

**ATTACHMENT - I**

**PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**  
**CONTRACT AWARD PROFORMA-I**


1. Name of the Organization/Deptt	Sui Northern Gas Pipelines Ltd
2. Federal / Provincial Govt	Public Sector Organization
3. Title of Contract	D-3236/22
4. Tender Number	SND-2315/22
5. Brief Description Of Contract	Plug Valves
6. Tender Value	
7. Engineer's Estimated	Not applicable
8. Estimated Completion Period	Within 150 Days (FOB) after receipt of operative L/C But try to improve this delivery period.
9. Whether The Procurement Was Included In Annual Procurement Plan	Yes
10. Advertisement :	Yes
a. PPRA website (Federal Agencies)	Yes
b. News Papers	Yes
11. Tender Opened On (Date & Time)	18.07.2022 at 1600 hours
12. Nature Of Purchase	International
13. Extension In Due Date (If any)	Yes
14. Number of Tender Documents Sold	13 (Thirteen)
15. Whether qualification criteria was included in Bidding/Tender documents	Yes
16. Which Method Of Procurement Was Used	Tick one
a. Single Stage – One Envelope Procedure	
b. Single Stage - Two Envelope Procedure	√
c. Two Stage Bidding Procedure	
d. Two Stage – Two Envelope Bidding Procedure	
17. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.)	No.
18. Who is the approving authority	Dy. Managing Director
19. whether approval of competent authority was obtained for using a method other than open competitive bidding	Not Applicable
20. Number Of Bids Received	04 (Four)
21. Whether The Successful Bidder Was Lowest Bidder	Yes
22. Whether Integrity Pact Was Signed	Yes [Copy Enclosed]

3 sui 20/02/23

**PUBLIC PROCUREMENT REGULATORY AUTHORITY**  
**(PPRA)**

**CONTRACT AWARD PROFORMA - II**

23. Number of bidders present at the time of opening of bids	03 (Thirteen)
24. Name and address of the successful bidder	M/s Galli & Cassina S.p.A, Italy
25. Ranking of successful bidder in evaluation report(i.e. 1st, 2nd, 3rd evaluated bid)	1 <sup>st</sup> lowest responsive Bidder
26. Need analysis (why the procurement was necessary?)	To expand the network as well as in the interest of GOP
27. In case extension was made in response time, what were the reasons (briefly describe)	Yes
28. Whether names of the bidders and their prices was read out at the time of opening of bids	Yes
29. Date of contract signing	30.12.2022 [Agreement Attached]
30. Contract award price	US\$.408,460.00 (FOB)
31. Whether copy of evaluation report given to all bidders	Yes
32. Any deviation from specifications given in the tender notice/documents	No.
33. Any complaints received	Yes.
34. Deviation from qualification criteria	No.
35. Special conditions, if any	No

  
**SHAHZAD RIZWAN SHAMSI**  
**DY. CHIEF OFFICER (PROCUREMENT)**



# SUI NORTHERN GAS PIPELINES LIMITED

Purchase Order No. D-3236/22

Dated: 03.11.2022

M/s. Galli & Cassina S.p.A,  
ITALY  
C/O

M/s. T.H. Syed (Pvt) Ltd,  
3<sup>rd</sup> Floor, 48-A, C/2, Ghalib Road, Gulberg-III,  
LAHORE

**SUB: PLUG VALVES**

**Reference:** Refer to your quotation No. 22000282 dated 23.06.2022 submitted by your local agent vide their letter No. THS-9978-F dated 18.07.2022 in response to our Tender Enquiry No. SND-2315/22 and subsequent correspondence etc. also refers.

