

**PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)**

CONTRACT AWARD PROFORMA - I

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT **National Transmission & Despatch Company Limited (NTDCL)**
- FEDERAL / PROVINCIAL GOVT **Federal**
- TITLE OF CONTRACT **Design, Supply, Installation, Testing and Commissioning of Telecommunication Equipment At 220 kV Jhimpir New-I, Jhimpir New-II, 220 kV GIS Gharo**
- TENDER NUMBER **NOR-31B-2017**
- BRIEF DESCRIPTION OF CONTRACT **INSTALLATION** OF **TELECOMMUNICATION EQUIPMENT AT NTDC SUBSTATION**
- CONTRACT VALUE **US\$ 2,619,662 + Euro: 149,520 + PKR: 117,399,255**
- ENGINEER'S ESTIMATE **N/A** (For civil works only)
- ESTIMATED COMPLETION PERIOD **210 days**
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? **YES**
- ADVERTISEMENT:
- (i) PPRA Website **Yes, (PPRA No. TS332440E dated 27-10-2017)**
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper **Yes, 27-10-2017**
- TENDER OPENED ON (DATE AND TIME) **14-02-2018 at 11:30 AM**
- NATURE OF PURCHASE **International**
- EXTENSION IN DUE DATE (If any) **Yes from 30-11-2017 to 14-02-2018**
- NUMBER OF TENDER DOCUMENTS SOLD **7** (List of Byers Attached)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS **Yes**

*2ntdc 142 per
per 1653*

➤ WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS **Yes**

➤ WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

e. SINGLE STAGE - ONE ENVELOPE PROCEDURE _____

f. SINGLE STAGE - TWO ENVELOPE PROCEDURE _____

g. TWO STAGE BIDDING PROCEDURE _____

h. TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE _____

➤ WHO IS THE APPROVING AUTHORITY **Board of Directors (NTDC)**

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING **Not Applicable.**

➤ NUMBER OF BIDS RECEIVED **03 Nos.**

➤ WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER **Yes, Single Stage Two Envelop Bidding Procedure was utilized. Hence the Technically Qualified Bidder with least Cost was Selected**

➤ WHETHER INTEGRITY PACT WAS SIGNED **Yes**

**PUBLIC PROCUREMENT REGULATORY AUTHORITY
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CONTRACT AWARD PROFORMA - II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works, Services and Goods worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **03**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s. Siemens Pakistan Engineering Co. Ltd**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT **1st**
- NEED ANALYSIS (Why procurement was necessary?) **The Telecommunication equipment is one of the key requirement for monitoring of the system and operation of tele-protection.**
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) **Yes Due to Pre-Bid Clarifications**
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS **Yes**
- DATE OF CONTRACT SIGNING **22-01-2019** (Copy of agreement attached)
- CONTRACT AWARD PRICE **US\$ 2,619,662 + Euro: 149,520 + PKR: 117,399,255**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS **Yes, Evaluation Results were floated on NTDC / PPRA websites**
(Copy of the bid evaluation report attached)
- ANY COMPLAINTS RECEIVED **No**
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/ DOCUMENTS **No**
- DEVIATION FROM QUALIFICATION CRITERIA **No**
- SPECIAL CONDITIONS, IF ANY (Give brief description) **No, The Award was as per bidding document.**

EVALUATION REPORT
(As Per Rule 35 of PP Rules, 2004)

- | | | | | | | | | |
|--------------------|------------------------------|--|------------|----------|-----------|--------------------|----|----|
| 1. | Name of Procuring Agency | <u>National Transmission and Despatch Co. Ltd (NTDCL)</u> | | | | | | |
| 2. | Method of Procurement | <u>International Competitive Bidding (ICB)</u> | | | | | | |
| 3. | Title of Procurement | <u>FOR DESIGN, SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF TELECOMMUNICATION EQUIPMENT AT 220KV LAL-SUHANRA AND 220KV JHAMPIR GRID STATIONS</u> | | | | | | |
| 4. | Tender Inquiry No. | <u>NOR-31B-2017</u> | | | | | | |
| 5. | PPRA Ref No. | <u>TS332440E</u> | | | | | | |
| 6. | Date & Time of Bid Closing | <u>14/02/2018 11:00 A.M.</u> | | | | | | |
| 7. | Date & Time of Bid Opening | <u>Technical: 14/02/2018 11:30 A.M.</u>
<u>Financial: 09/08/2018 11:30 A.M.</u> | | | | | | |
| 8. | No of Bids Received | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">Lot</td> <td style="text-align: center;">I</td> <td style="text-align: center;">II</td> </tr> <tr> <td style="text-align: center;">No. of Bids</td> <td style="text-align: center;">03</td> <td style="text-align: center;">03</td> </tr> </table> | Lot | I | II | No. of Bids | 03 | 03 |
| Lot | I | II | | | | | | |
| No. of Bids | 03 | 03 | | | | | | |
| 9. | Criteria for Bid Evaluation | <u>Evaluation and Comparison of Bid as per Section-I "Instructions to Bidders" of Bidding Documents</u> | | | | | | |
| 10. | Details of Bid(s) Evaluation | | | | | | | |

