

PUBLIC PROCUREMENT REGULATIONS, 2009

Annexure – I
(See Regulation 2)

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT PSO/SUPPLY
- FEDERAL / PROVINCIAL GOVT FEDERAL
- TITLE OF CONTRACT SUPPLY OF LSFO
- TENDER NUMBER PSO/FO/IMPORTS/149/2016
- BRIEF DESCRIPTION OF CONTRACT INVITATION TO BID FOR SUPPLY OF LSFO.
- _____
- _____
- TENDER VALUE MORE THAN PKR 50 MILLION
- ENGINEER'S ESTIMATE - _____
(for civil works only)
- ESTIMATED COMPLETION PERIOD OCTOBER 2016
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL
PROCUREMENT PLAN? YES _____ Yes/No
- ADVERTISEMENT:
- (i) PPRA Website TS283414E _____ Yes/No
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper YES 1) BUSINESS RECORDER, 2) THE EXPRESS, 3) DAILY JUNG, 4) NAWA-E-WAQT,
5) KHALEEJ TIMES (03-07-2016) _____ Yes/No
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE AND TIME) 02/08/2016 11:00 AM
- NATURE OF PURCHASE INTERNATIONAL _____ Local/International
- EXTENSION IN DUE DATE (If any) _____ NO Yes/No
- NUMBER OF TENDER DOCUMENTS SOLD .08 (SEE ANNEXURE-A ATTACHED)
(Attach list of buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING /
TENDER DOCUMENTS YES (SEE ANNEXURE B) _____ Yes/No
(If yes enclose a copy)

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- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS NO (Lowest evaluated unconditional basis) Yes/No
(If yes enclose a copy)
- WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

- (a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
- (b) SINGLE STAGE – TWO ENVELOPE PROCEDURE _____
- (c) TWO STAGE BIDDING PROCEDURE _____
- (d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____

Please specify if any other method of procurement was adopted with brief reasons (i.e. Emergency, Direct Contracting, Negotiated Tendering etc.)

- WHO IS THE APPROVING AUTHORITY PSO MANAGEMENT COMMITTEE
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING
Not applicable as open competitive bidding method was adopted.

- NUMBER OF BIDS RECEIVED 04
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER YES Yes/No
- WHETHER INTEGRITY PACT WAS SIGNED YES (Part of tender document & Contract) Yes/No

PUBLIC PROCUREMENT REGULATIONS, 2009

Annexure – II
(See Regulation 2)

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 04
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER 1) Vitol Asia
(Singapore), 2) PetroChina (Singapore)
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT _____
(i.e. 1st, 2nd, 3rd EVALUATED BID) **SEE ANNEXURE C ATTACHED**
- NEED ANALYSIS (Why procurement was necessary?) **TO FULFILL PETROLEUM**
REQUIREMENT OF COUNTRY.
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE
REASONS (Briefly describe) N/A
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ
OUT AT THE TIME OF OPENING OF BIDS YES Yes/No
- DATE OF CONTRACT SIGNING 09/08/2016
(Attach a copy of agreement)
- CONTRACT AWARD PRICE 09/08/2016 (AS PER ANNEXURE D ATTACHED)
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL
BIDDERS NO (Result announced publically during bids opening) Yes/No
(Attach copy of the bid evaluation report)
- ANY COMPLAINTS RECEIVED NO Yes/No
(If yes result thereof)

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- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/
DOCUMENTS _____ NO _____ Yes/No
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA _____ NO _____ Yes/No
(If yes give details)

- SPECIAL CONDITIONS, IF ANY _____ NO _____
(Give brief description)

[F.No.2/1/2008/PPRA -RA.III]

LIST OF TENDER DOCUMENTS SOLD
TENDER NO. PSO/FO/IMPORTS/149/2016

S.NO	COMPANY NAME
1	M/s Renish Petrochem
2	M/s Gunvor
3	M/s BB Energy Singapore
4	M/s PetroChina singapore International
5	M/s Litasco
6	M/s Vitol Asia Pte
7	M/s Gulf Petrochem
8	M/s Swiss Singapore Overseas Ent Ltd

Technical Evaluation

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Aug 02, 2016

Tender Technical Evaluation Sheet

Tender # PSO/LSF/IMPORT/14/1404/09/02 LSF0 Tender Opening Date

Sl. No.	Bidder Name	Evaluation Criteria						Bid Documents	Comments / Remarks
		Bid Cover Letter	Technical Information Cover Letter	Bidder Corporate Authority Letter	Original Bid Bond	Bid Bond	Valid for 30 days from last day of bid validity		
1	PetroChim	Letter signed by bidder authorized signatory	Letter signed by bidder authorized signatory	Copy of Bidder's Corporate Authority Letter exhibiting signatures of tender documents	Original Bid Bond USD 100,000	Valid for 30 days from last day of bid validity	original or copy of signed & stamped Bid Documents 1 & 2	Technically Qualified	
2	Sevens Singapore	✓	✓	✓	✓	✓	✓	Technically Qualified	
3	Gurwar	✓	✓	✓	✓	✓	✓	Technically Qualified	
4	Vital Asia	✓	✓	✓	✓	✓	✓	Technically Qualified	
5	Litasco							Regret Letter	
6									
7									
8									
9									
10									
11									
12									

Bid Doc as per Amended Format
 Bid Bond
 Bid Documents
 Comments / Remarks
 Retail Business
 Consumer Business
 Finance
 Internal Audit

