

**PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)**

CONTRACT AWARD PROFORMA – I

To Be Filled and Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT National Transmission & Despatch Company Limited (NTDCL)
- FEDERAL / PROVINCIAL GOVT Federal
- TITLE OF CONTRACT Supply, Installation, Testing and Commissioning of Edge Devices Network for Data Centre (PR & DR) and Local Area Network for Category B & C Sites
- TENDER NUMBER WB-ERP-06-2022
- BRIEF DESCRIPTION OF CONTRACT The work includes Supply, Installation, Testing and Commissioning of Edge Devices Network for Data Centre (PR & DR) and Local Area Network for Category B & C Sites. Completion Period is 120 days for Data Centre Network and for all other components 1 year from date of signing of Contract. There is total 127 number of Sites for LAN & Edge Device Installation.
- CONTRACT VALUE: USD 3,795,856.32 (US Dollar Three Million Seven Hundred Ninety-Five Thousand Eight Hundred and Fifty-Six and 32 Cents only) [The Price is Exclusive of Taxes]
- ENGINEER'S ESTIMATE USD: 3.93 Million (Without Taxes and Duties)
- ESTIMATED COMPLETION PERIOD
- 1 year from signing of Contract for supply, installation, testing and commissioning of Edge Devices Network and Local Area Network for 127 Nos. of Sites
 - 120 days from signing of Contract for Data Centre Network
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?
YES
- ADVERTISEMENT:
- (i) PPRA Website Yes Ref No. TS471796E Dated: 03-02-2022
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper Yes, Published on 04-02-2022
- TENDER OPENED ON (DATE AND TIME) 21-03-2022 at 03:00 PM

1 ntdc 29/03/22 ✓

- NATURE OF PURCHASE National
- EXTENSION IN DUE DATE (If any) Yes (02 No. Extension from 6th March 2022 to 14th March 2022 & 14th March 2022 to 21st March 2022)
- NUMBER OF TENDER DOCUMENTS SOLD 09 (List Attached)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS Yes
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS Yes
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
 - a. SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
 - b. SINGLE STAGE – TWO ENVELOPE PROCEDURE _____
 - c. TWO STAGE BIDDING PROCEDURE _____
 - d. TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____
- WHO IS THE APPROVING AUTHORITY Managing Director (NTDC)
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING Not Applicable.
- NUMBER OF BIDS RECEIVED 02
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes, Single Stage Two Envelop Bidding Procedure was utilized. Hence the Technically Qualified Bidder with least Cost was Selected
- WHETHER INTEGRITY PACT WAS SIGNED World Bank Anti-Corruption Guidelines Were Signed

NA

**PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)**

CONTRACT AWARD PROFORMA – II

To Be Filled and Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **02 Nos.**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s Pakistan Telecommunication Company Limited PTCL Head Office, Ground Floor, Ufone Tower, Plot # 55-C, Main Jinnah Avenue, Sector F-7/1 Blue Area Islamabad.**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT **1st**
- NEED ANALYSIS (Why procurement was necessary?) **NTDC has embarked upon ICT Modernization & ERP Program. The aim of this program is to improve the efficiency, effectiveness and control of NTDC business operations. For successful implementation of ERP installation of Edge Device Network & Local Area Network in all 127 sites was necessary.**
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS **To give enough time to bidders to take into account Pre-Bid Clarifications and Addendum which were shared with Prospective Bidders on 1st March 2022** (Briefly describe)
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS **Yes** Yes/No
- DATE OF CONTRACT SIGNING **23-11-2022** (Copy of agreement attached)
- CONTRACT AWARD PRICE: **USD 3,795,856.32 (Exclusive of Indirect Taxes)**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS **Yes, Evaluation Results were floated on NTDC / PPRA/UNDB websites** (Yes/No)
(Bid evaluation results attached)
- ANY COMPLAINTS RECEIVED **No** (Yes/No) (If yes result thereof)
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/ DOCUMENTS **No** (Yes/No) (If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA **No** (Yes/No) (If yes give details)
- SPECIAL CONDITIONS, IF ANY (Give brief description) **No Special Conditions were agreed other than Contract Provisions as per Contract Agreement Book Attached.**

