

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)
CONTRACT AWARD PROFORMA-I

1. Name of the Organization/Deptt	Sui Northern Gas Pipelines Ltd
2. Federal / Provincial Govt	Public Sector Organization
3. Title of Contract	D-3268/23
4. Tender Number	SND-2360/23 (EV49664)
5. Brief Description Of Contract	Plug Valves
6. Tender Value	
7. Engineer's Estimated	Not applicable
8. Estimated Completion Period	Within 20 Weeks (FOB) after receipt of operative L/C But try to Improve This Delivery Period
9. Whether The Procurement Was Included In Annual Procurement Plan	Yes
10. Advertisement :	Yes
a. PPRA website (Federal Agencies)	Yes
b. News Papers	Yes
11. Tender Opened On (Date & Time)	08.02.2023 at 1600 hours
12. Nature Of Purchase	International
13. Extension In Due Date (If any)	Yes
14. Number of Tender Documents Sold	09 (Nine)
15. Whether qualification criteria was included in Bidding/Tender documents	Yes
16. Which Method Of Procurement Was Used	Tick one
a. Single Stage – One Envelope Procedure	
b. Single Stage - Two Envelope Procedure	✓
c. Two Stage Bidding Procedure	
d. Two Stage – Two Envelope Bidding Procedure	
17. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.)	No.
18. Who is the approving authority	Managing Director
19. whether approval of competent authority was obtained for using a method other than open competitive bidding	Not Applicable
20. Number Of Bids Received	02 (Two)
21. Whether The Successful Bidder Was Lowest Bidder	Yes
22. Whether Integrity Pact Was Signed	Yes [Copy Enclosed]

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PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA - II

23. Number of bidders present at the time of opening of bids	02 (Two)
24. Name and address of the successful bidder	M/s Galli & Cassina S.p.A, Italy
25. Ranking of successful bidder in evaluation report(i.e. 1st, 2nd, 3rd evaluated bid)	1 st lowest responsive Bidder
26. Need analysis (why the procurement was necessary?)	To expand the network as well as in the interest of GOP
27. In case extension was made in response time, what were the reasons (briefly describe)	Yes
28. Whether names of the bidders and their prices was read out at the time of opening of bids	Yes
29. Date of contract signing	12.04.2023 [Agreement Attached]
30. Contract award price	US\$.2,583,030.00 (FOB)
31. Whether copy of evaluation report given to all bidders	Yes
32. Any deviation from specifications given in the tender notice/documents	No.
33. Any complaints received	Yes.
34. Deviation from qualification criteria	No.
35. Special conditions, if any	No


SHAHZAD RIZWAN SHAMSI
DY. CHIEF OFFICER (PROCUREMENT)



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

Purchase Order No. D-3268/23

Dated: 03.03.2023

M/s. Galli & Cassina S.p.A.
ITALY
C/O

M/s. T.H. Syed (Pvt) Ltd.
3rd Floor, 48-A, C/2, Ghalib Road, Gulberg-III.,
LAHORE

SUB: PLUG VALVES

Reference: Refer to your quotation No. 23000019 dated 02.02.2023 submitted by your local agent vide their letter No. THS-10081-F dated 08.02.2023 in response to our Tender Enquiry No. SND-2360/23 and subsequent correspondence etc. also refers.

Dear Sir,

1. We are pleased to place an order on you for the following Item(s):-

Item No.	Description	Qty. (Nos.)	Unit F.O.B Price (USD)	Total F.O.B Price (USD)
1	Plug Valve. 2" Dia. CI : 125. Flanged FF	2000	294.00	588,000.00
2	Plug Valve. 4" Dia. CI : 125. Flanged FF	3000	421.00	1,263,000.00
3	Plug Valve. 6" Dia. CI : 125. Flanged FF	200	1,514.00	302,800.00
4	Plug Valve. 8" Dia. CI : 150. Flanged RF	100	3,817.00	381,700.00
5	Plug Valve. 10" Dia. CI : 150. Flanged RF	10	4,753.00	47,530.00
Total FOB Value upto Italian Seaport			USD	2,583,030.00
Manufacturer: M/s. Galli & Cassina S.p.A, Italy (Other detailed technical specifications as per your quotation, Technical Literature and our Technical Specifications as per Appendix-F attached with Tender Enquiry. NOTES: As per attached Contd. Sheet 1/A.				

Handwritten notes and stamps on the left side of the page, including a circular stamp with a signature and the text "GK (PCC) 2/3/23".

