

ATTACHMENT - IPUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)  
CONTRACT AWARD PROFORMA-I

|  |                                  |
|--|----------------------------------|
| 36. Name of the Organization/Deptt   | Sui Northern Gas Pipelines Ltd   |
| 37. Federal / Provincial Govt  | Public Sector Organization       |
| 38. Title of Contract  | NT-1852/21                       |
| 39. Tender Number  | SN-4233/21                       |
| 40. Brief Description Of Contract  | Plug Valves assorted sizes       |
| 41. Tender Value   | PKR 56.009 Million               |
| 42. Engineer's Estimated   | Not applicable                   |
| 43. Estimated Completion Period  | 24 weeks ARO L/C.                |
| 44. Whether The Procurement Was Included In Annual Procurement Plan  | Yes                              |
| 45. Advertisement :  | yes                              |
| a. PPRA website (Federal Agencies)   | yes                              |
| b. News Papers   | yes                              |
| 46. Tender Opened On (Date & Time)   | 15.08.2021 at 1600 Hrs           |
| 47. Nature Of Purchase   | International                    |
| 48. Extension In Due Date (If any)   | Yes (copies attached)            |
| 49. Number of Tender Documents Sold  | 12                               |
| 50. Whether qualification criteria was included in Bidding/Tender documents  | Yes                              |
| 51. Which Method Of Procurement Was Used   | Tick one                         |
| a. Single Stage – One Envelope Procedure   |                                  |
| b. Single Stage - Two Envelope Procedure   | ✓                                |
| c. Two Stage Bidding Procedure   |                                  |
| d. Two Stage – Two Envelope Bidding Procedure  |                                  |
| 52. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.) | N/A                              |
| 53. Who is the approving authority   | Dy. Managing Director (Services) |
| 54. whether approval of competent authority was obtained for using a method other than open competitive bidding                                      | N/A                              |
| 55. Number of Bids Received  | 04 (Four)                        |
| 56. Whether The Successful Bidder Was Lowest Bidder  | Yes                              |
| 57. Whether Integrity Pact was Signed  | Yes [Copy Enclosed]              |

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## INTEGRITY PACT

GALLI & CASSINA S.p.A. (the Seller/Supplier) hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

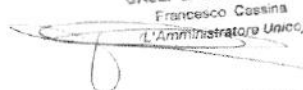
Without limiting the generality of the foregoing, (the Seller/Supplier) represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GOP, except that which has been expressly declared pursuant hereto.

(The Seller/Supplier) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GOP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

(The Seller supplier) accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GOP under any law, contract or other instrument, be voidable at the option of GOP.

Notwithstanding any rights and remedies exercised by GOP in this regard, (the Seller/Supplier) agrees to indemnify GOP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation, to GOP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by (the Seller/Supplier) as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from GOP.

GALLI & CASSINA S.p.A.  
Francesco Cassina  
(L'Amministratore Unico)

  
\_\_\_\_\_  
Signature of Bidder



# SUI NORTHERN GAS PIPELINES LIMITED

GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 58, LAHORE

Purchase order No. NT-1852/21

M/s Galli & Cassina, Italy  
C/o M/s T.H. Syed (Pvt) Ltd,  
3<sup>rd</sup> Floor, 48-A, C/2, Ghalib Road, Gulberg-III,  
Lahore

get it as a result of the procedure approved  
based on the amounts mentioned against the  
Sanction in the PO,  
the items as well as quantities there against, in line  
with the approved Management Sanction, is responsibility of  
the Procurement department.

*Amir*  
9/19/21  
Finance Dept. (Procurement)

## SUB: PLUG VALVES

**Reference:** Your quotation No.21000266 dated 17.05.2021 submitted by your local agent vide their letter THS-9697-T, THS-9697-F dated 18.05.2021 in response to our tender enquiry SN-4233/21 and subsequent correspondence.

