

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)
CONTRACT AWARD PROFORMA-I

01. Name of the Organization/Deptt	Sui Northern Gas Pipelines Ltd
02. Federal / Provincial Govt	Public Sector Organization
03. Title of Contract	LOAD BALANCER FOR HEAD OFFICE
04. Tender Number	LED/004/23
05. Brief Description Of Contract	LOAD BALANCER FOR HEAD OFFICE
06. Tender Value	Rs. 60 Million Approx. (Excluding GST)
07. Engineer's Estimated	Not applicable (for civil Works only)
08. Estimated Completion Period	within 14 to 16 weeks after Signings of Contract
09. Whether The Procurement Was Included In Annual Procurement Plan	Yes
10. Advertisement :	Yes
a. PPRA website (Federal Agencies)	Yes 500490
b. News Papers	Yes (Jang/The Express)
11. Tender Opened On (Date & Time)	16.03.2023 at 1600 Hrs.
12. Nature Of Purchase	National
13. Extension In Due Date (If any)	Yes (02)
14. Number of Tender Documents Sold	04
15. Whether qualification criteria was included in Bidding/Tender documents	Yes
16. Which Method Of Procurement Was Used	Tick one
a. Single Stage – One Envelope Procedure	
b. Single Stage - Two Envelope Procedure	√
c. Two Stage Bidding Procedure	
d. Two Stage – Two Envelope Bidding Procedure	
17. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.)	No.
18. Who is the approving authority	Managing Director
19. Whether approval of competent authority was obtained for using a method other than open competitive bidding	Not Applicable
20. Number Of Bids Received	03 Nos.
21. Whether The Successful Bidder Was Lowest Bidder	Yes
22. Whether Integrity Pact Was Signed	Yes [Copy Enclosed]

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PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA - II

01. Number of bidders present at the time of opening of bids	Two
02. Name and address of the successful bidder	M/s. Future Point Technologies, 126, Sher Shah Block, New Garden Town, Lahore
03. Ranking of successful bidder in evaluation report (i.e. 1st, 2nd, 3rd evaluated bid)	1st lowest Bidder.
04. Need analysis (why the procurement was necessary?)	LOAD BALANCER FOR HEAD OFFICE
05. In case extension was made in response time, what were the reasons (briefly describe)	Yes (On bidder's request as per Indentor advice)
06. Whether names of the bidders and their prices was read out at the time of opening of bids	Yes
07. Date of contract signing	13.06.2023 [Agreement Attached]
08. Contract award price	PKR. 73,856,190/-
09. Whether copy of evaluation report given to all bidders	Yes (Attach copy of the bid evaluation report)
10. Any deviation from specifications given in the tender notice/documents	No
11. Any complaints received	No
12. Deviation from qualification criteria	No
13. Special conditions, if any	No



(SHAHZAD ALI)
EXECUTIVE OFFICER (PROCUREMENT)

INTEGRITY PACTDECLARATION OF FEES, COMMISSION AND BROKERAGE ETC
PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS
IN CONTRACTS WORTH RS.10.00 MILLION OR MOREContract Number: MOU/136/23 dated: 13-6-2023Contract Value: 73,856,190Contract Title: Load Balance for Head office
M/s Future Point Technologies

M/s Future Point Technologies hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing M/s Future Point Technologies represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

M/s Future Point Technologies

M/s Future Point Technologies certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken action or will not take any action to circumvent the above declaration, representation or warranty.

M/s Future Point Technologies

M/s Future Point Technologies accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration representation and warranty. It agrees, that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be void able at the option of GoP.

M/s Future Point Technologies

Notwithstanding any rights and remedies exercised by GoP in this regard, M/s Future Point Technologies agrees to indemnify GoP for any loss of damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission gratification, bribe, finder's fee or kickback given by

M/s Future Point Technologies as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest privilege or other obligation or benefit in whatsoever form from GoP.

[Buyer]

[Signature]
EOP



MANAGING DIRECTOR

Approved as proposed

LOAD BALANCER FOR HEAD OFFICE
TENDER ENQUIRY NO: LED/004/23
PURCHASE ORDER NO: HOD/136 /23

A load balancer - sitting in front of your servers and routing client requests across all servers capable of fulfilling those requests in a manner that maximizes speed and capacity utilization and ensures that no one server is overworked, which could degrade performance. If a single server goes down, the load balancer redirects traffic to the remaining online servers. When a new server is added to the server group, the load balancer automatically starts sending requests to it.

