

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled and Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services and Goods Worth Fifty Million or More

- NAME OF THE ORGANIZATION/DEPTT. Pakistan State Oil (PSO)
- FEDERAL / PROVINCIAL GOVT. Federal Autonomous Body
- TITLE OF CONTRACT Supply and Installation of Servers for Terminal Automation Applications.
- TENDER NUMBER IT-16491-FI
- BRIEF DESCRIPTION OF CONTRACT Supply and Installation of Servers for Terminal Automation Applications
- TENDER VALUE Rs. 62,555,590
- ENGINEER'S ESTIMATE (For civil works only) Not Applicable
- ESTIMATED COMPLETION PERIOD December 31, 2022
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	✓	No	-
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- ADVERTISEMENT :
- (i) PPRA Website (Federal Agencies)
(If yes give date and PPRA's tender #)
- | | |
|------------|---|
| <u>Yes</u> | <u>TS486956E</u>
<u>03-August-2022</u> |
|------------|---|
- (ii) News Papers
(If yes give names of newspapers and dates)
- | | |
|------------|--|
| <u>Yes</u> | <u>Business Recorder & Roznama Jung</u>
<u>03-August-2022</u> |
|------------|--|
- TENDER OPENED ON (DATE & TIME) Technical Bid Opening: 22-August-2022 03:00 pm
Commercial Bid Opening: 01-September-2022 03:00 pm
-
- NATURE OF PURCHASE
- | | | | |
|--------------|---|---------------|---|
| <u>Local</u> | ✓ | International | - |
|--------------|---|---------------|---|
- EXTENSION IN DUE DATE (If any)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|

➤ NUMBER OF TENDER DOCUMENTS SOLD 05
(Attach list of Buyers)

➤ WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS
(If yes enclose a copy).

Yes	-	No	✓
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➤ WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS
(If yes enclose a copy).

Yes	✓	No	-
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➤ WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

a) SINGLE STAGE – ONE ENVELOPE PROCEDURE

b) SINGLE STAGE - TWO ENVELOPE PROCEDURE.

c) TWO STAGE BIDDING PROCEDURE.

d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE.

- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e. EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)

- WHO IS THE APPROVING AUTHORITY

Procurement Committee of PSO

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.

Yes	No	N/A	✓
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➤ NUMBER OF BIDS RECEIVED

02

➤ WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER

Yes	✓	No	-
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➤ WHETHER INTEGRITY PACT WAS SIGNED

Yes	✓	No	-
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PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services & Goods Worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **Tech :02 / Comm: 02**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s. JAFFER BUSINESS SYSTEM (PVT) LTD., 10TH FLOOR CITI TOWER, 33-A BLOCK-6,P.EC.H.S SHAHRAH-E- FAISAL.**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1st, 2nd, 3rd EVALUATED BID). **1st M/s. JAFFER BUSINESS SYSTEM (PVT) LTD., 10TH FLOOR CITI TOWER, 33-A BLOCK-6,P.EC.H.S SHAHRAH-E- FAISAL.**
- NEED ANALYSIS For Terminal Management system
(Why the procurement was necessary?)
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS
(Briefly describe)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS
- | | | | |
|-----|---|----|---|
| Yes | ✓ | No | - |
|-----|---|----|---|
- DATE OF CONTRACT SIGNING **26/09/2022**
(Attach a copy of agreement)
- CONTRACT AWARD PRICE **\$ 306,411.30**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS
- | | | | |
|-----|---|----|---|
| Yes | ✓ | No | - |
|-----|---|----|---|
- Bid Evaluation Report was Uploaded on PPRA as well as PSO websites**
- ANY COMPLAINTS RECEIVED (If yes result thereof)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS (If yes give details)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|
- DEVIATION FROM QUALIFICATION CRITERIA (If yes give details)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|
- SPECIAL CONDITIONS, IF Any (Give Brief Description)
- | | | | |
|-----|---|----|---|
| Yes | - | No | ✓ |
|-----|---|----|---|

NUMBER OF TENDER DOCUMENTS SOLD

The screenshot shows a web browser window with the URL <https://s1.mn1.ariba.com/Sourcing/Main/aw?awh=r&awssk=X0fZE11J&realm=psopk-eprocurement>. The page displays a table with columns for company names and rows for various tender requirements. The companies listed are Initial, Inbox Business Technologies (Pvt.) Limited, Indigo Technology Solutions (Pvt.) Ltd., Jaffer Business Systems (Pvt) Ltd, Multilynx, and SG Technical Services (Pvt) Ltd. The requirements include items like 'Tender issuance Requirements', 'Your firm has been blacklisted by PSO or any other firm?', 'Please provide undertaking on Rs.100 stamp paper', 'Please attach Daily Signed & Stamped copy of request letter on Official letter head of Company', 'Please attach the scan Copy of valid CNIC (of owner / authorized representative)', 'Please write NTN Number', 'Please attach the scan Copy of valid NTN Certificate', 'Please write GST Number', 'Please attach the scan Copy of valid GST Certificate', 'The bidder should be an active tax payer', and 'Please submit your tender fee Rupees 2,000/- (Non-Refundable) in favour of Pakistan State Oil Company Limited in the following bank account:'. Each requirement has a corresponding response or attachment for each company.