7:37 PM 02/08/2016

LSFO Bid Evaluation

S.NO	PRINCIPAL	TECHNICAL QUALIFICATION STATUS	Cargo 1	Cargo 2	Cargo 3	Cargo 4
			Aug-16	Sep-16	Oct-16	
1	Gunvor	Qualified	N/Q		59.68	65.68
2	Petrochina singapore	Qualified	N/Q		54.45	54.54
3	Swiss Singapore	Qualified	66.18	67.48	64.98	64.98
4	Vitol Asia	Qualified	N/Q	58	56	58
5	Litasco	Not Participated	Not Participated			

List Of Awards

Supplier	Quantity in MT	Period	Firm / Optional	C&F Premium USD / BBL	Platts on Tender Opening (02/08/2016) (USD Per MT)	Contract Price (USD)
Vitol	60,000 MT	Sep-16	FIRM	58	203	15,660,000.00
Petrochina	60,000 MT	Oct-16	FIRM	54.45	203	15,447,000.00
Petrochina	60,000 MT		FIRM	54.54	203	15,452,400.00

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com

“MAIN AWARD LETTER”

August 09, 2016

REF NO: PSO/LSFO/IMPORTS/149/2016(03)

M/s. VITOL ASIA PTE LTD
260 ORCHARD ROAD
13 – 01 THE HEEREN
SINGAPORE 238855

ATTN. MR. MR.ABDUL AZIZ
FAX NO: +965-6-8870854

SUBJECT: SUPPLY OF LSFO 170 cSt BY VITOL ASIA PTE LTD DURING AUGUST TO OCTOBER 2016 UNDER CONTRACT NO. PSO/LSFO/IMPORTS/149/2016(03):

Dear Sir,

Reference your offer for the supply of LSFO 170 CST vide your letter number dated August 02, 2016. The offer has been accepted for supply of following cargo of LSFO 170 CST at Karachi, Keamari on the terms and conditions set out in the Bid documents of the tender opened on August 02, 2016 to be construed as contract at the following C&F prices:

Sr Nos	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (AGM + USD/MT)	Discharge Port
1	SEPTEMBER 2016	FIRM	1 x 60,000	LSFO 170 CST AS PER ANNEXURE III	+ 58.00	KEAMARI/ KARACHI

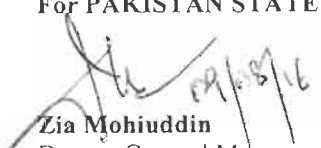
The Component “A” of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading (“B/L”) date as published in Platt’s Asia-Pacific/Arab Gulf Marketscan (APAG) under heading “FoB Arab Gulf” for “FO 180 cSt”. If there is no publication of Platts under the heading “FoB Arab Gulf” for FO 180 cSt on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant Bill of Lading and 3 (three) effective quotations after the relevant Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents. This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total value of the contract as per terms and conditions of Bid Document No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Kindly acknowledge receipt.

For PAKISTAN STATE OIL COMPANY LIMITED


Zia Mohiuddin
Deputy General Manager- Imports


Asad Raza Faiz
General Manager -Supply

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.pso.pk.com

"MAIN AWARD LETTER"

August 09, 2016

REF: PSO/LSFO/IMPORTS/149/2016(03)

M/S PETROCHINA INTERNATIONAL (SINGAPORE) PTE LTD.,
One Temasek Avenue # 28-01 Millenia Tower
Singapore 039192

ATTN: MR. EDMUND POH
FAX NO: + (65) 6411 7500

SUBJECT: SUPPLY OF LSFO 170 CST BY PETROCHINA SINGAPORE DURING AUGUST TO OCTOBER 2016 UNDER CONTRACT NO.: PSO/LSFO/IMPORTS/149/2016(03):

Dear Sir,

Reference your offer for the supply of LSFO 170 CST vide your letter number dated August 02, 2016. The offer has been accepted for supply of following cargo of LSFO 170 CST at Karachi, Keamari on the terms and conditions set out in the Bid documents of the tender opened on August 02, 2016 to be construed as contract at the following C&F prices:

Sr Nos.	Period	Firm / Optional	Quantity MT	Product Grade	C & F Price (AGM + USD/MT)	Discharge Port
1	OCTOBER 2016	FIRM	2 x 60,000	LSFO 170 CST AS	+ 54.45	KEAMARI/ KARACHI
2				PER ANNEXURE III	+ 54.54	

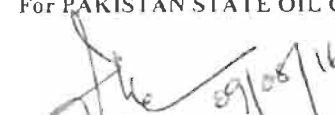
The Component "A" of the price is required to be based only on the mean of five days high and low quotations centered on the relevant Bill of Lading ("B/L") date as published in Platt's Asia-Pacific/Arab Gulf Marketscan (APAG) under heading "FoB Arab Gulf" for "FO 180 cSt". If there is no publication of Platts under the heading "FoB Arab Gulf" for FO 180 cSt on the relevant applicable Bill of Lading date then 2 (two) effective quotations immediately before the relevant Bill of Lading and 3 (three) effective quotations after the relevant Bill of Lading date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents. This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.
Kindly acknowledge receipt.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 5% of the total value of the contract as per terms and conditions of Bid Document No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Sincerely Yours,

For PAKISTAN STATE OIL COMPANY LIMITED


Zia Mahiuddin
Deputy General Manager – Imports


Asad Raza Faiz
General Manager-Supply

CC: M/S Meshe Intenational (Fax no.92-21-35887502)