LOT-I: (Equipment and Services for Lal Suhanra G/S.)

Name of the Bidders	Marks		Quoted Bid Price Ex-Works	Corrected/ Evaluated Bid Price (PKR)	Remarks
	Technical (If Applicable)	Financial (If Applicable)			
M/s. Siemens Pakistan Engineering Co. Ltd. Karachi	NIL	NIL	US\$ 1,090,548 + Euro: 94,975 + PKR: 54,595,512	PKR 188,102,194	Responsive

M/s GE-Grid Solutions SAS Dubai	NIL	NIL	<p style="text-align: center;">Non-Responsive</p> <p>As per submitted data for year 2014 & 2016, the bidder has positive net worth. However, bidder has negative net worth for the year 2015 which is in contradiction to the requirement of Clause 2.3, Section-3 of Bidding Document. Further, the data mentioned in Financial form FIN-1 for the year 2014 is different from the attached financial statement.</p>
M/s. Himark-Transmark (JV)	NIL	NIL	<p style="text-align: center;">Non-Responsive</p> <p>In support of specific experience, the firm has mentioned following projects:</p> <ul style="list-style-type: none"> i. Design, manufacturing, supply, installation, erection, testing and commissioning of telecommunication equipment against EDC Telecom system rehabilitation and Upgrade Project of 16 no. 230kV/115kV substation amounting to US\$4.1 million. ii. Design, manufacturing, supply, installation, erection, testing and commissioning of telecommunication equipment against Ecuador 500KV Ultra- High voltage transmission project amounting to US\$8.6 million. iii. Design, manufacturing, supply, installation, erection, testing and commissioning of telecommunication equipment against Kyrgyzstan Dutt card-KeMing 500KV power transmission and transformation project amounting to US\$1.6 million. <p>However, no document to ascertain the value claimed for the contracts mentioned against Sr. No. [i & ii] were provided with the bid. Further, the operational experience certificate provided for Sr. No. [i] Shows completion in 2017 which do not fulfil the requirement of three (03) years operational experience criteria & the contract mentioned against Sr. No. [ii] Is from different firms which creates ambiguity about actual purchaser that could not be identified. The contract mentioned against Sr. No. [iii] Is of less value than the required i.e. at least 2 million US\$ for each contract. Therefore, a post bid clarification was invited. In response, the firm submitted its reply mentioning following contracts to ascertain its specific experience:</p> <ul style="list-style-type: none"> iv. Contract No. 2004/10-JS-YZGY-03060 for supply installation, testing and commissioning of Telecommunication on Jiangsu Province Zhenjiang-Gaoyou 500kV transmission project amounting to US\$ 23,784.56. v. Supply, Installation and commissioning of Digital power links communication equipment for