Dear Sir,

1. We are pleased to place an order on you for the following Item(s):-

Item No.	Description	Qty. (Nos.)	Unit F.O.B Price (USD)	Total F.O.B Price (USD)
1	Plug Valves 6" Dia, CL:125, Flanged FF	50	1,510.00	75,500.00
2	Plug Valves 6" Dia, CL:150, Flanged RF	20	2,154.00	43,080.00
5	Plug Valves 4" Dia, CL:150, Flanged RF	280	800.00	224,000.00
9	Plug Valves 4" Dia, CL:125, Flanged FF	180	366.00	65,880.00
Total FOB Value upto any Italian Seaport			USD	408,460.00

**Manufacturer:** M/s. Galli & Cassain S.p.A, Italy  
(Other detailed technical specifications as per your quotation, Technical Literature and our Technical Specifications as per Appendix-F attached with Tender Enquiry.  
**NOTES:** As per attached Contd. Sheet I/A.

PO is endorsed, as per approved procedure and it is confirmed that budget is not overrun as a result of purchase order pricing based on the amounts mentioned against each Management Sanction in the PO.

To keep the items as well as quantities there against, in line with the approved Management Sanction, is responsibility of the financing / Procurement department.

SR No. 204-22  
SR No. 30-23  
Acklan 24/  
Finance Department

30-12-2

Acctt./DCA/CA/GM (Compliance)  
12/11/22

GM (Procurement)

**ORDER SANCTIONED**  
SUBJECT TO NOTE PUR-69 DT.....

DM. MANAGING DIRECTOR (S)

- COUNTRY OF ORIGIN ITALY
- PERIOD OF SHIPMENT WITHIN 150 DAYS (FOB) AFTER RECEIPT OF OPERATIVE L/C BUT TRY TO IMPROVE THIS DELIVERY PERIOD
- PORT OF DESTINATION: KARACHI PORT/BIN QASIM PORT - PAKISTAN

Telephones Exch: **+(92-42)9082000** / **+(92-42)9082006** | Telephone: **+(92-42)9085044** | Fax: **+(92-42)9201275** | [www.engpl.com.pk](http://www.engpl.com.pk)



CHESB 10001 ISO 14001





PURCHASE ORDER NO. D-3236/22

Dated:03.11.2022

**CONTINUATION SHEET NO. 1/A**

**1. PERFORMANCE/WARRANTY BOND GUARANTEE**

Please arrange to provide us at your own cost a Performance/Warranty Bond Guarantee as per Annexure 'III' attached, in accordance with clause No. 18 mentioned on pages 8 to 10 of "Instruction to Bidders" attached with our tender enquiry No. SND-2315/22. This guarantee should reach us within 15 days of receipt of this purchase order.

**2. LATE DELIVERY CHARGES & FORCE MAJEURE CLAUSES**

Late delivery charges Clauses No. 4 & 7 mentioned on pages 3 & 4 of Appendix 'A' of "General Terms" attached with our tender enquiry No. SND-2315/22 shall also be applicable to this purchase order.

**3. MANUFACTURER'S GUARANTEE**

The manufacturer shall guarantee the material, design and operation of the valves covered by the purchase order, to the extent that if any defect chargeable to faulty workmanship, design, or material are found in the valves within a period of two years after the valves are installed in regular service, the manufacturer shall furnish replacement of any defective part or parts thereof free of charge, If the valve is found defective at the time it is placed in service, the manufacturer shall replace it.

**4. CONTRACTORS' HSE MANUAL**

All the bidders are required to note and comply with General Procedure "CONTRACTORS HSE MANUAL". The manual has been placed at SNGPL website [www.sngpl.com.pk](http://www.sngpl.com.pk) under the main pull down menu "Health, Safety & Environment".

5. All other terms and conditions of this tender enquiry / technical specifications and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.



## SUI NORTHERN GAS PIPELINES LIMITED

(2)

D-3236/22

### 5. SHIPMENT

- a) Shipments of Cargo is to be made through vessels owned or chartered by Pakistan National Shipping Corporation (PNSC), who are members of the Conference Line, on freight to pay basis. The address of PNSC, Karachi is as follows:-

M/s Pakistan National Shipping Corporation, P.N.S.C. Building,  
Moulvi Tamizudin Khan Road, Karachi (Pakistan).