NA

List of Bidders			
Sr. No.	Bidder	Email	Address
1	M/s. Arcana Info Pvt. Ltd. Lahore	nizamuddin.hassan@arcanainfo.com	232, Street No. 9, Cavalry Ground Lahore Cantt.
2	M/s. CNS Engineering Lahore	ahmed.faraz@cns-e.com	70-A, XX Commercial DHA Phase-3, Lahore
3	M/s. Computer Marketing Co. Pvt. Ltd. Lahore	cmcsales@cmc.net.pk	3rd Floor, I.E.P, Building 97/D-1 Main Boulevard, Gulberg-III, Lahore
4	M/s. National Radio and Telecommunication Corporation Haripur	marketing@nrtc.com.pk	T & T Complex, Haripur
5	M/s. New Horizon Computers Lahore	info@newhorizonit.net	Office No. 906, Tricon Corporate Centre 9th Floor, 73E Jail Road, Gulberg-II, Lahore
6	M/s. Siemens Pakistan Engineering Co.	sheema.sarfaraz@siemens.com	2nd Floor State Life Building 15-A, Sir Agha Khan Road, Lahore
7	M/s. Premier Systems Pvt. Ltd. Lahore	rizwan.asghar@premier.com.pk	26-C, Commercial Brodway, DHA VIII, Lahore
8	M/s. 4B Gentel International Pvt. Ltd. Lahore	info@4bgroup.com	77-D/1, 1st Floor, Lahore Centre, Main Boulevard Gulberg, Lahore
9	M/s. Pakistan Telecommunication Company Limited Islamabad	wahaj.Uzzaman@ptclgroup.com	PTCL Headquarters Sector G-8/4, Islamabad

14

MINUTES TECHNICAL BID OPENING (SS2E)

TENDER NO. WB-ERP-06-2021




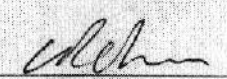
SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF EDGE DEVICES, NETWORK FOR DATA CENTRE (PR&DR) AND LOCAL AREA NETWORK FOR CATEGORY B&C SITES.

The tender was published in National Press and floated on PPRA & NTDC Websites. The Tender was on Single Stage Two Envelopes Procedure. The Technical Bids of the subject tender were opened by the Tender Opening Committee on 21/03/2022 at 03:30 P.M in Committee Room 8th Floor Shaheen Complex, Egerton Road, Lahore. 09 Nos. Firms purchased the bidding documents out of them; 02 Nos. Firms participated in the Tender. In the presence of their representatives, Technical Bids were opened and Copy-1 and Copy-2 were sent to Project Director (ERP) NTDC vide letter No. CE/MP&M/MMC/WB-ERP-06/23697-98 dated 21/3/2022 for evaluation. Whereas, the Original of Technical Bids remained Safe Room WAPDA House, Lahore under safe custody. The financial bids of the bidders, after duly signed by the Tender Opening Committee, were put in an envelope and sealed with the signatures of the representatives of the bidders participated in the tender which remained in the safe custody of C.E.(MP&M) NTDC.

The Financial Bid of the below mentioned technically qualified Firm was opened by the Tender Opening Committee on 05/08/2022 at 10:30 A.M in Committee Room 8th Floor Shaheen Complex, Edgerton Road, Lahore in the presence of Firm's representative. The Copy of Financial proposal was sent to Project Director (ERP) NTDC vide letter No. CE/MP&M/MMC/WB-ERP-06/2913-14 dated 05/08/2022 for evaluation. Before opening the Financial Proposals, the technically qualified Firms witnessed their sealed Proposals and confirmed that no breach was made with them while in custody.

Sr. No.	Name of Bidder and Address	Country	Read Out Price	Discount	Remarks
1.	M/s. Pakistan Telecommunication Company Ltd., Islamabad	Pakistan	USD 43,500,000	NIL	Price inclusive of taxes

NOTE: The read out price of the above bidder is correct as per our best knowledge. However, in case of any discrepancy, the contents of original financial bid will prevail.