Tender Enquiry LED/004/23 was processed through press advertisement on single stage two envelope system basis for Load Balancer for Head Office 03 Nos. against Indent No. HO/IT/LP/0027/23 dated:21.09.2022 (Flag 'A') received from IT/MIS Department alongwith Management sanction Ref no. HO/IT/MIS/18-23 dated:23.08.2022 amounting Rs.60 Million.

Tender documents were purchased by 04 suppliers. On extended due date i.e. 16.03.2023, Three (03) bids were received. Technical bids were opened publicly on the same day and sent to GM (IT/MIS) vide memo dated:16.03.2023 (Flag 'B') for technical vetting. GM (IT/MIS) conveyed technical vetting vide memo received:13.04.2023 (Flag 'C') summary is as under: -

Sr. No.	Name of Supplier(s)	Summary of Technical Status
1	M/s. Future Point Technologies Lahore	Technically Responsive
2	M/s. DWP Technologies Lahore	Technically Responsive
3	M/s. Pronet Lahore	Non-Responsive due to submitted bid not in line with subject tendered terms and conditions hence declared non-responsive

Rejection reason were conveyed to M/s. Pronet Lahore. Accordingly, financial bids of the technical responsive bidders were opened in public on 27.04.2023 and were sent to GM (IT/MIS) for financial evaluation vide memo dated 27.04.23 and the same were received on 04.05.2023 (Flag 'D'). Total prices received (without GST/ PST) from the bidders are as under:-

Total prices received (without GST/PST) from the bidder are as under: -

Sr. No.	Description	M/s Future Point Technologies (Rs.) Model CITRIX for 03 Nos.	M/s DWP Technologies (Rs.) Model CITRIX for 03 Nos.
1.1	Load Balancer		
	Software Licenses Cost	17,277,960/-	18,760,000/-
	Total: 03 Nos	51,833,880/-	56,280,000/-
1.2	Hardware -Unit Cost	6,560,417/-	9,259,028/-
	Total: 03 Nos	19,681,251/-	27,777,084/-
2	Implementation/Installation and Commissioning Cost for 03 Nos.	9,000/-	45,000/-
3	Warranty and Support Services Cost-03 Years	142,500/-	450,000/-
	Total	71,666,631/- (Lowest)	84,552,084/- 2 nd Lowest

SNGPL
RECEIVED
8733
07 JUN 2023
Procurement Department

No. 628
SGM (CSS)

GM (COMPLIANCE)
13 JUN 2023
RECEIVED

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While processing the order, M/s. Future Point Technologies Lahore has offered an executive discount of Rs.3,780,000/-(without Taxes) on three (03) units in the Software amount vide email dated:24.05.2023(Flag'E'), The revised discounted financial offer of M/s. Future Point Technologies Lahore (without GST/PST) is as under:

Sr. No.	Description	M/s Future Point Technologies (Rs.) Model CITRIX for 03 Nos.	M/s DWP Technologies (Rs.)- Model CITRIX for 03 Nos.
	Load Balancer		
1.1	Software Licenses Cost	16,017,960/-	18,760,000/-
	Total: 03 Nos	48,053,880/-	56,280,000/-
1.2	Hardware –Unit Cost	6,560,417/-	9,259,028/-
	Total: 03 Nos	19,681,251/-	27,777,084/-
2	Implementation/Installation and Commissioning Cost for 03 Nos.	9,000/-	45,000/-
3	Warranty and Support Services Cost-03 Years	142,500/-	450,000/-
	Total	67,886,631/- (Lowest)	84,552,084/- 2 nd Lowest

A shortfall of Rs.14,258,325/-(without GST/PST and included PST @05 % in Software) has been observed in the Management sanction amount against 60 Million. The Enhancement in Management Sanction (after incorporating discounted prices) alongwith revised indent were received on:06.06.2023 (Flag'F') and the same were incorporated in the purchase order.

M/s. Future Point Technologies Lahore meets commercial terms and conditions of tender enquiry and their offer is valid till 14.06.2023.

All facts and complete background with respect to the subject have been fully explained in this note. Furthermore, it is certified that all legal, financial, procedural and statutory pre-requisites have been fulfilled in this respect.

Accordingly, Purchase Order No: HOD/136/23 valuing Rs. 73,856,190/-(including all Govt taxes GST@18% and PST @16% & 05% respectively) has been processed on lowest priced bidder basis i.e M/s. Future Point Technologies Lahore for Load Balancer for Head Office 03 Nos. and is placed opposite for approval.

Kindly approve.

