

Publication of Contract Award

Selection of Survey Firms

Cluster - B

RFP # : NSER/RFP/16/002/Cluster – B
Selection of Consulting Services for : Targeting Survey – National Socio
Economic Registry Update – Phase-I
Client/Implementing Agency : Benazir Income Support Programme
Country : Pakistan
Loan No. : PSSN Project – Credit No. 5042 – PAK
Project : Pakistan Social Safety Net Project
Project ID No. : P103160



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GOVERNMENT OF PAKISTAN
Benazir Income Support Programme

NOVEMBER 2016

Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
 Name of Project Pakistan Social Safety Net Project (PSSNP)
- 1.2 Loan/credit/grant
 (a) number Credit No. 5042-PAK
 (b) date of effectiveness 26th March 2012
 (c) closing date
 (i) original 30th June 2016
 (ii) revised 30th June 2017
- 1.3 Client:
 (a) name Benazir Income Support (BISP), BISP HQ
Secretariat, F – Block, Pak. Secretariat, Islamabad.
 (b) address, phone, facsimile Phone: - +92(51) 9246420.
Fax: - +92(51) 9246318.
Email: dir.procurement@bisp.gov.pk
- 1.4 General Procurement Notice
 (a) first issue date 10th February 2012
 (b) latest update N.A.
- 1.5 Request for expressions of interest:
 (a) publication in *United Nations Development Business* (UNDB) Date: 31st January 2016
 (b) publication in national local newspaper(s) Name of newspaper(s) and date(s):
Combined Editions of following newspaper –
31st January 2016
 (i) DAWN
 (ii) The News
 (iii) Jang
 (iv) Nawa-e-Waqt
 (v) Express Tribune
 (vi) Business Recorder
- 1.6 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources
 Implementation:
 "Door to Door Survey of selected districts in Cluster B comprising Khyber Pakhtunkhwa, FATA & Gilgit Baltistan for 1st Phase of National Socio Economic Registry Update".
- 1.7 Method of selection: Quality & Cost Based Selection (QCBS)

- 1.8 Methodology (formula) for evaluation of cost (QCBS only; cross as appropriate) Weight inversely proportional to cost
 $S = St*T + Sf*P$ (T=0.8 & P = 0.2)
- 1.9 Request for expressions of interest:
 (a) number of responses Twenty Five (25)
- 1.10 Shortlist:
 (a) names/nationality of firms/associations (mark domestic firms and firms that had expressed interest)
1. **M/s Rural Support Programme Network (RSPN), Islamabad (Lead firm)**
Sub-Consultant:
 (i) Sarhad Rural Support Programme,
 (ii) Aga Khan Rural Support Programme.
 2. **Joint Venture:**
 (i) **M/s Aurat Publication & Information Service Foundation (Partner-in-charge)**
 (ii) M/s Sustainable Development Policy Institute, Islamabad.
 3. **M/s Socio Economic & Business Consultants (SEBCON), Islamabad (Lead firm)**
Sub-Consultant:
 M/s Sungi Development Foundation, Peshawar.
 4. **M/s AASA Consulting (Pvt.) Ltd., Karachi**
 5. **M/s M. Yousuf Adil Saleem & Co. (Deloitte), Islamabad (Lead firm)**
Sub-Consultant:
 (i) M/s Hameed Majeed Associates (Pvt.) Ltd.,
 (ii) M/s 360 Technologies (Pvt.) Ltd.
 (iii) M/s World Wide Fund for Nature Pakistan.



6. M/s Associates in Development (Pvt.) Ltd., Islamabad (Lead firm)

Sub-Consultant:

- (i) M/s Community Motivation and Development Organization (CMDO),
- (ii) M/s Inventure Private Limited, Islamabad.

- 1.11 Amendments and clarifications to the RFP (describe) Yes. Due to revision in TORs consequent to additional technical explanations, provided in Pre-proposal Conference, the deadline for submission/receipt of proposals i.e. 3rd June, 2016 was extended upto 15th June, 2016 latest by 1300 hours through issuance of "Addendum to RFP" on 31st May, 2016 subsequent to Bank's NOL dated 31st May, 2016 on "Minutes" of Pre-proposal Conference, Addendum & Revised TORs.
- 1.12 Pre-proposal conference:
(a) minutes issued 12th May, 2016
31st May, 2016
- 1.13 Proposals received by: Date: 15th June, 2016 Time: 1300 hours
- 1.14 Opening of Technical Proposals by selection committee Date: 15th June, 2016 Time: 1330 hours
- 1.15 Name of the firms/consultants who submitted proposals
- 1. M/s Rural Support Programme Network (RSPN), Islamabad (Lead firm)**
Sub-Consultant:
(i) Sarhad Rural Support Programme,
(ii) Aga Khan Rural Support Programme.
 - 2. Joint Venture:**
(iii) **M/s Aurat Publication & Information Service Foundation (Partner-in-charge)**
(iv) M/s Sustainable Development Policy Institute, Islamabad.
 - 3. M/s Socio Economic & Business Consultants (SEBCON), Islamabad (Lead firm)**

Sub-Consultant:

M/s Sungi Development Foundation,
Peshawar.