 C.E. (MP&M) NTDC Member	 For P.D (ERP) NTDC Member	 7 For C.F.O. (NTDC) Member	 G.M. (P&CM) NTDC Convener
---	--	--	---

RECORD OF FINANCIAL BID OPENING



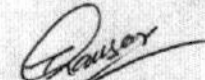

Project Title WORLD BANK LOAN NO. 8814-PK: NATIONAL TRANSMISSION MODERNIZATION PROJECTS-1

Bid/
Tender Title: **TENDER NO. WB-ERP-06-2021**
SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF EDGE DEVICES, NETWORK FOR DATA CENTRE (PR&DR) AND LOCAL AREA NETWORK FOR CATEGORY B&C SITES.

1. The following financial bid of the technically responsive bidder was opened, in the presence of Bidder's representative, by Tender Opening Committee on 05/08/2022 at 10:30 A.M in Committee Room 8th Floor, Shaheen Complex, Egerton Road, Lahore.

Sr. No.	Name of Bidder and Address	Country	Read Out Price	Discount	Remarks
1.	M/s. Pakistan Telecommunication Company Ltd., Islamabad	Pakistan	USD 43,500,000	NIL	Price inclusive of taxes

NOTE: The read out price of the above bidder is correct as per our best knowledge. However, in case of any discrepancy, the contents of original financial bid will prevail.

 C.E. (MP&M) NTDC Member	 For P.D (ERP) NTDC Member	 For C.F.O. (NTDC) Member	 G.M. (P&CM) NTDC Convener
---	---	--	---

TECHNICAL EVALUATION REPORT
(As Per Rule 35 of PPRA Rules, 2004 Revised 2021)

- | | | |
|-----|------------------------------|--|
| 1. | Name of Procuring Agency | National Transmission and Despatch Co. Ltd (NTDCL) |
| 2. | Method of Procurement | National Competitive Bidding (NCB) |
| 3. | Title of Procurement | Supply, Installation, Testing and Commissioning of Edge Devices, Network for Data Centre (PR & DR) and Local Area Network for Category B&C Sites |
| 4. | Tender Inquiry No. | WB-ERP-06-2022 |
| 5. | PPRA Ref No. | TS471796E |
| 6. | Date & Time of Bid Closing | 21/03/2022 03:00 P.M. |
| 7. | Date & Time of Bid Opening | Technical: 21/03/2022 03:30 P.M. |
| | | Price: To be opened |
| 8. | No of Bids Received | 2 |
| 9. | Criteria for Bid Evaluation | Evaluation and Comparison of Bid as per Section-III "Evaluation and Qualification Criteria" of Bidding Documents |
| 10. | Details of Bid(s) Evaluation | |

Name of the Bidders	Marks		Technical Evaluation Result (Responsive/ Non-Responsive)	Remarks
	Technical (If Applicable)	Financial (If Applicable)		
M/s Pakistan Telecommunication Company Limited	NIL	NIL	Responsive	Recommended for Financial Bid Opening.
Joint Venture of M/s National Radio & Telecommunication Corporation & M/s NetCom Solutions Pvt. Ltd & M/s COMMTEL	NIL	NIL	Non-Responsive	<ul style="list-style-type: none"> Joint Venture of M/s National Radio & Telecommunication Corporation & M/s NetCom Solutions Pvt. Ltd & M/s COMMTEL has not submitted the bid security as required under ITB 19.1. and ITB 19.4. As per ITB 19.4 "Any Bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive." As per the eligibility criteria "i" Financial Capability (B), The Bidder must have net average annual sales turnover of minimum PKR 500 million or equivalent for last three years. In case of JV, each JV member must meet at least 25% of the requirement, However, one of JV member M/S NetCom Solutions (Pvt) Ltd was unable to comply with the requirement, as the average revenue