ORDER SANCTIONED
SUBJECT TO NOTE PUR-56 DT.....

Signature of A. MANAGING DIRECTOR

- COUNTRY OF ORIGIN ITALY
- PERIOD OF SHIPMENT 20 WEEKS FOB AFTER RECEIPT OF OPERATIVE L/C BUT TRY TO IMPROVE THIS DELIVERY PERIOD
- PORT OF DESTINATION: KARACHI PORT/BIN QASIM PORT - PAKISTAN

Telephones Exch: { +(92-42)9082000 } Telephones: { +(92-42)9085044 } Fax: +(92-42)9201275 www.sngpl.com.pk



Handwritten notes at the bottom right, including "MS 12/14" and other illegible scribbles.



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

PURCHASE ORDER NO. D-3268/23

Dated: 03.03.2023

CONTINUATION SHEET NO. 1/A

1. PERFORMANCE/WARRANTY BOND GUARANTEE

Please arrange to provide us at your own cost a Performance Warranty Bond Guarantee as per Annexure 'III' attached, in accordance with clause No. 18 mentioned on pages 8 to 10 of "Instruction to Bidders" attached with our tender enquiry No. SND-2360/23. This guarantee should reach us within 15 days of receipt of this purchase order.

2. LATE DELIVERY CHARGES & FORCE MAJEURE CLAUSES

Late delivery charges Clauses No. 4 & 7 mentioned on pages 3 & 4 of Appendix 'A' of "General Terms" attached with our tender enquiry No. SND-2360/23 shall also be applicable to this purchase order.

3. MANUFACTURER'S GUARANTEE

The manufacturer shall guarantee the material, design and operation of the valves covered by the purchase order, to the extent that if any defect chargeable to faulty workmanship, design, or material are found in the valves within a period of two years after the valves are installed in regular service, the manufacturer shall furnish replacement of any defective part or parts thereof free of charge. If the valve is found defective at the time it is placed in service, the manufacturer shall replace it.

4. CONTRACTORS' HSE MANUAL

All the bidders are required to note and comply with General Procedure "CONTRACTORS HSE MANUAL". The manual has been placed at SNGPL website www.sngpl.com.pk under the main pull down menu "Health, Safety & Environment".

5. All other terms and conditions of this tender enquiry / technical specifications and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.

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GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

(2)

D-3268/23

5. SHIPMENT

- a) Shipments of Cargo is to be made through vessels owned or chartered by Pakistan National Shipping Corporation (PNSC), who are members of the Conference Line, on freight to pay basis. The address of PNSC, Karachi is as follows:-

M/s Pakistan National Shipping Corporation, P.N.S.C. Building,
Moulvi Tamizudin Khan Road, Karachi (Pakistan).

- b) Shipment/despatch details must be confirmed by telefax immediately upon shipment.
- c) Also request your principals to give at least 30 days notice to the agents of PNSC at the port of loading about the cargo readiness so that there is not difficulty in booking space in the next ship available.
- d) We give below the name and address of M/s PNSC's agents for enabling your principals to contact them for making arrangements for shipments and booking of shipping space at the time of completion of order:-

M/s Roberto Bucci SPA.
Via A. Djaz 1/10
16121, Genoa, Italy
Phone No. 0039-010 56 6687
Fax: 0039 010 587913
Email: buccigenova@libero.it

- e) To expedite receipt of advance shipping documents, please also arrange dispatch the same through courier service to our Karachi Office as well as through email at the following address under an intimation to us:-

SUI NORTHERN GAS PIPELINES LTD.
PIDC HOUSE, DR. ZIA-UD-DIN AHMED ROAD,
KARACHI (PAKISTAN)
ATTENTION: MR. MUHAMMAD WAJID
Phone No:- 021-35682055
Email: imports@sngpl.com.pk

Contd. P/3.