GM (PROCUREMENT)

GM (IT/MIS) 4/6/23

SGM(CSS)

DMD(SERVICES)

GM(COMPLIANCE)

For Pre-Audit Purpose

Last purchase price
Not procured during last 05 years

SUI NORTHERN GAS PIPELINES LIMITED

21-Kashmir Road, Lahore

LOCAL PURCHASE ORDER NO. HOD/136/23

Date: 05.06.2023

Net Cost Rs. 73,856,190.00

M/s. Future Point Technologies (Pvt) Ltd,
126, Sher Shah Block, New Garden Town,
Lahore.

Dear Sirs,

Subject: **LOAD BALANCE FOR HEAD OFFICE**

Reference Your Quotation No. FPT -16032023 dated 16.03.2023, in response to our Tender Enquiry No. LED/004/23 and all subsequent correspondence in this regard.

We are pleased to place an order on you for the following items, subject to terms and conditions printed overleaf, changes, additions, thereto, including those to the ordered material will be authorized solely by an amendment to this order which will be executed in the same manner as this order:-

Sr. No.	DESCRIPTION	Unit	Qty.	Unit Price (Rs.) Each	Total Value (Rs.)
1	LOAD BALANCE FOR HEAD OFFICE	-	-	-	-
1.1	Software Brand: Citrix Model: NetScaler MPX 15030 SKU: 6002342 (Other detailed Specification as per Annexure-II attached)	Nos.	03	16,017,960	48,053,880.00
1.2	Hardware Brand: Citrix Model: NetScaler MPX 15030 SKU: 6002496 Country of Origin/Manufacturing: USA/ Europe/UK/Germany/Italy/Poland/Netherlands/Sweden/China/Rest of World (Other detailed Specification as per Annexure-II attached)	Nos.	03	6,560,417	19,681,251.00
1.3	Implementation/Installation & Commissioning Services	Nos.	03	3,000	9,000.00
1.4	Warranty & Support Services				
	1 st year Warranty	Nos.	03	15,833.33	47,500.00
	2 nd year Warranty	Nos.	03	15,833.33	47,500.00
	3 rd year Warranty	Nos.	03	15,833.33	47,500.00
				Sub Total:	67,886,631.00
	Plus PST@ 05% for Sr. No. 1.1 & GST @ 18% 1.2 and PST@ 16% for Sr. No. 1.3 & 1.4				5,969,559.18
	Total FOR value Lahore including all Govt. Taxes and Duties, PST@ 05% for Sr. No. 1.1 & GST @ 18% 1.2 and PST@ 16% for Sr. No. 1.3 & 1.4			Total:	73,856,190.18
				Says As:	73,856,190.00
	NOTES:- As per Annexure-"I" attached				(Rupees: Seventy Three Million Eight Hundred Fifty Six Thousand One Hundred Ninety Only)

Delivery: As per Note No. 4 of Annexure "I"
If need be please, contact Osman Saleem Mustafa
(042-99204605)

Yours Faithfully,
SUI NORTHERN GAS PIPELINES LIMITED

(Osman Saleem Mustafa)
Dy. Chief Officer (Procurement)
For MANAGING DIRECTOR

APP-822
21/6/23

Indentor: CO (IT/MIS)	Indent No. HO/IT/LP/0027/23 dated 21.09.2022
Job No. 23/47/034009-992	PCS No.116 dated 27.04.2023 vetted by the indentor vide memo No. LED/004/23 dated 03.05.2023
Management Sanction Ref: HO/IT/MIS/18-23 dated 23.08.2022 for Rs. 6,000,000/- and enhancement in Mangement Sanction dasted 24.05.2023 for Rs. 10,289,325/-	

cc: SO HO
On receipt of above material, please arrange to deliver it to indentor. It should be ensured /certified at the time of receipt of material contained in the delivery challan /invoice is exactly as per requirement given in the purchase order including country of origin and the same should be mentioned in the Dispatch Advice (DA) without any exception. Please also arrange to pass receiving statement of material received at your end under intimation to Procurement Department HO.

1- GM(Accounts)'s Copy
2- Stores Office's Copy
3- GM Procurement's Copy
4- Material Receiving Store's Copy
5- Indentor's Copy
6- Inventory Section (Acct HO)'s Copy
7- P&S (Coord)'s Copy

LOAD BALANCER FOR HEAD OFFICE
TENDER ENQUIRY NO.LED/004/23
PURCHASE ORDER NO. HOD/136/23
M/S. FUTURE POINT TECHNOLOGIES, LAHORE

1 PERFORMANCE/WARRANTY BOND GUARANTEE

- Please arrange to provide at your own cost a Performance/Warranty Bond Guarantee equivalent to 10% of the total value of the purchase order (excluding sales tax) within 30- days after receipt of purchase order as per clause 09 of the tender enquiry. The Performance/Warranty Bond Guarantee should remain valid for six months after the last portion of the goods have been delivered to the final destination. In case Performance/Warranty Bond Guarantee is not received within given period of 30 days, the validity period of 06 months will be increased to 09 months after last portion of the goods and services are delivered to final destination.
- Please arrange to provide Integrity Pact attached as Appendix "I" along with the Performance/Warranty Bond Guarantee.