Dear Sirs,

We are pleased to place an order on you for the following item(s):-

| Item No.  | Description                            | Unit           | Qty. | Unit FOB Price (US\$) | Total FOB Value(US\$) |            |
|---|--|----------------|------|-----------------------|-----------------------|------------|
| <b>Manufacturer: M/s Galli &amp; Cassina, Italy</b> |  |                |      |                       |                       |            |
| <b>Plug Valves W.E Class 600</b>                    |  |                |      |                       |                       |            |
| 1   | 4" dia                                 | 100BRC06WK001K | Nos. | 05                    | 1,451.00              | 7,255.00   |
| <b>Plug Valves RTJ Class 600</b>                    |  |                |      |                       |                       |            |
| 2   | 2" dia                                 | 050BRC06JK001K | Nos. | 04                    | 948.00                | 3,792.00   |
| 3   | 8" dia                                 | 200BWR06JK001K | Nos. | 08                    | 4,825.00              | 38,600.00  |
| <b>Plug Valves F.E RTJ Class 600</b>                |  |                |      |                       |                       |            |
| 4   | 1" dia                                 | 025BRC06JK001K | Nos. | 06                    | 382.00                | 2,292.00   |
| 5   | 4" dia                                 | 100BRC06JK001K | Nos. | 09                    | 1,410.00              | 12,690.00  |
| 6   | 6" dia                                 | 150BWR06JK001K | Nos. | 06                    | 3,285.00              | 19,710.00  |
| 7   | 6" dia (With Locking Device)           | 150BWR06JK001K | Nos. | 02                    | 3,345.00              | 6,690.00   |
| 8   | 10" dia                                | 250BWR06JK001K | Nos. | 04                    | 9,478.00              | 37,912.00  |
| 9   | 12" dia                                | 300BVR06JL001K | Nos. | 05                    | 11,310.00             | 56,550.00  |
| 10  | 12" dia (With Locking Device)          | 300BVR06JL001K | Nos. | 04                    | 11,409.00             | 45,636.00  |
| <b>Plug Valves CI- 600 S.E.</b>                     |  |                |      |                       |                       |            |
| 11  | 1/2" dia                               | 015BRC06FK001K | Nos. | 14                    | 329.00                | 4,606.00   |
| 12  | 1" dia                                 | 025BRC06FK001K | Nos. | 86                    | 350.00                | 30,100.00  |
| 13  | 2" dia                                 | 050BRC06FK001K | Nos. | 01                    | 865.00                | 865.00     |
| <b>Plug Valves F.E. RF CI- 300</b>                  |  |                |      |                       |                       |            |
| 14  | 4" dia with Locking Device             | 100BRC03RK001K | Nos. | 03                    | 1,092.00              | 3,276.00   |
| <b>Plug Valves CI- 150 S.E.</b>                     |  |                |      |                       |                       |            |
| 15  | 1/4" dia                               | 006BRC01FK001K | Nos. | 02                    | 290.00                | 580.00     |
| 16  | 1/2" dia                               | 015BRC01FK001K | Nos. | 05                    | 301.00                | 1,505.00   |
| <b>Plug Valves RF CI- 150</b>                       |  |                |      |                       |                       |            |
| 18  | 1" dia with Locking Device             | 025BRC01RK001K | Nos. | 01                    | 416.00                | 416.00     |
| <b>Plug Valves F.E. RF CI- 150</b>                  |  |                |      |                       |                       |            |
| 19  | 12" dia <del>With Locking Device</del> | 300BVR01RL001K | Nos. | 05                    | 7,710.00              | 38,550.00  |
| 20  | 12" dia with Locking Device            | 300BVR01RL001K | Nos. | 02                    | 7,790.00              | 15,580.00  |
| <b>Plug Valves Flanged RF CI- 150</b>               |  |                |      |                       |                       |            |
| 21  | 6" dia                                 | 150BRC01RK001K | Nos. | 03                    | 1,790.00              | 5,370.00   |
| <b>Plug Valves W.E CI- 150</b>                      |  |                |      |                       |                       |            |
| 22  | 6" dia                                 | 150BRC01WK001K | Nos. | 01                    | 1,995.00              | 1,995.00   |
| Net total FOB value upto Genova Port, Italy         |  |                |      | US\$                  |                       | 333,970.00 |

Notes: As per Cont'd. Sheet No.1/A

**ORDER SANCTIONED**  
SUBJECT TO NOTE PUR-59/01.....

*[Signature]*  
GM (Procurement)

*[Signature]*  
BY: MANAGING DIRECTOR (S)

- COUNTRY OF ORIGIN: ITALY
- PERIOD OF SHIPMENT: Within 24 Weeks (FOB) after receipt of operative L/C but please try to improve this delivery period.
- PORT OF DESTINATION: KARACHI PORT/BIN QASIM PORT - PAKISTAN

Telephones Exch: { +92-42)9082000  
{ +92-42)9082006

Telephones: { 042-99085028

Fax: 042-99201275 www.sngpl.com.pk



*[Handwritten signatures and stamps]*  
20/09/21  
SUI Northern Gas Pipelines Limited  
Compliance

NOTES PERTAINING TO PURCHASE ORDER NO. NT-1852/21  
Continuation Sheet No. 1/A

- i) PERFORMANCE/WARRANTY BOND GUARANTEE  
Please arrange to provide us at your own cost a Performance/Warranty Bond Guarantee as per Appendix-'C' attached, in accordance with clause No. 18 mentioned on pages 8 to 10 of "Instructions to Bidders" of our tender enquiry No. SN-4233/21. This guarantee should reach us within 15 days of receipt of this purchase order.
  