Telephones Exch: { +(92-42)9082000
+(92-42)9082006

Telephones: {+(92-42)9085044

Fax: +(92-42)9201275

www.sngpl.com.pk



OHGAS 18801 ISO 14001



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

(3)

D-3268/23

6. PACKING & MARKING

Stores should be securely packed to ensure safe transit by Sea and marked as follows:-

S.N.G.P.L.
D-3268/23
KARACHI (PAKISTAN)

7. INSPECTION:

- a) Inspection of the Stores will be carried out prior to shipment by a third party to be appointed by us or their accredited representative at Works of the manufacturers, who will issue an inspection certificate in token of their having carried out the said inspection. Kindly advise your principals to afford all necessary facilities to such representative. However, any inspection certificate certifying that the goods supplied are in accordance with the specifications of the purchase order shall not absolve the supplier of its liabilities in the event goods are found not to conform to the specifications or otherwise found defective.
- b) The cost of additional intervention to inspect stores offered at the supplier's works at more than one location and to inspect replacement of stores rejected in the first intervention or due to stores not being ready as advised will be payable by the supplier.
- c) Name and address of our third party Inspector is M/s. TUV Rheinland Arabia LLC, 108, Block J1, Johar Town, Lahore. Email: Ume.Habiba@sa.tuv.com, Abdul.Hadi@sa.tuv.com.

8. PREPARATION OF INVOICES & SHIPPING DOCUMENTS

- a) All invoices/Bills of Lading/Shipping documents must bear full reference of this contract number and date.
- b) Total value on invoices must indicate full FOB value.

9. ADVANCE SHIPPING DOCUMENTS

Advance copies of the following shipping documents in quintuplicate with number and date of this contract should reach us at least 7 days before the expected arrival of the vessel at Karachi:-

- a) Non-negotiable Clean Bill of Lading.
- b) Supplier's signed invoice (showing separately value of each item) duly signed in ink.
- c) Signed packing list showing measurement, quantity, weight and their numbers.
- d) Inspection Certificate.
- e) Guarantee Certificate:- (Beneficiaries to the Letter of Credit are required to produce a Guarantee Certificate to the effect that the quality of material conforms to the specification given in Clause No. 1 and the quantity has actually been shipped for which payment against Letter of Credit has been claimed. This certificate will accompany the shipping documents, on production of which payment will be drawn against Letter of Credit.)
- f) Copy of Invoice and Packing List must be placed on an obvious place of store being shipped.

Contd. P-4.



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

(4)

D-3268/23

10. INSURANCE

Insurance will be arranged by us when the consignment is ready for shipment/dispatch. In this respect, please refer to the details given in clause-1 of attached Appendix 'A'.

11. TERMS OF PAYMENT (Please also see Appendix-'A' attached).

- a) By a firm and irrevocable Letter of Credit in favour of M/S GALLI & CASSINA S.p.A. VIA DRIZZA, 30/32, 20020 SOLARO (MI), ITALY valid for shipment/dispatch as per clause 3 of the purchase order.
- b) L/C to be advised through UNICREDIT SpA Fil. MILANO P.ZA FIRENZE C.so Sempione 95 ang. P.za Firenze 20149 MILANO (MI) – ITALY. IBAN: IT66 D 02008 05364 000105533070, SWIFT: UNCRITMM.
- c) Partial shipment to be allowed in the L/C.
- d) Negotiation of documents must be made within 15 days from date of shipment.
- e) Other terms and conditions as per clauses 1, 2, 3, 5 to 8, 10, 12, to 15 of Appendix-'B' attached.

12. In the event an item has been wrongly supplied or short supplied, supplier(s) will undertake to replace the item free of charge. The defective item will be handed over by us to their representative in Pakistan if any. Please note that the Company cannot arrange export of defective material back to supplier(s) in abroad.

SPECIAL INSTRUCTIONS

Attached instructions shall apply to this order.

13. Any payment of custom duty and sales tax on account of incorrect shipping documents and any demurrage caused at the port of discharge owing to either incorrect shipping documents or receipt of shipping documents after arrival of the vessel will be to seller's account.

14. In case, if material is found faulty, short or defective, the supplier(s) apart from replacing the short supplied, faulty or defective material or paying the full cost of replacement would also pay extra custom duty and sales tax etc., paid by Sui Northern Gas Pipelines Limited on that account.

15. You are required to furnish duly signed Integrity Pact within 15 days of receipt of this purchase order (if value of purchase order is more than Pak Rs. 10/- Million)

Please acknowledge receipt and confirm that you are undertaking supply in terms of this Contract.

Yours faithfully,
SUI NORTHERN GAS PIPELINES LIMITED

(NABEEL ISHTIAQ)
DY. CHIEF OFFICER (PROCUREMENT)
for MANAGING DIRECTOR



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

(5)

D-3268/23

Copy to:-

- 1) **General Manager (Accounts):** Please arrange to establish a Letter of Credit in terms of this contract. Full particulars of this L/C must be advised to GM(Procurement) immediately. Also please arrange suitable Insurance for consignments on receipt of despatch advice. Our Import Registration Number W-15658. This Purchase Order is to be financed out of Cash Foreign Exchange allocation.
- 2) **INCHARGE (SHIPPING), KARACHI**
 1. After clearance please despatch to Manga Store.
- 3) **Receiving Stores :-** Upon receipt, please pass R/S. as per procedure.
Stores Officer, Manga, Lahore
- 4) **Indentor SGM(D-S)**

Indent No. HO/D/IB/0019/23, dated 09.01.2023.

