776), Website: www.pso.pk.com



### "MAIN AWARD LETTER"

Mar 16, 2017

REF: PSO/GASOIL/IMPORTS/024/2017(02)

**M/s. SWISS SINGAPORE OVERSEAS ENTERPRISES PTE. LTD,**  
2903-2904, Level 29, One by Omniyat Tower,  
Business Bay, Off Sheikh Zayed Road,  
Dubai (U.A.E)

Attn: ROHIT TAYAL

**SUBJECT: SUPPLY OF GAS OIL 0.05% S BY SWISS SINGAPORE OVERSEAS ENTERPRISES PTE. LTD, DURING APRIL 2017 UNDER CONTRACT NO.: PSO/GASOIL/IMPORTS/024/2017(02)**

Dear Sir,

Reference your offer for the supply of Gasoil 0.05% Sulphur vide your letter dated March 06, 2017 during April, 2017. The offer has been accepted for supply of following cargo of Gasoil 0.05% Sulphur at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on March 06, 2017 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Premium US\$/BBL	Discharge-Port
1	April 2017	FIRM	1 x 55,000	Gasoil 0.05% S, as per Annexure III to Bid Document No. 2	AGM + 1.875	KEAMARI/ PORT QASIM, Karachi

The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "GASOIL 500ppm". If there is no publication of Platts under the heading "FoB Arab Gulf" for 'GASOIL 500ppm' on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

For  
PAKISTAN STATE OIL COMPANY LIMITED

*Zia Mohiuddin*  
Deputy General Manager – Imports

*Asad Reza Faiz*  
Asad Reza Faiz  
General Manager – Supply

Cc: M/S Mns Trading Enterprises