- ii) LATE DELIVERY CHARGES & FORCE MAJEURE  
Late Delivery Charges and Force Majeure clauses 4 & 7 mentioned on pages 3 to 5 of "General Terms" attached with our tender enquiry SN-4233/21 shall also be applicable to this purchase order.
  
- iii) MANUFACTURER'S GUARANTEE  
2 years manufacturer's guarantee shall be provided as per clause 11 of Technical Specs attached to the tender enquiry.
  
- iv) CONTRACTORS' HSE MANUAL  
All the bidders are required to note and comply with General Procedure "CONTRACTORS HSE MANUAL". The manual has been placed at SNGPL website [www.sngpl.com.pk](http://www.sngpl.com.pk) under the main pull down menu "Health, Safety & Environment".
  
- v) All other terms and conditions of this tender enquiry and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.

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5. SHIPMENT

- a) Shipments of Cargo is to be made through vessels owned or chartered by Pakistan National Shipping Corporation (PNSC), who are members of the Conference Line, on freight to pay basis. The address of PNSC, Karachi is as follows:-

M/s Pakistan National Shipping Corporation, P.N.S.C. Building,  
Moulvi Tamizudin Khan Road, Karachi (Pakistan).

- b) Shipment/despatch details must be confirmed by telefax immediately upon shipment.
- c) Also request your principals to give at least 30 days notice to the agents of PNSC at the port of loading about the cargo readiness so that there is not difficulty in booking space in the next ship available.
- d) We give below the name and address of M/s PNSC's agents for enabling your principals to contact them for making arrangements for shipments and booking of shipping space at the time of completion of order:-

M/s Roberto Bucci SPA,  
Via A. Diaz 1/10  
16121, Genoa, Italy  
Phone No. 0039-010 56 6687  
Fax: 0039 010 587913  
Email: p.luxi@bucci.it

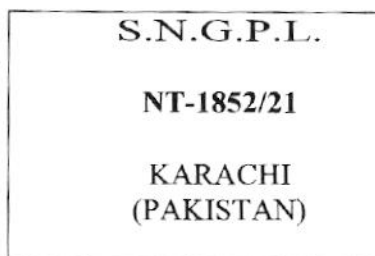
- e) To expedite receipt of advance shipping documents, please also arrange to despatch the same through courier service to our Karachi Office as well as **through email** at the following address under an intimation to us:-

SUI NORTHERN GAS PIPELINES LTD,  
PIDC HOUSE, DR. ZIA-UD-DIN AHMED ROAD,  
KARACHI (PAKISTAN)  
ATTENTION: MR. MUHAMMAD WAJID  
Phone No: 021-35682055  
Email: imports@sngpl.com.pk

Cont'd...P/3

6. PACKING & MARKING

Stores should be securely packed to ensure safe transit by Sea and marked as follows:-

7. INSPECTION

- a) Inspection of the Stores will be carried out prior to shipment by a third party to be appointed by us or their accredited representative at Works of the manufacturers, who will issue an inspection certificate in token of their having carried out the said inspection. Kindly advise your principals to afford all necessary facilities to such representative. However, any inspection certificate certifying that the goods supplied are in accordance with the specifications of the purchase order shall not absolve the supplier of its liabilities in the event goods are found not to conform to the specifications or otherwise found defective.
- b) Name & address of our third party inspector is M/s Applus Velosi, Velosi-PSC S.r.l, Via Cinquantenario, 8, 24044-Dalmine (BG).

8. PREPARATION OF INVOICES & SHIPPING DOCUMENTS

- a) All invoices/Bills of Lading/Shipping documents must bear full reference of this contract number and date.
- b) Total value on invoices must indicate full FOB value.

9) ADVANCE SHIPPING DOCUMENTS

Advance copies of the following shipping documents in quintuplicate with number and date of this contract should reach us at least 7 days before the expected arrival of the vessel at Karachi:-

- a) Non-negotiable Clean Bill of Lading.
- b) Supplier's signed invoice (showing separately value of each item) duly signed in ink.
- c) Signed packing list showing measurement, quantity, weight and their numbers.
- d) Inspection Certificate.
- e) Guarantee Certificate:- (Beneficiaries to the Letter of Credit are required to produce a Guarantee Certificate to the effect that the quality of material conforms to the specification given in Clause No. 1 and the quantity has actually been shipped for which payment against Letter of Credit has been claimed. This certificate will accompany the shipping documents, on production of which payment will be drawn against Letter of Credit).

Cont'd...P/4

**10) INSURANCE**

Insurance will be arranged by us when the consignment is ready for shipment/despatch. In this respect, please refer to the details given in clause-1 of attached Appendix 'A'.