4. **M/s AASA Consulting (Pvt.) Ltd.,
Karachi.**

5. **M/s M. Yousuf Adil Saleem & Co.
(Deloitte), Islamabad (Lead firm)**

Sub-Consultant:

(i) M/s Hameed Majeed Associates
(Pvt.) Ltd.,

(ii) M/s 360 Technologies (Pvt.) Ltd.

(iii) M/s World Wide Fund for
Nature Pakistan.

1.16 Evaluation Criteria/sub-criteria:

**(a) Specific experience of the
Consultant(as a firm) relevant to
the assignment:**

Weight: **05**

**(b) Adequacy of the proposed
methodology and work plan in
responding to the Terms of
Reference:**

Weight: **45**

**a) Technical approach and
methodology:**

Sub Weight: **30**

b) Staffing plan

Sub Weight: **10**

c) Work Plan

Sub Weight: **05**

(i) key staff

Individual(s)

Weight: **50**

(A) Team Leader

Sub Weight: **10**

(B) Project Operations Expert

Sub Weight: **08**

(C) Enumeration Expert/Statistician

Sub Weight: **09**

(D) Communication/Social
Mobilization Expert

Sub Weight: **07**

(E) Monitoring & Evaluation Expert

Sub Weight: **08**

(F) MIS Expert

Sub Weight: **08**

1.17 Technical scores of the consulting firms

Minimum qualifying score: **70**

Consultants' names	Technical scores
M/s Socio Economic & Business Consultants (SEBCON), Islamabad (Lead firm) Sub-Consultant: M/s Sungi Development Foundation, Peshawar.	74.39
M/s Rural Support Programme Network (RSPN), Islamabad (Lead firm) Sub-Consultant: (i) Sarhad Rural Support Programme, (ii) Aga Khan Rural Support Programme.	71.69
M/s AASA Consulting (Pvt.) Ltd., Karachi	70.66
Joint Venture: (i) M/s Aurat Publication & Information Service Foundation (Partner-in-charge) (ii) M/s Sustainable Development Policy Institute, Islamabad.	62.47
M/s M. Yousuf Adil Saleem & Co. (Deloitte), Islamabad (Lead firm) Sub-Consultant: (i) M/s Hameed Majeed Associates (Pvt.) Ltd., (ii) M/s 360 Technologies (Pvt.) Ltd. (iii) M/s World Wide Fund for Nature Pakistan.	66.88

2.1 Public opening of financial proposals

Date 7th October 2016 Time 1500 hours

(a) Names and proposal prices (mark Consultants that attended public opening)

1. M/s SEBCON, Islamabad - Rs. 111,281,000/- (exclusive of indirect taxes).
2. M/s RSPN, Islamabad - Rs. 175,896,770/- (exclusive of indirect taxes)
3. M/s AASA Consulting - Rs. 116,636,000/- (exclusive of indirect taxes)



2.2	QCBS	Consultant' Name	Technical scores	Financial scores	Final scores
	(a) Technical, financial and final scores (Quality-Based: technical scores only)	<u>M/S SEBCON</u>	<u>59.51</u>	<u>20.00</u>	<u>79.51</u>
		<u>M/S RSPN</u>	<u>57.35</u>	<u>12.65</u>	<u>70.00</u>
		<u>M/S AASA</u>	<u>56.53</u>	<u>19.08</u>	<u>75.61</u>
	(b) Award recommendation	<i>M/s Socio Economic Business Consultants (SEBCON) [Lead firm] in association with M/s Sungi Development Foundation, Peshawar as sub-consultant at a financial price of Rs. 129,085,960/- inclusive of direct & indirect taxes.</i>			
2.3	Contract signing:	Date: <u>17th November 2016</u>			
2.4	Contract Duration:	<u>150 days</u>			
2.5	Summary of Scope of Work:	<ul style="list-style-type: none"> • To collect data of 100% Households through Computer Assisted Personal Interviewing (CAPI) in selected districts of Cluster B: Khyber Pakhtunkhwa, FATA & Gilgit Baltistan with the help of a Proxy Mean Testing (PMT) based Poverty Scorecard, observing standard protocols/procedures/ guidelines/ manuals to be prescribed by BISP; • To undertake communication and social mobilization activities in the selected districts to ensure effective and efficient implementation of the survey. 			

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