2 Sub-standard/defective Material/Services will have to be replaced by you on "NO CHARGE BASIS" even after our acceptance.

3 Please mention your National Tax number on the invoices to be submitted for payment.

4 DELIVERY/IMPLEMENTATION

- You will deliver the material within 14-16 weeks after receipt of purchase order at under intimation to SNGPL Stores, 21-Kashmir Road, Lahore.
- You will responsible to Install/Implementation of the supplied equipment after the delivery of the mention equipment within 04 weeks.
- The support license date will start from the date of successful completion of installation and verification of appliances at SNGPL IT/MIS Department, Head Office.

5 You are required to provide valid Professional Tax Certificate for the current financial year.

6 SALES TAX

The above price is inclusive of all Govt. Taxes / Duties including Punjab Sales Tax @ 05% for Sr. No. 1.1 & GST @ 18% 1.2 and PST@ 16% for Sr. No. 1.3 & 1.4. However, the payment of S/Tax will be made to you on submission of Sales Tax Invoices along with your registration certificate with PRA. We as per Sales Tax Special Procedure (withholding) Rules 2007, shall deduct an amount as per applicable rules of the total sales tax value shown in the sales tax invoice issued by the supplier and make payment of the balance amount.

"Sales Tax return of the relevant bill along with all related documents should be submitted with the invoice(s)"

7 PAYMENT

- Payment (against Delivery/Implementation/Installation) will be made to you by our Account Department within 30 days after satisfactory completion delivery as given in purchase order (duly verified by the indentor) and after receipt of your bills duly marked your National Tax Number in duplicate supported with receipted copies of Delivery Challan.
- The payment against warranty will be made on yearly basis after the successful completion of the warranty of respective year duly verified by the indentor.

8 LATE DELIVERY CHARGES

- i If the material/Services as given in the order have not been dispatched/delivered as per stipulations in the contract except on account of Force Majeure within the delivery period given in the contract, Sui Northern Gas Pipelines Limited shall be entitled to recover 1% (one percent) of the total value of the contract price (excluding sales tax) of the delayed part of material for each week of delay by way of Late Delivery and not by way of penalty subject to maximum of 10% of the total value (excluding sales tax) of the delayed part of the material.
- ii All the supplies after expiry of scheduled delivery period will be subject to clause mentioned above and does not require any additional nothing/markings/comments on delivery challan etc. at the time of receipt of delayed supplies
- iii The payment of such Late Delivery shall not relieve the supplier from performing and fulfilling its obligations under the contract nor will the corresponding rights and entitlements of Sui Northern be affected or reduced in any manner.
- iv Whenever Late Delivery Charges or any other claim become payable, Sui Northern Gas Pipelines Limited, in its sole discretion shall quantify the same as per tender terms and serve a written notice upon the supplier requiring immediate payment thereof. If the supplier fails to remit payment within the given period as mentioned in the notice, to be served under any mode of communication i.e. E Mail, Fax, Courier, registered postal cover etc., Sui Northern will become entitled to recover the same forthwith by calling upon the complete Performance/Warranty Bond Guarantee. The amount over and above Sui Northern Gas Pipelines will be returned to the bank, on supplier account, after completion of contract performance period.
- v In case of a contract on turnkey basis or the material covered in contract is a compact unit consisting of more than one item (s)/ part(s) or the delayed part of supply/services, in any way, affects the overall completion, utilization or functionality of the whole item/work, the late Delivery Charges will be worked out on whole unit(s).

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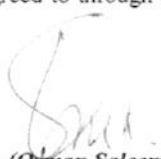
9 **WARRANTY AND SUPPORT SERVICES**

- You will provide three (03) years Software Support Licenses for Application Load Balancer that includes application load balancing module, web acceleration module and web application security module along with the web based support (24x7) and any online updates from OEM.
- You will responsible to provide three (03) years Hardware Replacement Support (24 Hours a day x 7 days a week x 4 Hours response) from OEM for Application Load Balancer Appliance (in case of failure/malfunction of appliance including all contained hardware components).