Name 1	Initial	Inbox Business Technologies (Pvt.) Limited	Indigo Technology Solutions (Pvt.) Ltd.	Jaffer Business Systems (Pvt) Ltd	Multilynx	SG Technical Services (Pvt) Ltd.
Totals						
1 Tender issuance Requirements						
1.1 Your firm has been blacklisted by PSO or any other firm?	No	No	No	No	No	No
1.2 If No, please provide undertaking on Rs.100 stamp paper	Affidavit BL.pdf	StampPaper.JPG	undertaking.jpg	not black listed undertaking.pdf	Affidavit_020220213590200.pdf	
1.3 Please attach Daily Signed & Stamped copy of request letter on Official letter head of Company	Tender Request - PSO - Server Supply.pdf	TenderParticipationRequest.JPG	Request letter.jpg	Authority letter Supply and Installation of Servers for Terminal Automation Applications (T-16491-F).pdf	PSO Letter Doc.pdf	
1.4 Please attach the scan Copy of valid CNIC (of owner / authorized representative)	NIC Self - Front.jpg	AuthorizedCNIC.pdf	NIC.zip	CNIC.pdf	Mumtaz NIC.pdf	
1.5 Please write NTN Number	1340679-5	9617505-6	1268505-4	1149852-8	4434590-9	
1.6 Please attach the scan Copy of valid NTN Certificate	NTN CERTIFICATE.pdf	IndigoNTN.pdf	JBSPL FBR.pdf	NTN Certificate Multilynx.pdf	NTN,STN & CRB.pdf	
1.7 Please write GST Number	12-00-8500-668-82	9617505-6	1201999960891	0397999920846	S4434590-9	
1.8 Please attach the scan Copy of valid GST Certificate	GST Certificate.pdf	IndigoNTN.pdf	STRN.pdf	Sales Tax Registration Multilynx (1).pdf	SG GST - Certificate.pdf	
1.9 The bidder should be an active tax payer.	Yes	Yes	Yes	Yes	Yes	
1.10 Please submit your tender fee Rupees 2,000/- (Non-Refundable) in favour of Pakistan State Oil Company Limited in the following bank account: Title of Account - PAKISTAN STATE OIL COMPANY LIMITED IBAN: PK30 HABB 0007 8640 3245 3217 Account No. 0786-40-3245-3217 Branch code 0786 HBL Plaza Branch I.I. Chundrigar Road Karachi. Please attach Evidence of deposit of Tender fees i.e. Rs. 2,000/-	IBFT.P.S.O.CO.LTD.pdf	Receipt.pdf	Screenshot_20220805-121854_Askari Digital.jpg	Deposit Slip-2000PKR.pdf	IMG-20220811-WA0006.jpg	

Technical Evaluation Criteria (Note: Applicants Companies/Firms obtaining less than 70% marks in any section of the criteria and/or less than 70% overall marks shall not be qualified.)

Mandatory Questions

The Bidder must be Authorized Partner of manufacturer in Pakistan specializing in Enterprise Servers and must be affiliated with manufacturer for minimum Five (05) year. All Bidders must submit a currently valid (Platinum / Gold / Silver) partner certificate of Enterprrie Level. Yes / No

If Yes, please provide currently valid certifications. Attachment

The bidder must submit a currently valid Manufacturer Authorization Form (MAF) of the Manufacturer / Principal along with their bid. The bidders must take and submit a written confirmation from Principal(OEM) along with the technical proposal that the quoted model / product is not on the discontinuation notice of manufacturing/Sale for the next three (03) years and End of support (including spare parts) notice for the next Five(05) years. Yes / No

If Yes, please provide currently valid Manufacturer Authorization Form (MAF) Attachment

The Bidder must have done business in Enterprise Servers with at least three (03) public listed or corporate companies in last four (04) years and should have good credibility and repute in the local market, copies of relevent purchase orders mustbe attached as documentary evidence. Yes / No

If Yes, please provide details Attachment

The Bidder must provide the same or above specifications of Servers and must submit BOQ, User Manual / Administration guide. Yes / No

If Yes, please provide BOQ & User Manual / Administration guide. Attachment

FINANCIAL POSITION

"Average Annual Turnover in last 3 years (Marks 20)

Above 110 Million (100)

From 100-110 Million (90)

From 90-100 Million (80)

From 80-90 Million (70)

Less than 80 Million (0)

Please provide tax returns of last three years.

"Status of the Firm (Marks 10)

Public (100)

Private (70)

Others (30)"

Please provide relevant document.

CAPABILITIES WRT PERSONNEL

"Number of Engineers (Authorized Business Partner's Engineer - Certified on same OEM Servers) (Marks 30)

5 or more Engineers (100)

From 2-4 Engineers (70)

Less than 2 Engineers (0)

Please provide certifications of Authorized Business Partner's Engineers and their profiles

EXPERIENCE AND PAST PERFORMANCE

"Number of years representing the Foreign Associate (Principle Vendor) (Marks 10)

Greater or Equal than 11 years (100)

Greater or Equal than 8 & Less than 11 years (85)

Greater or Equal than 5 & Less than 8 years (70)

Greater or Equal than 3 & Less than 5 years (50)

Less than 3 years (0)

Please provide copy relevant agreement/certificate documents as evidence.

"The Bidder must have done business in Enterprise Servers with at least three (03) public listed or corporate companies in last four (04) years and should have good credibility and reputation in the local market, copies of all purchase orders must be attached as documentary evidence. (Marks 25)

6 or more references of Public Listed Companies or corporate companies (100)

From 3-5 references of Public Listed Companies or corporate companies (70)

Less than 3 references of Public Listed Companies or corporate companies (0)

Please provide copies of purchase orders.

HSE Compliance

"Company HSE Policy (Marks 5)

Yes (100%)

No (0%)"

Please attach signed and stamped HSE policy.