- b) Shipment/despatch details must be confirmed by telefax immediately upon shipment.
- c) Also request your principals to give at least 30 days notice to the agents of PNSC at the port of loading about the cargo readiness so that there is not difficulty in booking space in the next ship available.
- d) We give below the name and address of M/s PNSC's agents for enabling your principals to contact them for making arrangements for shipments and booking of shipping space at the time of completion of order:-

M/s Roberto Bucci SPA,  
Via A. Djaz 1/10  
16121, Genoa, Italy  
Phone No. 0039-010 56 6687  
Fax: 0039 010 587913  
Email: [buccigenova@libero.it](mailto:buccigenova@libero.it)

- e) To expedite receipt of advance shipping documents, please also arrange dispatch the same through courier service to our Karachi Office as well as through email at the following address under an intimation to us:-

SUI NORTHERN GAS PIPELINES LTD,  
PIDC HOUSE, DR. ZIA-UD-DIN AHMED ROAD,  
KARACHI (PAKISTAN)  
ATTENTION: MR. MUHAMMAD WAJID  
Phone No:- 021-35682055  
Email: [imports@sngpl.com.pk](mailto:imports@sngpl.com.pk)

Contd. P/3.

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# SUI NORTHERN GAS PIPELINES LIMITED

(3)

D-3236/22

## 6. PACKING & MARKING

Stores should be securely packed to ensure safe transit by Sea and marked as follows:-

S.N.G.P.L.  
D-3236/22  
KARACHI (PAKISTAN)

## 7. INSPECTION:

- Inspection of the Stores will be carried out prior to shipment by a third party to be appointed by us or their accredited representative at Works of the manufacturers, who will issue an inspection certificate in token of their having carried out the said inspection. Kindly advise your principals to afford all necessary facilities to such representative. However, any inspection certificate certifying that the goods supplied are in accordance with the specifications of the purchase order shall not absolve the supplier of its liabilities in the event goods are found not to conform to the specifications or otherwise found defective.
- The cost of additional intervention to inspect stores offered at the supplier's works at more than one location and to inspect replacement of stores rejected in the first intervention or due to stores not being ready as advised will be payable by the supplier.
- Name and address of our third party Inspector is M/s. TUV Rheinland Arabia LLC, 108, Block J1, Johar Town, Lahore. Email: [Ume.Habiba@sa.tuv.com](mailto:Ume.Habiba@sa.tuv.com), [Abdul.Hadi@sa.tuv.com](mailto:Abdul.Hadi@sa.tuv.com).

## 8. PREPARATION OF INVOICES & SHIPPING DOCUMENTS

- All invoices/Bills of Lading/Shipping documents must bear full reference of this contract number and date.
- Total value on invoices must indicate full FOB value.

## 9. ADVANCE SHIPPING DOCUMENTS

Advance copies of the following shipping documents in quintuplicate with number and date of this contract should reach us at least 7 days before the expected arrival of the vessel at Karachi:-

- Non-negotiable Clean Bill of Lading.
- Supplier's signed invoice (showing separately value of each item) duly signed in ink.
- Signed packing list showing measurement, quantity, weight and their numbers.
- Inspection Certificate.
- Guarantee Certificate:- (Beneficiaries to the Letter of Credit are required to produce a Guarantee Certificate to the effect that the quality of material conforms to the specification given in Clause No. 1 and the quantity has actually been shipped for which payment against Letter of Credit has been claimed. This certificate will accompany the shipping documents, on production of which payment will be drawn against Letter of Credit.)
- Copy of Invoice and Packing List must be placed on an obvious place of store being shipped.

Contd. P/4.

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ISO 9001



# SUI NORTHERN GAS PIPELINES LIMITED

(4)

D-3236/22

## 10. INSURANCE

Insurance will be arranged by us when the consignment is ready for shipment/dispatch. In this respect, please refer to the details given in clause-1 of attached Appendix 'A'.

