

PUBLIC PROCUREMENT REGULATIONS, 2009

Annexure – I
(See Regulation 2)

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT PSO/SUPPLY
- FEDERAL / PROVINCIAL GOVT FEDERAL
- TITLE OF CONTRACT SUPPLY OF MOGAS 92 RON
- TENDER NUMBER PSO/MG92RON/IMPORTS/065/2016
- BRIEF DESCRIPTION OF CONTRACT INVITATION TO BID FOR SUPPLY OF MOGAS.
- TENDER VALUE MORE THAN PKR 50 MILLION
- ENGINEER'S ESTIMATE -
(for civil works only)
- ESTIMATED COMPLETION PERIOD NOVEMBER 2016
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL
PROCUREMENT PLAN? YES Yes/No
- ADVERTISEMENT:
- (i) PPRA Website TS287880E Yes/No
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper YES 1) BUSINESS RECORDER, 2) DAWN, 3) DAILY JUNG, 4) NAWA-E-WAQT, 5) FINANCIAL TIMES 6) KHALEEJ TIMES 28-08-2016 Yes/No
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE AND TIME) 27/09/2016 10:30 AM
- NATURE OF PURCHASE INTERNATIONAL Local/International
- EXTENSION IN DUE DATE (If any) NO Yes/No
- NUMBER OF TENDER DOCUMENTS SOLD 18 (SEE ANNEXURE-A ATTACHED)
(Attach list of buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING /
TENDER DOCUMENTS YES (SEE ANNEXURE B) Yes/No
(If yes enclose a copy)

PUBLIC PROCUREMENT REGULATIONS, 2009

- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS NO (Lowest evaluated unconditional basis) Yes/No
(If yes enclose a copy)

- WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

- (a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
- (b) SINGLE STAGE – TWO ENVELOPE PROCEDURE _____
- (c) TWO STAGE BIDDING PROCEDURE _____
- (d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____

Please specify if any other method of procurement was adopted with brief reasons (i.e. Emergency, Direct Contracting, Negotiated Tendering etc.)

- WHO IS THE APPROVING AUTHORITY PSO MANAGEMENT COMMITTEE

- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING
Not applicable as open competitive bidding method was adopted.

- NUMBER OF BIDS RECEIVED 13

- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER YES Yes/No

- WHETHER INTEGRITY PACT WAS SIGNED YES (Part of tender document & Contract) Yes/No

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 13
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER 1) **PETROCHINA**
INTERNATIONAL (SINGAPORE) , 2) **OMAN TRADING INTERNATIONAL**, 3)
GUNVOR SINGAPORE
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATED BID) SEE ANNEXURE C ATTACHED
- NEED ANALYSIS (Why procurement was necessary?) **TO FULFILL PETROLEUM**
REQUIREMENT OF COUNTRY.
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE
REASONS (Briefly describe) **N/A**
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ
OUT AT THE TIME OF OPENING OF BIDS **YES** Yes/No
- DATE OF CONTRACT SIGNING **29/09/2016**
(Attach a copy of agreement)
- CONTRACT AWARD PRICE **(AS PER ANNEXURE D ATTACHED)**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL
BIDDERS **NO (Result announced publically during bids opening)** Yes/No
(Attach copy of the bid evaluation report)
- ANY COMPLAINTS RECEIVED **NO** Yes/No
(If yes result thereof)

NO

PUBLIC PROCUREMENT REGULATIONS, 2009

- > ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/
DOCUMENTS _____ NO _____ Yes/No
(If yes give details)
- > DEVIATION FROM QUALIFICATION CRITERIA _____ NO _____ Yes/No
(If yes give details)

- > SPECIAL CONDITIONS, IF ANY _____ NO _____
(Give brief description)

[F.No.2/1/2008/PPRA -RA.III]

LIST OF TENDER DOCUMENTS SOLD
TENDER NO. PSO/MG92RON/IMPORTS/65/2016

S.NO	COMPANY NAME
1	Enoc
2	Oman trading
3	Trafigura Pvt Ltd
4	Litasco middle East
5	Socar Trading
6	Total International
7	Golden Crown Petroleum
8	Swiss Singapore
9	Vitol Behrain
10	Petrochina International
11	Gunvor
12	BB Energy Singapore
13	Alsa Petroleum
14	Gulf Petrochem
15	Addax Energy
16	Glencore
17	British Petroleum
18	Renish Petrochem