			<p>Nigeria 330kV/132kV Transmission and transform telecommunication project DLOT1 amounting to US\$ 1,397,687.43.</p> <p>vi. Supply, Installation and commissioning of SDH communication equipment for Nigeria 330kV/132kV Transmission and transform telecommunication project DLOT2 amounting to US\$ 1,337,704.32 in the role of contractor in the year 2012.</p> <p>All of these contracts do not fulfil the requirements of clause 2.4, Section 3 of Bidding documents as the amount of each contract mentioned against Sr. No. [iv, v & vi] is less than the required one i.e. at least 2 Million US\$ for each contract.</p> <p>M/s Transmark International Pakistan has mentioned various contracts in support of its Specific Experience. However, no document to ascertain the value claimed and operational experience of the contracts were provided with the bid. Furthermore, the contract agreements of projects claimed by M/s Transmark, Pakistan do not cover the same scope as required in clause 2.4.2 (a), Section 3 of bidding document and some contracts are of less value than required i.e. US\$ 2 Million.</p> <p>Moreover, M/s Transmark completed all mentioned projects as a subcontractor against the requirement of contractor/bidder/JV partner required in clause 2.4.2, Section 3 of bidding document. Therefore, a post bid clarification was invited. In response, the firm submitted the same documents in its reply as mentioned in its bid to ascertain its specific experience which do not substantiate the requirements of clause 2.4.2, Section 3 of bidding document.</p>
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LOT-II: (Equipment and Services for Jhampir-I, Jhampir-II & Gharo G/S.)

Name of the Bidders	Marks		Quoted Bid Price Ex-Works	Corrected/ Evaluated Bid Price (PKR)	Remarks
	Technical (If Applicable)	Financial (If Applicable)			
M/s. Siemens Pakistan Engineering Co. Ltd. Karachi	NIL	NIL	US\$ 2,619,662 + Euro: 149,520 + PKR: 117,399,255	PKR: 427,339,699	Responsive

M/s GE-Grid Solutions SAS Dubai	NIL	NIL	Non-Responsive As per above mentioned reasons.
M/s. Himark-Transmark (JV)	NIL	NIL	Non-Responsive As per Above mentioned reasons.

11. Lowest Evaluated Bidders

Lot-I: M/s. Siemens Pakistan Engineering Co. Ltd. Karachi
 Lot-II: M/s. Siemens Pakistan Engineering Co. Ltd. Karachi

12. Any other additional/supporting information, the procuring agency may like to share

NIL

Signature _____

Official Stamp _____

TENDER NO NOR-31B-2017 TENDER PURCHASE LIST

1.	M/s. ABB Power & Automation Pvt. Ltd. Pakistan	PEC Building, 1 st Floor, 97-A/D-1, Liberty Market, Gulberg III, Lahore	Tel: 042-32560700 Cell: 0300-4004078 Fax: 042-35784149 Email: armin.zuercher@ch.abb.com Email: Hassan.ejaz@pk.abb.com
2.	M/s. Siemens Pakistan Engineering Co. Ltd.	2 nd Floor, State Life Building 15-A, Sir Agha Khan Road, Lahore	UAN: 42-111 077 088 Tel: 042-37319531, Fax: 042-36363126
3.	M/s. SELTA S.p.A Italy M/s. Alpine Enterprises Lahore	Office No.509,510,516, National Tower, 28-Egerton Road, Lahore	Tel: 042-36311747,36302246 Fax: 042-36300457 Email: aepakistan.com
4.	M/s. GE-Grid Solutions SAS Dubai Through: M/s. GE Solutions Pakistan Pvt. Ltd. Lahore	Level 12, ARFA Software Technology Park, 346-B, Ferozpur Road, Lahore	Tel: 042-111 66 55 44 Fax: 042-35972184-85
5.	M/s. Himark-Transmark (JV)	Suit No.21, Floor No.4, Big City Plaza, Main Boulevard Gulber Lahore	Tel: 042-35773830-31 Fax: 042-35773832 Email: info@transmark.com.pk
6.	M/s. ABB Switzerland & ABB Pakistan Consortium	PEC Building, 1 st Floor, 97-A/D-1, Liberty Market, Gulberg III, Lahore	Tel: 042-32560700 Cell: 0300-4004078 Fax: 042-35784149 Email: armin.zuercher@ch.abb.com Email: Hassan.ejaz@pk.abb.com
7.	M/s. Chint Electric Co. Ltd. China Through: M/s M.H Associates Engineers & Constructors Lahore	65-1 FCC Syed Maratab Ali Road, Gulbweg-IV, Lahore	Tel: 042-35778186-88 Fax: 042-35778187 Cell: 0322-7190952 Email: smahmood1516@gmail.com

Contract Agreement

THIS AGREEMENT made the 22ND day of JANUARY, 2019.