## 11. TERMS OF PAYMENT (Please also see Appendix-'A' attached).

- a) By a confirmed and irrevocable Letter of Credit in favour of M/S GALLI & CASSINA S.p.A, VIA DRIZZA, 30/32, 20020 SOLARO (MI), ITALY valid for shipment/dispatch as per clause 3 of the purchase order.
- b) L/C to be confirmed through INTESA SANPAOLO SpA, VIA MARCONI, 14/E-FIL. 03764 21047 SARONNO (VA) - ITALY, IBAN: IT76 L03069 50521 1 6100 9350 799, SWIFT: BCITITMM.
- c) L/C confirmation charges shall be borne by the beneficiary.
- d) Partial shipment to be allowed in the L/C.
- e) Negotiation of documents must be made within 15 days from date of shipment.
- f) Other terms and conditions as per clauses 1, 2, 3, 5 to 8, 10, 12, to 15 of Appendix-'B' attached.

12. In the event an item has been wrongly supplied or short supplied, supplier(s) will undertake to replace the item free of charge. The defective item will be handed over by us to their representative in Pakistan if any. Please note that the Company cannot arrange export of defective material back to supplier(s) in abroad.

## SPECIAL INSTRUCTIONS

Attached instructions shall apply to this order.

13. Any payment of custom duty and sales tax on account of incorrect shipping documents and any demurrage caused at the port of discharge owing to either incorrect shipping documents or receipt of shipping documents after arrival of the vessel will be to seller's account.

14. In case, if material is found faulty, short or defective, the supplier(s) apart from replacing the short supplied, faulty or defective material or paying the full cost of replacement would also pay extra custom duty and sales tax etc., paid by Sui Northern Gas Pipelines Limited on that account.

15. You are required to furnish duly signed Integrity Pact within 15 days of receipt of this purchase order (if value of purchase order is more than Pak Rs. 10/- Million)

Please acknowledge receipt and confirm that you are undertaking supply in terms of this Contract.

*AD*

Yours faithfully,  
SUI NORTHERN GAS PIPELINES LIMITED

*3-11-22*  
(NABEEL ISHTIAQ)

DY. CHIEF OFFICER (PROCUREMENT)  
for MANAGING DIRECTOR

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# SUI NORTHERN GAS PIPELINES LIMITED

(5)

Copy to:-

D-3236/22

- 1) **General Manager (Accounts):** Please arrange to establish a Letter of Credit in terms of this contract. Full particulars of this L/C must be advised to GM(Procurement) immediately. Also please arrange suitable Insurance for consignments on receipt of despatch advice. Our Import Registration Number W-15658. This Purchase Order is to be financed out of Cash Foreign Exchange allocation.
- 2) **INCHARGE (SHIPPING), KARACHI**
  1. After clearance please despatch to Manga Store.
- 3) **Receiving Stores :-** Upon receipt, please pass R/S, as per procedure.  
**Stores Officer, Manga, Lahore**
- 4) **Indentor SGM(D-S)**

**Indent No.** HO/D/IB/0030/22, HO/D/IB/0028/22, dated 06.05.2022 & 29.03.2022 respectively.

Account: Stores Stock

Indent has been cleared by Coordinator (PB&MC) vide memo dated: 27.05.2022 & 20.04.2022 respectively.

**Quotes approved by:** GM(MC/D), HO vide Note dated 18.08.2022

**Management Sanction No.** Inventory/2021-22/058-22&Inventory/2022-23/001-23respectively.

**Distribution :-**

- |                              |                        |
|------------------------------|------------------------|
| 1. Supplier (Original)       | 6. Indentor            |
| 2. GM (Procurement)          | 7. Stores Office Copy  |
| 3. GM(Accounts)              | 8. Coordinator (PB&MC) |
| 4. Material Receiving Stores | 9. Inventory Section   |
| 5. Shipping Karachi          | 10. ERP                |

## INDEX NO.

1	16-001-28-03
2	16-001-56-03
5	16-001-55-03
9	16-001-12-03

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ONECALL 16001 100 1001





# SUI NORTHERN GAS PIPELINES LIMITED

Ref: PUR-43 (P)

Dated:15.12.2022

The Deputy Director (Monitoring & Implementation)  
Public Procurement Regulatory Authority,  
Cabinet Secretariat,  
Cabinet Division, Government of Pakistan,  
Federal Bank for Cooperative Building, Sector G-5/2,  
Islamabad.

