

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)
CONTRACT AWARD PROFORMA-I

01. Name of the Organization/Deptt	Sui Northern Gas Pipelines Ltd
02. Federal / Provincial Govt	Public Sector Organization
03. Title of Contract	ORACLE UTILITIES CC & B LICENSES (WITH ONE YEAR SUPPORT)
04. Tender Number	LED/222/23
05. Brief Description Of Contract	ORACLE UTILITIES CC & B LICENSES (WITH ONE YEAR SUPPORT)
06. Tender Value	Rs. 88 Million Approx.(Excluding GST)
07. Engineer's Estimated	Not applicable (for civil Works only)
08. Estimated Completion Period	One year
09. Whether The Procurement Was Included In Annual Procurement Plan	Yes
10. Advertisement :	No (Proprietary)
a. PPRA website (Federal Agencies)	No
b. News Papers	No
11. Tender Opened On (Date & Time)	13.04.2023 at 1130 Hrs
12. Nature Of Purchase	National
13. Extension In Due Date (If any)	Yes
14. Number of Tender Documents Sold	Proprietary
15. Whether qualification criteria was included in Bidding/Tender documents	Yes
16. Which Method of Procurement Was Used	Tick one
a. Single Stage – One Envelope Procedure	
b. Single Stage - Two Envelope Procedure	√
c. Two Stage Bidding Procedure	
d. Two Stage – Two Envelope Bidding Procedure	
17. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.)	No.
18. Who is the approving authority	Managing Director
19. Whether approval of competent authority was obtained for using a method other than open competitive bidding	Not Applicable
20. Number of Bids Received	01 Proprietary bidder.
21. Whether the Successful Bidder Was Lowest Bidder	Yes
22. Whether Integrity Pact Was Signed	Yes [Copy Enclosed]

1 Sui 22/223 ✓

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA - II

01. Number of bidders present at the time of opening of bids	One
02. Name and address of the successful bidder	M/s. Oracle Systems Pakistan, Pvt. Ltd, Islamabad, 4 th Floor Ufone Tower 55-C, Main Jinnah Avenue Blue Area Islamabad
03. Ranking of successful bidder in evaluation report(i.e. 1st, 2nd, 3rd evaluated bid)	Proprietary Bidder.
04. Need analysis (why the procurement was necessary?)	ORACLE UTILITIES CC & B LICENSES (WITH ONE YEAR SUPPORT)
05. In case extension was made in response time, what were the reasons (briefly describe)	Not Applicable.
06. Whether names of the bidders and their prices was read out at the time of opening of bids	Yes
07. Date of contract signing	09.10.2023 [Agreement Attached]
08. Contract award price	PKR. 75,153,285/-
09. Whether copy of evaluation report given to all bidders	Not Applicable.
10. Any deviation from specifications given in the tender notice/documents	No
11. Any complaints received	No
12. Deviation from qualification criteria	No.
13. Special conditions, if any	No


(SHAHZAD ALI)

(EXECUTIVE OFFICER (PROCUREMENT))

Appendix - I

Tender Enquiry No. LED/036/23

INTEGRITY PACT

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABLE BY THE SUPPLIER OF GOODS, SERVICES, & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE

Contract No: HOD/222/23

Dated: 10 - Oct - 2023

Contract Value: 75,153,285.00

Contract Title: ORACLE UTILITIES CC&B LICENSES (WITH ONE YEAR SUPPORT)

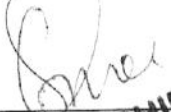
Oracle Systems Pakistan Private Limited hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation would benefit from Government of Pakistan or any administrative subdivision or agency thereof of any other entity owned or controlled by it break it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, Oracle Systems Pakistan Private Limited represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not to give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation of benefit in whatsoever form from GoP except that which has been expressly declared pursuant hereto.

Oracle Systems Pakistan Private Limited certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

Oracle Systems Pakistan Private Limited accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration representation and warranty. It agrees, that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, Oracle Systems Pakistan Private Limited agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission gratification, bribe, finder's fee or kickback given by Oracle Systems Pakistan Private Limited as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.


Sui Northern Gas Pipeline Limited
BY: **CHIEF OFFICER** (Procurement)
Sui Northern Gas Pipelines Ltd.
21-Kashimer Road, Lahore


Oracle Systems Pakistan Private Limited



PUR:59

Dated:05.10.2023

MANAGING DIRECTOR

ORACLE UTILITIES CC& B LICENSES (WITH ONE YEAR SUPPORT)

TENDER ENQUIRY NO: LED/036/23
PURCHASE ORDER NO: HOD/222/23

Placed opposite, for your signatures is purchase order covering Oracle Utilities CC&B Licenses (with one year support) as detailed below:

