

Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
- 1.2 Client:
 (a) name Benazir Income Support (BISP), BISP HQ
 (b) address, phone, facsimile Secretariat, F – Block, Pak. Secretariat, Islamabad.
Phone: - +92(51) 9246420.
Fax: - +92(51) 9246318.
Email: dir.procurement@bisp.gov.pk
- 1.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources Evaluation Study: "Impact Evaluation of BISP's Social Protection Programmes"
- 1.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.5 Methodology (formula) for evaluation of cost (QCBS) Weight inversely proportional to cost
 $S = S^*T + S^*P$ (T=0.8 & P = 0.2)
- 1.6 Request for expressions of interest:
 (a) publication on Public Procurement Authority Website Yes (8th October 2017)
 (b) publication in national newspaper(s) Yes (8th October 2017)
 (c) number of responses Eighteen (18)
- 1.7 Shortlist:
 (a) names/nationality of firms/associations
1. M/s Oxford Policy Management (OPM), Islamabad
 2. M/s Innovative Development Strategies (Pvt.), Ltd., Islamabad
 3. M/s Fame Education Consultants (Pvt.), Ltd., Lahore.
- 1.8 Request for Proposals:
 (a) First issuance to Consultants Date: 28th November, 2017
 (b) Second issuance to Consultants, if any Not Applicable
- 1.9 Amendments and clarifications to the RFP (describe) No.
- 1.10 Contract Type: Lumpsum – Deliverable based
- 1.11 Pre-proposal conference:
 (a) First Conference Yes (6th December, 2017)
 (b) Minutes issued Yes (14th December, 2017)
- 1.12 Proposal submission:
 (a) one envelope (Technical) Two envelopes (Technical and Financial proposals in separate sealed envelopes)
 (b) original submission Date: 27th December, 2017 Time: 1400 hrs
 (d) extensions(s) No.

28/11/17

1.13 Submission of Financial Proposal Location: Benazir Income Support (BISP), BISP HQ Secretariat, F - Block, Pak. Secretariat, Islamabad.

1.14 Opening of Technical Proposals by selection committee Date: 27th December, 2016 Time 1430 hours

1.15 Names of firms who submitted proposals

1. M/s Oxford Policy Management (OPM), Islamabad
2. M/s Innovative Development Strategies (Pvt.), Ltd., Islamabad

1.16 Evaluation Criteria/sub-criteria:

- (A) Specific experience of the Consultant (as a firm) relevant to the Assignment Weight: 10
- (B) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: Weight: 50
- a) Approach: Panel Design Sub Weight: 10
- b) Sampling Plan for Panel Design Sub Weight: 10
- c) Approach: Cross Sectional Design Sub Weight: 10
- d) Sampling Plan for Cross Section Design Sub Weight: 10
- e) Staffing plan Sub Weight: 05
- f) Work Plan Sub Weight: 05
- (C) key staff Weight: 40
- Individual(s)
- (A) Project Manager Sub Weight: 16
- (B) Data Manager Sub Weight: 08
- (C) MIS Expert Sub Weight: 08
- (D) Project/Field Operations Expert Sub Weight: 08

1.17 Technical scores of the consulting firms Minimum qualifying score: 70

| Consultants' names | Technical scores |
|--|------------------|
| M/s Oxford Policy Management (OPM), Islamabad. | 80.16 |
| M/s Innovative Development Strategies (Pvt.), Ltd., Islamabad. | 71.19 |

1.18 Public opening of financial proposals Date 12th January 2018 Time 1100 hours



- (a) Names and proposal prices (mark Consultants that attended public opening)
1. M/s Oxford Policy Management (OPM), Islamabad – Rs. 146,368,267/- (Exclusive of GST).
 2. M/s innovative Development Strategies (IDS), Islamabad – Rs. 146,075,000/- (Exclusive of GST).

1.19 QCBS

- (a) Technical, financial and final scores (Quality-Based: technical scores only)

| Consultants' Name | Technical scores | Financial scores | Final scores |
|-------------------|------------------|------------------|--------------|
| <u>M/S OPM</u> | <u>64.13</u> | <u>19.96</u> | <u>84.09</u> |
| <u>M/S IDS</u> | <u>56.95</u> | <u>20.00</u> | <u>76.95</u> |

- (b) Award recommendation

M/s Oxford Policy Management (OPM), Islamabad at a financial cost of Rs. 169,787,190/- inclusive of applicable indirect taxes (GST).