

PUBLIC PROCUREMENT REGULATIONS, 2009

Annexure – I  
(See Regulation 2)

PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods Worth Fifty Million Rupees or More

- > NAME OF THE ORGANIZATION / DEPTT PSO/SUPPLY
- > FEDERAL / PROVINCIAL GOVT FEDERAL
- > TITLE OF CONTRACT SUPPLY OF MOGAS 95 RON
- > TENDER NUMBER PSO/MG95RON/IMPORTS/070/2016
- > BRIEF DESCRIPTION OF CONTRACT INVITATION TO BID FOR SUPPLY OF MOGAS.
- > TENDER VALUE MORE THAN PKR 50 MILLION
- > ENGINEER'S ESTIMATE -  
(for civil works only)
- > ESTIMATED COMPLETION PERIOD JANUARY 2017
- > WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL  
PROCUREMENT PLAN? YES Yes/No
- > ADVERTISEMENT:
- (i) PPRA Website TS291092E Yes/No  
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper YES 1) BUSINESS RECORDER, 2) DAWN, 3) DAILY JUNG, 4) KHABREIN,  
5) FINANCIAL TIMES (30-09-2016) Yes/No  
(If yes give names of newspapers and dates)
- > TENDER OPENED ON (DATE AND TIME) 29/10/2016 10:30 AM
- > NATURE OF PURCHASE INTERNATIONAL Local/International
- > EXTENSION IN DUE DATE (If any) NO Yes/No
- > NUMBER OF TENDER DOCUMENTS SOLD 15 (SEE ANNEXURE-A ATTACHED)  
(Attach list of buyers)
- > WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING /  
TENDER DOCUMENTS YES (SEE ANNEXURE B) Yes/No  
(If yes enclose a copy)

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- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS NO (Lowest evaluated unconditional basis) Yes/No  
(If yes enclose a copy)
- WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

- (a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_
- (b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_
- (c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_
- (d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_

Please specify if any other method of procurement was adopted with brief reasons (i.e. Emergency, Direct Contracting, Negotiated Tendering etc.)

- WHO IS THE APPROVING AUTHORITY PSO MANAGEMENT COMMITTEE
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING  
**Not applicable as open competitive bidding method was adopted.**

- NUMBER OF BIDS RECEIVED \_\_\_\_\_ 11 \_\_\_\_\_
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER YES Yes/No
- WHETHER INTEGRITY PACT WAS SIGNED YES (Part of tender document & Contract) Yes/No

PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods Worth Fifty Million Rupees or More

- > NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 11
- > NAME AND ADDRESS OF THE SUCCESSFUL BIDDER 1) OMAN TRADING INTERNATIONAL , 2) GUNVOR SINGAPORE
- > RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT \_\_\_\_\_  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID)  
SEE ANNEXURE C ATTACHED
- > NEED ANALYSIS (Why procurement was necessary?) TO FULFILL PETROLEUM REQUIREMENT OF COUNTRY.
- > IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) N/A
- > WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS YES Yes/No
- > DATE OF CONTRACT SIGNING 03/11/2016  
(Attach a copy of agreement)
- > CONTRACT AWARD PRICE 03/11/2016 (AS PER ANNEXURE D ATTACHED)
- > WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS NO (Result announced publicly during bids opening) Yes/No  
(Attach copy of the bid evaluation report)
- > ANY COMPLAINTS RECEIVED NO Yes/No  
(If yes result thereof)

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- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/  
DOCUMENTS \_\_\_\_\_ NO \_\_\_\_\_ Yes/No  
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA \_\_\_\_\_ NO \_\_\_\_\_ Yes/No  
(If yes give details)

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- SPECIAL CONDITIONS, IF ANY \_\_\_\_\_ NO \_\_\_\_\_  
(Give brief description)

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[F.No.2/1/2008/PPRA-RA.III]

**LIST OF TENDER DOCUMENTS SOLD**  
**TENDER NO. PSO/MG95RON/IMPORTS/70/2016**

S.NO	COMPANY NAME
1	M/s Al Masafi LLC
2	M/s Litasco Middle East
3	M/s Vitol Beharin
4	M/s Trafigura Beheer
5	M/s Gulf Petrochem
6	M/s Oman Trading International
7	M/s Swiss Singapore Overseas
8	M/s Gunvore
9	M/s Petrochina International
10	M/s Socar Trading
11	M/s Enoc
12	M/s Glencore Energy Uk
13	M/s Total Totsa International
14	M/s BB Energy Singapore
15	M/s Golden Crown Petroleum