Technical Evaluation

(14 envelopes)
one envelope signed

27-7-16

Tender Technical Evaluation Sheet
Mogan T-18N

65/2016

Tender No

Product

Tender Opening Date

Sl. No.	Tender Name	Evaluation Criteria						Technically Qualified	Comments / Remarks
		Bid Cover Letter	Technical Information Cover Letter	Bidder Corporate Authority Letter	Original Bid Bond from first class scheduled bank	Bid Bond Amount USD 500,000	Valid for 30 days from last day of bid validity		
1	BB Energy	✓	✓	✓	✓	✓	✓	✓	
1	Abdullah Energy	✓	✓	✓	✓	✓	✓	✓	
1	Trafisigwa	✓	✓	✓	✓	✓	✓	✓	
1	B.P. Singapore	✓	✓	NO	✓	✓	✓	NO	Valid for 30 days only - Company is not in business
1	Total	✓	✓	✓	✓	✓	✓	OK	
1	ENOC	✓	✓	✓	✓	✓	✓	OK	
1	Vitol Bahrain	✓	✓	✓	✓	✓	✓	OK	
1	Swiss Singapore	✓	✓	✓	✓	✓	✓	OK	
1	Gunvor	✓	✓	✓	✓	✓	✓	OK	
1	PetroChina	✓	✓	✓	✓	✓	✓	OK	
1	Litaco	✓	✓	✓	✓	✓	✓	OK	
1	Scor	✓	✓	✓	✓	✓	✓	OK	
13	OTI	✓	✓	✓	✓	✓	✓	OK	
14	Golden Ocean Supply	✓	✓	✓	✓	✓	✓	OK	
15	Gulf Petrochem	✓	✓	✓	✓	✓	✓	OK	

Handwritten signatures and stamps: *Abdullah Energy*, *Golden Ocean Supply*, *Retail*, *Trade*

BID EVALUATION SUMMARY - C&F C&F Premiums in USD/BBL

S.NO	PRINCIPAL	1 25th October - 25th October - 30th November 2016 FIRM	2 30th November 2016 FIRM	3 25th October - 25th October - 30th November 2016 FIRM	4 25th October - 25th October - 30th November 2016 FIRM	5 1st - 31st December 2016 FIRM	6 1st - 31st December 2016 FIRM	7 1st - 31st December 2016 FIRM	8 1st - 31st December 2016 FIRM
1	Enoc	4.080	4.580	-	-	4.080	4.580	-	-
2	Swiss Singapore	-	-	4.250	3.850	3.880	2.694	-	4.100
3	OTI	2.460	-	-	-	3.370	-	-	-
4	Trafigura	-	-	-	3.620	3.420	3.420	3.420	3.420
5	Gunvor	2.670	2.790	2.990	3.170	2.910	2.970	3.240	3.330
6	Petrochina	2.490	2.850	-	-	2.490	-	-	-
7	Vitol Bahrain	3.850	4.470	4.500	4.530	3.850	4.570	4.600	4.630
8	Litasco	-	-	3.490	3.790	2.990	3.140	3.140	3.790
9	Socar Trading	4.350	-	-	-	-	-	4.350	-
10	Golden Crown	-	3.890	-	-	-	-	3.890	-
11	Gulf Petrochem	-	-	-	3.730	3.830	-	-	-
12	British Petroleum	-	-	-	-	4.450	-	-	-

List Of Awards

No	Supplier	Period	Quantity MT	Quantity in BBL 1MT=8.5 BBL	Firm/ Optional	C&F PREMIUM (USD per BBLs)	Platts as on tender opening date (27/09/2016) (USD per BBLs)	Contract Price (USD)
1	Oman Trading International	October 25th - November 30th 2016	55,000.00	467,500.00	Firm	2.46	53.69	26,250,125
3	Gunvor Singapore	October 25th - November 30th 2016	55,000.00	467,500.00		2.67	53.69	26,348,300
4	Petrochina International Singapore	October 25th - November 30th 2016	55,000.00	467,500.00		2.49	53.69	26,264,150

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal Clifton, Karachi-75600, Pakistan.