Purchase Order No. HOD/222/23 - M/s Oracle System Pakistan Pvt. Ltd

Sr. #.	Oracle Utilities CC & B Licenses (with one year support) Oracle Utilities Customer Care and Billing Enterprise Edition for Residential -100 in Customer Count Perpetual Encompasses:	QTY	Price
1.	Oracle Utilities Customer Care and Billing Archiving for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	4,888,972.50
1.1	Software Update License & Support	01 No	1,075,573.95
2.	Oracle Utilities Customer Care and Billing Base for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	19,555,890.00
2.1	Software Update License & Support	01 No	4,302,295.80
3.	Oracle Utilities Customer Care and Billing Credit and Collections for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	9,777,945.00
3.1	Software Update License & Support	01 No	2,151,147.90
4.	Oracle Utilities Customer Care and Billing Rating and Billing for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	9,777,945.00
4.1	Software Update License & Support	01 No	2,151,147.90
5.	Oracle Utilities Customer Care and Billing Rating and Billing for Interval Data for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	7,333,458.75
5.1	Software Update License & Support	01 No	1,613,360.93
6.	Oracle Utilities Customer Care and Billing Cashiering for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	2,444,486.25
6.1	Software Update License & Support	01 No	537,786.98
7	Oracle Utilities Customer Care and Billing Task Optimizing Tools for Residential Customers - 100 in Customer Count Perpetual	5000 Nos.	4,888,972.50
7.1	Software Update License & Support	01 No	1,075,573.95
Sub Total			71,574,557.41
Tax @5% being Software			3,578,727.88
Total Project value F.O.R Head Office including Tax			75,153,285.29
<i>Rupees: Seventy Five Million , One Hundred Fifty Three thousand , Two Hundred & Eighty Five only.</i>			

Company Secretary, vide memo No. CA/BOD-1/2452 dated:03.10.2023 (flag "A") has informed that the purchase order has been approved by the Board of Directors at its 612th meeting held on 03.10.2023.

Letter of intent dated 04.10.2023 (flag "B") has been issued to M/s. Oracle System Islamabad Pakistan

Kindly approve.

GM (PROCUREMENT)

GM (IT/MIS)

SGM (CSS)

DMD (SERVICES)

GM (COMPLIANCE)

For Pre-Audit Purpose

No
05 OCT 2023
SGM (CSS)
17:02 PM

GM (COMPLIANCE)
H.O.
06 OCT 2023
RECEIVED

PUR-59

No. 1504
24 MAR 2021
MD SECRETARIAT

Annex - B
Dated: 24.03.2021

MANAGING DIRECTOR

WAIVER OF BID BOND, PWBG & LATE DELIVERY CHARGES FOR PROCUREMENT OF ANNUAL SUPPORT RENEWAL FOR ORACLE ERP/CC&B LICENSES ON PROPRIETARY BASIS (M/S ORACLE SYSTEMS PAKISTAN)

A tender Enquiry No: LED/137/20 was processed on single stage two envelope system basis for procurement of Annual Support Renewal for Oracle ERP Licenses (CSI No.22148920) was received from IT/MIS department vide indent No.HO/IT/LP/0033/21 alongwith proprietary certificate for Oracle products (Flag "A") against revenue budget of Rs 13 Million for the FY-2020-2021.

Accordingly, M/s Oracle Systems Pakistan were approached to advise their business model to initiate the procurement process. In response M/s.Oracle Systems Pakistan service sales manager for annual support /Renewals vide email dated:02.12.2020(Flag"B"), has apprised that this transaction will be direct without involving any business partner and further requested To waive off the following tender clauses:

- Bid Security (2%)
- PWBG (10%)
- Late Delivery charges

In the meanwhile vide a memo dated 11.12.2020 it was further apprised by IT/MIS that other indents are being initiated for the renewal of annual support of CC& B and ERP Licenses which have different expiry period (Flag "C ") detail is as under:

Sr.No.	Description	Support Ending
1	Annual support for CC&B licenses (CSI / Service Contract #:15811530 / 5229708,22854427)	Feb-2021
2	Annual support for ERP licenses (CSI #:14708493, 15323301, 15811222, 19527425, 14560487, 16497213)	Mar/May-2021
3	Annual support for CC&B licenses (CSI / Service Contract #:15811530 / 13855433)	May-2021
4	Annual support for CC&B licenses (CSI #: 22992978)	May-2021

In this regard a meeting was held with Oracle on 05.03.2021 to discuss issue regarding waiver of Bid Security(2%) and PWBG(10%) who vide email dated: 05.03.2021 (Flag "D ") replied as under;

As per our meeting today with SNGPL, we have shared our stance. Due to uniform standards and procedures followed by Oracle worldwide, there is no possibility to provide performance warranty bond guarantee and bid bond against renewal of Oracle licenses support services.

It is submitted that waiver of the above clauses has already been extended to M/s Oracle Systems Pakistan in our previous tender enquiry covering Oracle Utilities CC&B Licenses (with one year support) and its corresponding approval note is placed at (Flag "E").

The subject approval falls within the financial powers of Worthy Managing Director and routed through proper channel. All facts and complete background with respect to the subject have been fully explained in this note. Furthermore it is certified that all legal, financial, procedural and statutory prerequisites have been fulfilled in this respect.

In the light of above, your approval is solicited to waive off the tender clauses regarding provision of 2% Bid Security, 10% Performance Warranty Bond Guarantee (PWBG) and late delivery charges of the subject tender enquiry and subsequent tenders of above mentioned requirements of Oracle products offered by M/s Oracle Systems Pakistan on proprietary basis till their useful shelf life. Submitted for approval please.

GM (PROCUREMENT)

SGM(CSS)

DMD(SERVICES)