# ANNEXURE B

## Technical Evaluation

Tender Technical Evaluation Sheet

Tender #	020/2018	Product	MCD&SS&COM	Tender Opening Date	29-Oct-18				
Scores	Evaluation Criteria					Comments / Remarks			
	Bid Cover Letter	Technical Information Cover Letter	Bidder Corporate Authority Letter	Bid Bond	Bid Documents				
✓	Letter signed by bidder authorized signatory	Letter signed by bidder authorized signatory	Copy of bidder's Corporate Authority Letter exhibiting signatures of tender documents	Original Bid Bond from first class bank	Bid Bond Amount USD 200,000	Valid for 90 days from last day of bid validity	original or copy of signed & stamped Bid Documents # 1 & 2 (without deviation)	Technically Qualified	
• Soaar	✓	✓	✓	✓	✓	✓	✓	✓	Regret letter
• BB Energy	✓	✓	✓	✓	✓	✓	✓	✓	OK
• GUNVOT	✓	✓	✓	✓	✓	✓	✓	✓	OK
• Omasu Tel. Int	✓	✓	✓	✓	✓	✓	✓	✓	OK
• Litrico M. East	✓	✓	✓	✓	✓	✓	✓	✓	OK
• Swiss Singapore	✓	✓	✓	✓	✓	✓	✓	✓	OK
• Rajigerura	✓	✓	✓	✓	✓	✓	✓	✓	OK
• V/O Gel Bahrain	✓	✓	✓	✓	✓	✓	✓	✓	OK
• PENCORE Energy	✓	✓	✓	✓	✓	✓	✓	✓	OK
" Total Tokra	✓	✓	✓	✓	✓	✓	✓	✓	OK
" GWP Petrochem	✓	✓	✓	✓	✓	✓	✓	✓	OK
" ENDC Singapore	✓	✓	✓	✓	✓	✓	✓	✓	OK
"	✓	✓	✓	✓	✓	✓	✓	✓	OK
"	✓	✓	✓	✓	✓	✓	✓	✓	OK
"	✓	✓	✓	✓	✓	✓	✓	✓	OK
"	✓	✓	✓	✓	✓	✓	✓	✓	OK
Supplier	[Signature]			Consumer Business	General Audit				
Finance	[Signature]			Consumer Business	General Audit				
Yes	[Signature]			N/A	General Audit				

# Bid Evaluation Summary of 95 RON- C&F

C&F Premiums in USD/BBL

PERIOD		DECEMBER, 2016	JANUARY, 2017
SN	PRINCIPAL	Window 1	Window 2
1	ENOC	-	2.780
2	Swiss Singapore	-	2.982
3	OTI	2.960	2.190
4	Trafigura	-	2.500
5	Gunvor	2.540	2.410
6	Vitol Bahrain	3.470	3.620
7	Litasco	-	4.740
8	Glencore Energy	-	4.200
9	Total Totsa	-	2.970
10	Gulf Petrochem	-	3.420
11	BB Energy	-	6.810

ANNEXURE G1

## List Of Awards

No	Supplier	Period	Quantity MT	Quantity In BBL 1MT=8.5 BBL	Firm/ Optional	C&F PREMIUM (USD per BBLs)	Platts as on (28/10/2016) (USD per BBLs)	Contract Price (USD)
1	Gunvor Singapore	December, 2016	30,000.00	255,000.00	Firm	2.54	62.11	16,485,750
2	Oman Trading International	January, 2017	30,000.00	255,000.00		2.19	62.11	16,396,500



ANNEXURE D1

# Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.  
UAN: 111-111-PSO (776), Website: www.pso.pk.com

November 03, 2016

REF: PSO/MOGAS95/IMPORTS/70/2016(07)

M/s. Gunvor Singapore Pte. Ltd  
12 Marina Boulevard #35-02  
Marina Bay Financial Center Tower 3  
018982 Singapore

Attn: Henri Philippe ELINK-SCHUURMAN

SUBJECT: SUPPLY OF MOGAS 95 RON UNLEADED DURING DECEMBER 2016 – JANUARY 2017 UNDER CONTRACT NO.: PSO/MOGAS95/IMPORTS/70/2016(07)

Dear Sir,  
Reference your offer for the supply of Mogas 95 RON vide your letter dated October 29, 2016. The offer has been accepted for supply of following cargo of MOGAS 95 RON at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on October 29, 2016 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (MOPAG + Premium) USD/BBLs	Discharge-Port
1	December 2016	FIRM	1 x 30,000	MOGAS 95 RON	MOPAG + 2.54	KEAMARI/ PORT QASIM, Karachi

The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L.") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "Gasoline 95". If there is no publication of Platts under the heading "FoB Arab Gulf" for 'Gasoline 95' on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

For  
PAKISTAN STATE OIL COMPANY LIMITED

*[Signature]*  
Manager - Imports  
03/11/16

*[Signature]*  
3/11/16  
General Manager - Supply

Cc: Sphinx Trading

## Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.  
UAN: 111-111-PSO (776), Website: www.pso.pk.com

### "LETTER OF AWARD"

November 03, 2016

REF: PSO/MOGAS92/IMPORTS/70/2016(07)

M/s. Oman Trading International Ltd.  
P.O Box 506515, Level 5, Precinct Building 2,  
Gate Precinct, DIFC,  
Dubai, UAE.

Attn: Mr. Raja Haseeb Iqbal

**SUBJECT: SUPPLY OF MOGAS 95 RON BY OMAN TRADING INTERNATIONAL DURING  
DECEMBER 2016 - JANUARY 2017 UNDER CONTRACT NO.:  
PSO/MOGAS92/IMPORTS/70/2016(06).**

Dear Sir,

Reference your offer for the supply of Mogas 95 RON vide your letter dated October 29, 2016. The offer has been accepted for supply of following cargo of MOGAS 95 RON at Keamari/Port Qasim, Karachi on the terms and conditions set out in the Bid documents of the tender opened on October 29, 2016 to be construed as contract at the following C&F prices:

S.No	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (MOPAG + Premium) USD/BBLs	Discharge-Port
1	January 2017	FIRM	1 x 30,000	MOGAS 95 RON	MOPAG + 2.19	KEAMARI/ PORT QASIM, Karachi

The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "Gasoline 95". If there is no publication of Platts under the heading "FoB Arab Gulf" for 'Gasoline 95' on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant applicable Bill of Lading and 3 (three) effective quotations after the relevant applicable Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total C&F value of the contract as per the terms and conditions of Bid Document No. 1.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

For  
PAKISTAN STATE OIL COMPANY LIMITED

*Zia Mohiuddin*  
Zia Mohiuddin  
Deputy General Manager – Imports

*Asad Raza Faiz*  
Asad Raza Faiz  
General Manager – Supply