UAN: 111-111-PSO (776), Website: www.psopk.com

September 29, 2016

REF: PSO/MOGAS/IMPORTS/65/2016(06)

M/s. PetroChina International (Singapore) Pte. Ltd.
One Temasek Avenue, # 27-00 Millenia Tower,
Singapore 039192

ATTN: MR. SOON BOON HOE

FAX NO: +(65) 6411 7500

SUBJECT: SUPPLY OF MOGAS 92 RON UNLEADED DURING OCTOBER 25TH - DECEMBER 31ST 2016 UNDER CONTRACT NO.: PSO/MOGAS/IMPORTS/65/2016(06).

Dear Sir,

Reference your offer for the supply of Mogas 92 RON unleaded vide your letter dated September 27, 2016. The offer has been accepted for supply of following cargo of MOGAS 92 RON at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on September 27, 2016 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (MOPAG + Premium) USD/BBLs	Discharge-Port
1	October 25 th - November 30 th 2016	FIRM	1 x 55,000	MOGAS 92 RON Unleaded	MOPAG + 2.49	KEAMARI/ PORT QASIM, Karachi

The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "Gasoline 92". If there is no publication of Platts under the heading "FoB Arab Gulf" for "Gasoline 92" on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents

For
PAKISTAN STATE OIL COMPANY LIMITED

Manager - Imports

CC: M/S Meshe International

General Manager - Supply

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com
September 29, 2016
REF: PSO/MOGAS/IMPORTS/65/2016(06)

M/s. Oman Trading International Ltd.
P.O Box 506515, Level 5, Precinct Building 2,
Gate Precinct, DIFC,
Dubai, UAE.

Attn: Mr. Raja Haseeb Iqbal

SUBJECT: SUPPLY OF MOGAS 92 RON UNLEADED DURING OCTOBER 25TH - DECEMBER 31ST 2016 UNDER CONTRACT NO.: PSO/MOGAS/IMPORTS/65/2016(06).

Dear Sir,

Reference your offer for the supply of Mogas 92 RON unleaded vide your letter dated September 27, 2016. The offer has been accepted for supply of following cargo of MOGAS 92 RON at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on September 27, 2016 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (MOPAG + Premium) USD/BBLs	Discharge-Port
1	October 25 th - November 30 th 2016	FIRM	1 x 55,000	MOGAS 92 RON Unleaded	MOPAG + 2.46	KEAMARI/ PORT QASIM, Karachi

The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "Gasoline 92". If there is no publication of Platts under the heading "FoB Arab Gulf" for 'Gasoline 92' on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

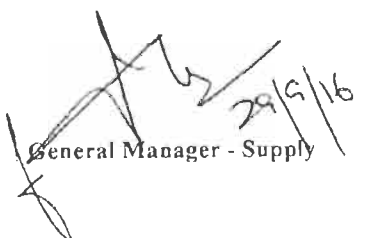
Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

For
PAKISTAN STATE OIL COMPANY LIMITED


Manager - Imports


General Manager - Supply

ANNEXURE - D3

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com
September 29, 2016
REF: PSO/MOGAS/IMPORTS/65/2016(06)

M/s. Gunvor Singapore Pte. Ltd
12 Marina Boulevard #35-02
Marina Bay Financial Center Tower 3
018982 Singapore

Attn: Henri Philippe ELINK-SCHUURMAN

SUBJECT: SUPPLY OF MOGAS 92 RON UNLEADED DURING OCTOBER 25TH - DECEMBER 31ST 2016 UNDER CONTRACT NO.: PSO/MOGAS/IMPORTS/65/2016(06).

Dear Sir,

Reference your offer for the supply of Mogas 92 RON unleaded vide your letter dated September 27, 2016. The offer has been accepted for supply of following cargo of MOGAS 92 RON at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on September 27, 2016 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (MOPAG + Premium) USD/BBLs	Discharge-Port
1	October 25 th - November 30 th 2016	FIRM	1 x 55,000	MOGAS 92 RON Unleaded	MOPAG + 2.67	KEAMARI/ PORT QASIM, Karachi


The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "Gasoline 92". If there is no publication of Platts under the heading "FoB Arab Gulf" for "Gasoline 92" on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.


Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

For
PAKISTAN STATE OIL COMPANY LIMITED


Manager - Imports

Cc. Sphinx Trading


General Manager - Supply