**11) TERMS OF PAYMENT** (Please also see **Appendix-'A'** attached).

- a) By a confirmed and irrevocable Letter of Credit in favour of **M/S GALLI & CASSINA S.p.A, VIA DRIZZA, 30/32, 20020 SOLARO (MI), ITALY** valid for shipment as per clause 3.
- b) L/C to be confirmed through **INTESA SANPAOLO SpA - CCD USD Via Marconi, 14/ E - Fil. 03764 21047 SARONNO (VA) - ITALY IBAN: IT76 L03069 50521 1 6100 9350 799 SWIFT: BCITITMM**
- c) L/C confirmation charges shall be borne by the beneficiary.
- d) Partial shipments to be allowed in the L/C.
- e) Negotiation of documents must be made within 15 days from date of shipment.
- f) Invoice and packing list must be placed at an obvious place with the each consignment and certificate to this effect must be submitted alongwith the shipping documents. In the event of non adherence, any penalty, imposed by the Pakistan Customs Authorities will liable to be recovered from the beneficiary or shipper, as applicable.
- g) Other terms and conditions as per clauses 1, 2, 3, 5 to 8, 10 & 12 to 15 of Appendix-'B' attached.

- 12) In the event an item has been wrongly supplied or short supplied, supplier(s) will undertake to replace the item free of charge. The defective item will be handed over by us to their representative in Pakistan if any. Please note that the Company cannot arrange export of defective material back to supplier(s) in abroad.

**13) SPECIAL INSTRUCTIONS**

Attached instructions shall apply to this order.

- 14) Any payment of custom duty and sales tax on account of incorrect shipping documents and any demurrage caused at the port of discharge owing to either incorrect shipping documents or receipt of shipping documents or late receipt of non-negotiable, negotiable shipping documents against the time period stipulated in the Purchase order or levy of any penalty due to missing of any document in violation of Pakistan Customs Rules will be charged to beneficiary/shipper as applicable.
- 15) In case, if material is found faulty, short or defective, the supplier(s) apart from replacing the short supplied, faulty or defective material or paying the full cost of replacement would also pay extra custom duty and sales tax etc., paid by Sui Northern Gas Pipelines Limited on that account.
- 16) If shipment from UAE or where voyage time is less than 7 days then advance shipping documents does not required within 7 days.
- 17) FTA certificate and Country of Origin Certificate required in case of Chinese Origin.
- 19) You are required to furnish duly signed Integrity Pact within 15 days of receipt of this purchase order. (Applicable for purchase order valuing more than Rs.10 Million).

Please acknowledge receipt and confirm that you are undertaking supply in terms of this Contract.

Yours faithfully,  
SUI NORTHERN GAS PIPELINES LIMITED

**(AATIR MAHMOOD)**  
DY. CHIEF OFFICER (PROCUREMENT)  
for MANAGING DIRECTOR

Copy to:-

- 1) **General Manager (Accounts)** : Please arrange to establish a Letter of Credit in terms of this contract. Full particulars of this L/C must be advised to General Manager (Procurement) immediately. Also please arrange suitable Insurance for consignments on receipt of despatch advice. Our Import Registration Number W-15658. This Purchase Order is to be financed out of Cash Foreign Exchange allocation.
- 2) **I/C (SHIPPING), KARACHI**
  - a) After clearance please despatch to: **Manga Stores**
  - b) A copy of PNSC freight certificate is attached for comparison of Ocean Freight.
- 3) Receiving Stores:  
Sr. Officer (Stores), Manga Stores: On receipt please pass R/S.
- 4) Indentor: **GM(MC) P**
- 5) Coordinator (PB&MC)

| Indent No.     | RMS/M. Sanction Ref.        | Utilization (US\$)   |
|----------------|-----------------------------|----------------------|
| HOP/IB/0177/21 | 4075 (PRJ/SEZ/ALLC/FSD/002) | 177,073.00           |
| HOP/IB/0199/21 | 4074 (PRJ/SEZ/ALLC/FSD/003) | <del>15,67,938</del> |
| Total US\$     |                             | <del>15,85,011</del> |

Account: Stores StockIndex No. As per attached Annex-I- **Quotes approved by:** GM(MC) P vide memo SN-4233/21 dated 29.07.2021.

- Distribution:-

- |                              |                        |
|------------------------------|------------------------|
| 1. Supplier                  | 6. Indentor            |
| 2. GM (Procurement)          | 7. Stores Office Copy  |
| 3. GM(Accounts)              | 8. Coordinator (PB&MC) |
| 4. Material Receiving Stores | 9. Inventory Section   |
| 5. Shipping Karachi          |                        |

D)