Fax # 051-9224823

## EVALUATION REPORT (AS PER RULE 35 OF PP Rules, 2004)

Dear Sir,

In compliance to Rule 35 of Public Procurement Rules, 2004, we give hereunder evaluation result of bids received against Tender Enquiries having value Rs. 500,000/- and above issued from SNGPL-HO Lahore.

- |                                   |  |
|-----------------------------------|--|
| 1. Name of Procuring Agency:      | Sui Northern Gas Pipe Line Limited.    |
| 2. Method of Procurement:         | Single Stage Two Envelop System (ICB). |
| 3. Title of Procurement:          | COVERING PLUG VALVES                   |
| 4. Tender Enquiry No:             | SND-2315/22.                           |
| 5. PPRA Ref. No. (TSE):           | TS479703E ✓                            |
| 6. Date & Time of Bid Closing:    | 18.07.2022 at 1530.                    |
| 7. Date & Time of Bid Opening:    | 18.07.2022 at 1600.                    |
| 8. No. of Bids Received:          | 04 (Four).                             |
| 9. Criteria for Bid Evaluation:   | As per tender documents.               |
| 10. Details of Bid(s) Evaluation: | As under.                              |


Name of Bidder	Technical (if applicable)	Financial (if applicable)	Evaluation Results/Remarks
M/s. Pakmaco (Pvt) Ltd, Karachi Rep. M/s Serck Audco Valves, UK	Responsive	Responsive	1 <sup>st</sup> lowest priced bidder for items No.3, 4, 6,8
M/s. T.H Syed (Pvt) Ltd, Lahore Rep. M/s. Galli & Cassina S.P.A, Italy	Responsive	Responsive	1 <sup>st</sup> lowest priced bidder for items No.1,2, 5 & 9
M/s Dynamic Engineering & Automation, Karachi Rep. M/s SICHUAN KCON VALVE MFG.CO.LTD,China	Non-Responsive	--	Technically Non-Responsive
M/s. I.A Engineering. & Services (Pvt) LTD., Lhr Rep. M/s. ARFLU ,Spain	Responsive	Responsive	1 <sup>st</sup> lowest priced bidder for items No.7

Accordingly, following Purchase Orders are being placed against their respective items:-

Name of Bidder	Tender Item No.	Purchase Order No.
M/s. T.H Syed (Pvt) Ltd, Lahore Rep. M/s. Galli & Cassina S.P.A, Italy	1,2,5 & 9	D-3236/22
M/s. Pakmaco (Pvt) Ltd, Karachi Rep. M/s Serck Audco Valves, UK	3, 4, 6 & 8	D-3237/22
M/s. I.A Engineering. & Services (Pvt) LTD., Lhr Rep. M/s. ARFLU ,Spain	7	D-3238/22

Thanking you and with best regards.

Yours Faithfully,  
SUI NORTHERN GAS PIPELINES LIMITED

  
(NABEEL ISHAQ)  
Dy. Chief Officer (Procurement)  
for MANAGING DIRECTOR

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042-99086072

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**INTEGRITY PACT**

GALLI & CASSINA S.p.A. (the Seller/Supplier) hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by its (GOP) through any corrupt business practice.

Without limiting the generality of the foregoing, (the Seller/Supplier) represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever from GOP, except that which has been expressly declared pursuant hereto.

(The Seller/Supplier) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GOP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

(The Seller/Supplier) accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GOP under any law, contract or other instrument, be voidable at the option of GOP.

Notwithstanding any rights and remedies exercised by GOP in this regard, (the Seller/Supplier) agrees to indemnify GOP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation, to GOP in an amount equivalent to then times the sum of any commission, gratification, bribe, finder's fee or kickback given by (the Seller/Supplier) as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right interest, privilege or other obligation or benefit in whatsoever from GOP.

GALLI & CASSINA S.p.A.  
Francesco Cassina  
Amministratore Unico

**Signature of Bidder**