Account: Stores Stock

Indent has been cleared by Coordinator (PB&MC) vide memo dated: 17.01.2023

Quotes approved by: SGM(D-S), HO vide Note dated 16.02.2023

Management Sanction No. M.S REF : Inventory/2022-23/025-23 (5327).

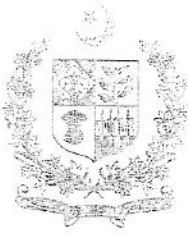
Distribution :-

- | | |
|------------------------------|------------------------|
| 1. Supplier (Original) | 6. Indentor |
| 2. GM (Procurement) | 7. Stores Office Copy |
| 3. GM(Accounts) | 8. Coordinator (PB&MC) |
| 4. Material Receiving Stores | 9. Inventory Section |
| 5. Shipping Karachi | 10. ERP |

INDEX NO.

1	16-001-00010-03
2	16-001-00012-03
3	16-001-00028-03
4	16-001-00057-03
5	16-001-00078-03

D



Government of Pakistan
Public Procurement Regulatory Authority
(Cabinet Division)
Islamabad



INVOICE

Nabeel Ishaq
Dy. Chief Officer (Procurement)
Sui Northern Gas Pipelines Limited

Invoice # EV49664

Date : 31/03/2023

1st Floor, 21 Kashmir Road
Address Line-2:
Address Line-3:
Address Line-4:
Lahore, 21

Ref/Evaluation No. of Procuring Agency	PPRA Web Ref. No.	Procurement Sector	Evaluation Report Uploaded Date	Amount (PKR)
SND-2360/23 Title:www.ppra.org.pk/civ/3/40sui29323.pdf	EV49664	Miscellaneous	29-03-23	10,000.00
Total				PKR 10,000.00

Notes:

- 1: Payment may be made through crossed cheque/HBL Banker's cheque/Pay Order/On line/ Demand Draft in favour of Public Procurement Regulatory Authority (PPRA) Islamabad.
- 2: Please ensure to mention PPRA Invoice/Web reference number or enclose copy of this invoice while remitting payment for accurate adjustment of above Evaluation Report Uploading fee(s) against relevant Evaluation Report notice(s), otherwise Evaluation Report fee(s) will remain outstanding against your organization.

Postal Address:

Deputy Director (Accounts), PPRA, 1st Floor, FBC Building, Sector G-5/2, Near State Bank of Pakistan, Islamabad.
Phone Nos: 0092 51 9203541 Fax No :051 9219149, 9224823, Email: faraz.ppra@gmail.com

PPRA's Bank A/C No. 000-45400-131007-01, HBL, 'A' Block Branch, Pak Sectt, Islamabad
IBAN # PK17HAB0004540013100701

PPRA's AGPR Islamabad Vendor No. 30379395	PPRA's AGPR-KPK Vendor No. 80178117	PPRA's AGPR-Karachi Vendor No.50305254	PPRA's AG-Gilgit Baltistan Vendors (No.40000500-GBC) (No.70001748-GB)
	PPRA's AGPR-Faislabad Vendor No 30334836	PPRA's AGPR-Quetta Balochistan Vendor (No.60092095)	

This is a system generated Invoice and doesn't require any signature.

INTEGRITY PACT

GALLI & CASSINA S.p.A. (the Seller/Supplier) hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by its (GOP) through any corrupt business practice.

Without limiting the generality of the foregoing, (the Seller/Supplier) represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever from GOP, except that which has been expressly declared pursuant hereto.

(The Seller/Supplier) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GOP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

(The Seller/Supplier) accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GOP under any law, contract or other instrument, be voidable at the option of GOP.

Notwithstanding any rights and remedies exercised by GOP in this regard, (the Seller/Supplier) agrees to indemnify GOP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation, to GOP in an amount equivalent to then times the sum of any commission, gratification, bribe, finder's fee or kickback given by (the Seller/Supplier) as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from GOP.

GALLI & CASSINA S.p.A.
Francesco Cassina
Il Amministratore Unico


Signature of Bidder