				<p>for last 3 years was less than the minimum requirement.</p> <ul style="list-style-type: none"> • As per the eligibility criteria “ii” Experience and Technical Capacity (C), the Bidder must submit at least 2 experiences in Supply, Installation and Commissioning of Next Gen Firewall. However, bidder was unable to furnish the completion certificates for the experiences shared hence was unable to meet the required criteria. • As per the criteria the Bidder must possess at least 2 experiences in Supply, Installation and Commissioning of WAN Connectivity (SD-WAN/Site to Site VPN/ MPLS) of branch/campus/formation site to Data Centre. However, bidder was unable to furnish the completion certificates for the experiences shared hence was unable to meet the required criteria. • As per the criteria, the team proposed by the Bidder must comprise of certified team members that have experience of Installation and Commissioning of Network for Data Centre and Local Area Network of at least 2 completed network projects. Furthermore, the Bidder shall propose at least 1 certified Internetwork expert (e.g., Huawei/Fortinet/Cisco or equivalent) and 2 certified (e.g., Huawei/Fortinet/Cisco or equivalent) team members. However, two of the proposed team members have only one relevant project while the other two proposed team members do not have any certification or the experience relevant to networking.
--	--	--	--	---

1. Bidders declared Technically responsive: **M/s Pakistan Telecommunication Company Limited**
2. Any other additional/supporting information the procuring agency may like to share **NIL**

Signature: _____
Official Stamp: CHIEF ENGINEER (MP&M) NTDC

Note: *The above evaluation results are based on detailed Technical Evaluation Report (TER) and correct to best of our knowledge, however, in case of any discrepancy, the content of original Technical Evaluation Report shall prevail. Further the information is being published under PPRA Rules Revised June-2021 for information of all stakeholders.*

EVALUATION REPORT
(As Per Rule 35 of PPRA Rules, 2004 Revised 2021)

1. Name of Procuring Agency **National Transmission and Despatch Co. Ltd (NTDCL)**
2. Method of Procurement **National Competitive Bidding (NCB)**
3. Title of Procurement **Supply, Installation, Testing and Commissioning of Edge Devices, Network for Data Centre (PR & DR) and Local Area Network for Category B&C Sites**
4. Tender Inquiry No. **WB-ERP-06-2022**
5. PPRA Ref No. **TS471796E**
6. Date & Time of Bid Closing **21/03/2022 03:00 P.M.**
7. Date & Time of Bid Opening **Technical: 21/03/2022 03:30 P.M.**
Price: 05/08/2022 10:30 A.M.
8. No of Bids Received **2**
9. Criteria for Bid Evaluation **Evaluation and Comparison of Bid as per Section-III "Evaluation and Qualification Criteria" of Bidding Documents**
10. Details of Bid(s) Evaluation

Name of the Bidders	Marks		Quoted Bid Price Excluding Taxes (USD)	Evaluated Bid Price Excluding Taxes (USD)	Evaluated Bid Price Excluding Taxes (PKR)	Remarks
	Technical (If Applicable)	Financial (If Applicable)				
M/s Pakistan Telecommunication Company Limited	NIL	NIL	43,500,000	3,795,856.32	669,399,262.03	Most Advantageous Bidder
Joint Venture of M/s National Radio & Telecommunication Corporation & M/s NetCom Solutions Pvt. Ltd & M/s COMMTEL	NIL	NIL	Technically Non-Responsive			
Joint Venture of M/s National Radio & Telecommunication Corporation & M/s NetCom Solutions Pvt. Ltd & M/s COMMTEL does not meet the requirements of ITB 19.4 "Any Bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive", Eligibility Criteria "i" Financial Capability (B) & eligibility criteria "ii" Experience and Technical Capacity (C).						

11. Lowest Evaluated Responsive Bidder: **M/s. Pakistan Telecommunication Company Limited**

12. Any other additional/supporting information the procuring agency may like to share **NIL**

Signature: _____

Official Stamp: CHIEF ENGINEER (MP&M) NTDC

Note: *The above evaluation results are based on detailed Combined Evaluation Report (CER) and correct to best of our knowledge, however, in case of any discrepancy, the content of original Combined Evaluation Report shall prevail. Further the information is being published under PPRA Rules Revised June-2021 for information of all stakeholders.*