10 **IMPLEMENTATION/INSTALLATION & COMMISSIONING SERVICES**

- You will responsible for complete implementation as per proposed solution.
- You will responsible to provide Implementation includes proposed solution design, installation, configuration and operational testing, test reports and presentation.
- You will responsible for Integration of the proposed solution with existing SNGPL's infrastructure.
- You will provide detailed documentation including installation/implementation, technical specifications of the quoted Model.

11 All terms and conditions of the tender enquiry and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.


(Osman Saleem Mustafa)
Dy. Chief Officer (Procurement)
For Managing Director

Future Point Technologies

Future Point Technologies

ANNEXURE-II

HOD/136/23

Attention:
GM Procurement,
SNGPL, 21-Kashmir Rd. Lahore

Date: March 16, 2023
Ver: V.1
Ref #: FPT-16032023

Dear Sir,

We feel honoured to inform that Future Point Technologies is partner with some of the leading IT/Telecom solution providers such as Citrix, Cisco, VMWARE, EMC, HP, Juniper, Huawei, McAfee, Palo Alto, Fortinet, BDCOM, 3M etc. We are confident to deliver any size of project on Trunkey basis.

Technical Proposal against Tender Enquiry No LED/004/23 Subjected as "Load Balancer for Head Office" Opening On 16-03-2023 at 04:00PM

Technical Proposal against LED/004/23					
Citrix Subscription Quote MPX 15030					
Sr No	SKU	Description	Qty.	Brand	Country of Origin & manufacture
Hardware					
1	6002496	NetScaler MPX Hardware MPX 15030	3	Citrix	USA/ Europe/UK/Germany/Italy/ Poland/ Netherlands/ Sweden/ China/ Rest of the world
2		Citrix ADC SFP+ 10 Gigabit Ethernet Short Range (300m) - Single	24	Citrix	
Software					
3	6002342	NetScaler MPX Fixed Term Software and maintenance	3	Citrix	

Commercial Terms & Conditions:

Validity: 90 days from the date of submission.
We FPT agree on all terms and conditions mentioned in Bid Document.

Zain Ali
Future Point Technologies
Mobile: 0300-0458117
E-mail: zain.ali@futurepointt.com
Address: 126-Sher Shah Block New Garden Town, Lahore

Future Point Technologies, Web: www.futurepointt.com Address: 66/III D Block Model Town Lahore Phone: 042-35947211

Registered Address: 66/III, D-Block Model Town Lahore. 042-35947211
Correspondence Address: 126, Sher Shah Block, New Garden, Town Lahore.

info@futurepointt.com
www.futurepointt.com



SUI NORTHERN GAS PIPELINES LIMITED

GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 99 LAHORE (PAKISTAN)

Ref: PUR-43

Dated: 13.04.2023

The Deputy Director (Monitoring & Implementation)
Public Procurement Regulatory Authority,
Cabinet Secretariat,
Cabinet Division, Government of Pakistan,
Federal Bank for Cooperative Building, Sector G-5/2,
Islamabad.

Fax # 051-9224823

EVALUATION REPORT
(AS PER RULE 35 OF PP Rules, 2004)

Dear Sir,

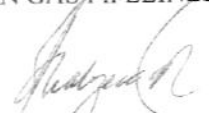
In compliance to Rule 35 of Public Procurement Rules, 2004, we give hereunder evaluation result of bids received against Tender Enquiries issued from SNGPL-HO Lahore.

1. Name of Procuring Agency: Sui Northern Gas Pipe Line Limited.
2. Method of Procurement: Single Stage Two Envelope
3. Title of Procurement: Load Balancer For Head Office
4. Tender Enquiry No: LED/004/23
5. PPRA Ref. No. (TSE): 170404
6. Date & Time of Bid Closing: 16.03.2023 at 1530.
7. Date & Time of Bid Opening: 16.03.2023 at 1600.
8. No. of Bids Received: 03 (Three).
9. Criteria for Bid Evaluation: As per tender documents.
10. Details of Bid(s) Evaluation: As under.

Name of Bidder	Technical
M/s. DWP Technologies	Responsive
M/s. Future Point Technologies	Responsive
M/s. Pronet	Non-Responsive

Thanking you and best regard.

Yours Faithfully,
SUI NORTHERN GAS PIPELINES LIMITED


(Osman Saleem Mustafa)
Dy. Chief Officer (Procurement)
for MANAGING DIRECTOR

Copy by post: The Deputy Director (Monitoring & Implementation), Islamabad

NOO

CC: GM (IT/MIS):— You are requested to display the same on Co's Website.

CC: Secy. GM (Procurement): Please arrange to fax to PPRA.