BETWEEN

National Transmission and Despatch Company (NTDC) Limited a corporation incorporated under the laws of Pakistan and having its principal place of business at WAPDA House Lahore (hereinafter called "the Employer"), and M/s. Siemens Pakistan Engineering Co. Ltd. Karachi having its principal place of business at B-72 Estate Avenue, SITE, Karachi (hereinafter called "the Contractor").

WHEREAS the Employer desires to engage the Contractor to design, manufacture, test, deliver, install, complete and commission certain Facilities, viz. 220KV Jhampir-I, Jhampir-II & Gharo Grid Stations and the Contractor have agreed to such engagement upon and subject to the terms and conditions hereinafter appearing.

NOW IT IS HEREBY AGREED as follows:

Article 1

Contract Documents

1.1 Contract Documents (Reference GCC Clause 2)

The following documents shall constitute the Contract between the Employer and the Contractor, and each shall be read and construed as an integral part of the Contract:

- (a) This Contract Agreement and the Appendices hereto
- (b) Employers Notification for Award (NOA)
- (c) Letter of Bid and Price Schedules submitted by the Contractor with the bid **alongwith segregation of BoQ submitted vide letter dated 01-01-2019**
- (d) **Minutes of Pre-Award meeting and subsequent correspondence.**
- (e) Special Conditions
- (f) General Conditions
- (g) Specification
- (h) Drawings
- (i) Other completed Bidding Forms submitted with the Letter of Bid
- (j) Any other documents part of the Employer's Requirements
- (k) Any other documents

1.2 Order of Precedence (Reference GCC Clause 2)

In the event of any ambiguity or conflict between the Contract Documents listed above, the order of precedence shall be the order in which the Contract Documents are listed in Article 1.1 (Contract Documents) above.

1.3 Definitions (Reference GCC Clause 1)

Capitalized words and phrases used herein shall have the same meanings as are ascribed to them in the General Conditions.

Article 2

Contract Price and Terms of Payment

2.1 Contract Price (Reference GCC Clause 11)

The Employer hereby agrees to pay to the Contractor the Contract Price in consideration of the performance by the Contractor of its obligations hereunder. **The Contract Price shall be the aggregate of US\$**



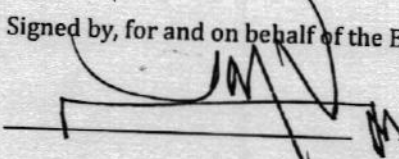

Karachi Office Address:
B-72, Estate Avenue, S.I.T.E.
P.O. Box 7158, Karachi 75700, Pakistan
Tel: 0092-21-3-2592555

**Article 5.
Appendices**

- 5.1 The Appendices listed in the attached List of Appendices shall be deemed to form an integral part of this Contract Agreement.
- 5.2 Reference in the Contract to any Appendix shall mean the Appendices attached hereto, and the Contract shall be read and construed accordingly.

IN WITNESS WHEREOF the Employer and the Contractor have caused this Agreement to be duly executed by their duly authorized representatives the day and year first above written.

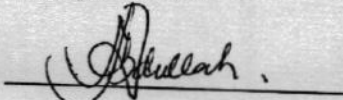
Signed by, for and on behalf of the Employer



**Chief Engineer (MP&M) NTDC
622-WAPDA House Lahore**



in the presence of

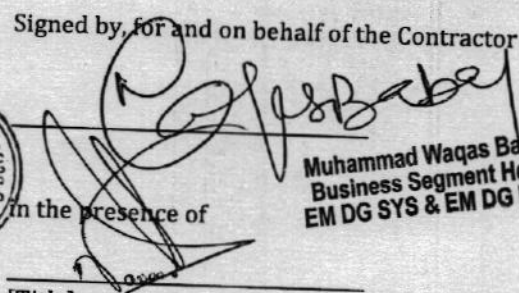


Manager (Proc.) MP&M NTDC

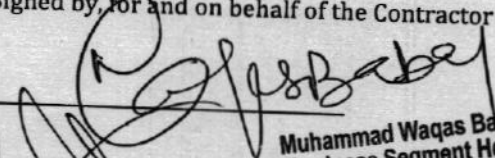
Signed by, for and on behalf of the Contractor

in the presence of

[Title]



**Naveed Rasheed
Deputy Manager
BUEA BUSG**


**Muhammad Waqas Babar
Business Segment Head
EM DG SYS & EM DG PRO**

