

PUBLIC PROCUREMENT REGULATIONS, 2009

Annexure – I
(See Regulation 2)

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT PSO/SUPPLY
- FEDERAL / PROVINCIAL GOVT FEDERAL
- TITLE OF CONTRACT SUPPLY OF HSFO
- TENDER NUMBER PSO/FO/IMPORTS/150/2016
- BRIEF DESCRIPTION OF CONTRACT INVITATION TO BID FOR SUPPLY OF HSFO.
- TENDER VALUE MORE THAN PKR 50 MILLION
- ENGINEER'S ESTIMATE - _____
(for civil works only)
- ESTIMATED COMPLETION PERIOD OCTOBER 2016
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL
PROCUREMENT PLAN? YES Yes/No
- ADVERTISEMENT:
- (i) PPRA Website TS283413E Yes/No
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper YES 1) BUSINESS RECORDER, 2) THE EXPRESS, 3) DAILY JUNG, 4) NAWA-E-WAQT,
5) KHALEEJ TIMES (03-07-2016) Yes/No
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE AND TIME) 02/08/2016 11:00 AM
- NATURE OF PURCHASE INTERNATIONAL Local/International
- EXTENSION IN DUE DATE (If any) NO Yes/No
- NUMBER OF TENDER DOCUMENTS SOLD 10 (SEE ANNEXURE-A ATTACHED)
(Attach list of buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING /
TENDER DOCUMENTS N/A Yes/No
(If yes enclose a copy)

PUBLIC PROCUREMENT REGULATIONS, 2009

- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS NO (Lowest evaluated unconditional basis) Yes/No
(If yes enclose a copy)
- WHICH METHOD OF PROCUREMENT WAS USED:- (Tick one)

- (a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
- (b) SINGLE STAGE – TWO ENVELOPE PROCEDURE _____
- (c) TWO STAGE BIDDING PROCEDURE _____
- (d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____

Please specify if any other method of procurement was adopted with brief reasons (i.e. Emergency, Direct Contracting, Negotiated Tendering etc.)

- WHO IS THE APPROVING AUTHORITY PSO MANAGEMENT COMMITTEE
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING
Not applicable as open competitive bidding method was adopted.

- NUMBER OF BIDS RECEIVED 06
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER YES Yes/No
- WHETHER INTEGRITY PACT WAS SIGNED YES (Part of tender document & Contract) Yes/No

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded On PPRA Website in Respect of All Public Contracts of Works,
Services and Goods Worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 06
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER 1) PETROCHINA
(SINGAPORE), 2) BAKRI (SAUDIA ARABIA), 3) VITOL (SINGAPORE), 4) SWISS
SINGAPORE(U.A.E), 5) RENISH PETROCHEM (U.A.E)
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT _____
(i.e. 1st, 2nd, 3rd EVALUATED BID)

SEE ANNEXURE B ATTACHED
- NEED ANALYSIS (Why procurement was necessary?) TO FULFILL PETROLEUM
REQUIREMENT OF COUNTRY.
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE
REASONS (Briefly describe) N/A
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ
OUT AT THE TIME OF OPENING OF BIDS YES Yes/No
- DATE OF CONTRACT SIGNING 05/08/2016
(Attach a copy of agreement)
- CONTRACT AWARD PRICE 05/08/2016 (AS PER ANNEXURE C ATTACHED)
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL
BIDDERS NO (Result announced publically during bids opening) Yes/No
(Attach copy of the bid evaluation report)
- ANY COMPLAINTS RECEIVED NO Yes/No
(If yes result thereof)

PUBLIC PROCUREMENT REGULATIONS, 2009

➤ ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/

DOCUMENTS _____ NO _____ Yes/No
(If yes give details)

➤ DEVIATION FROM QUALIFICATION CRITERIA _____ NO _____ Yes/No
(If yes give details)

➤ SPECIAL CONDITIONS, IF ANY _____ NO _____
(Give brief description)

[F.No.2/1/2008/PPRA -RA.III]

LIST OF TENDER DOCUMENTS SOLD
TENDER NO. PSO/HSFO/IMPORTS/150/2016

S.NO	COMPANY NAME
1	M/s Swiss Singapore Overseas Enterprises
2	M/s PetroChina International Singapore
3	M/s A&A Services Pvt Ltd
4	M/s BB Energy
5	M/s Socar Trading
6	M/s Vitol Asia Pte
7	M/s Gulf Petrochem
8	M/s ENOC
9	M/s Bakri Trading Company Inc
10	M/s Renish Petrochem

HSFO Bid Evaluation Sheet

S NO	PRINCIPAL	Technical Qualification Status	FOB Premiums in USD/MT																					
			Aug 25- Sep 30, 2016								Oct-16													
			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18				
1	Bakri Trading	Qualified	N/Q	15.88	15.88	N/Q	16.88	N/Q	N/Q	N/Q	N/Q	N/Q	15.88	15.88	N/Q	16.88	N/Q	18.74	N/Q	N/Q	N/Q	N/Q	N/Q	
2	Gulf Petrochem	Qualified	N/Q	17.93	N/Q	18.25	N/Q	17.86	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	15.5	N/Q	N/Q	N/Q	N/Q	18.8	
3	Petrochina Inter.	Qualified	N/Q	15.5	N/Q	15.5	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	15.5	N/Q	N/Q	16.6	N/Q	N/Q		
4	Renish	Qualified	N/Q	17.99	N/Q	18.99	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	18.8		
5	Swiss Singapore	Qualified	16.86	16.914	17.28	17.76	18.88	N/Q	N/Q	N/Q	N/Q	N/Q	16.86	16.914	20.063	18.33	20	N/Q	N/Q	N/Q	N/Q	N/Q	N/Q	
6	Vitol Asia	Qualified	N/Q																17.8	18.6	N/Q	N/Q	N/Q	N/Q

List Of Awards

No	Supplier	Product	Quantity	Firm/ Optional	Period	FoB PREMIUM (USD per MT)	Platts on Tender Opening (02/08/2016) (USD per MT)	Contract Price (USD)
1	Petrochina	HSFO 180 cSt	65,000 MT	Firm	Aug 25- Sept 30, 2016	15.5	203	14,202,500.00
2	Petrochina		65,000 MT			15.5	203	14,202,500.00
3	Bakri Trading		65,000 MT			15.88	203	14,227,200.00
4	Bakri Trading		65,000 MT			15.88	203	14,227,200.00
5	Swiss Singapore		65,000 MT			16.86	203	14,290,900.00
6	Bakri Trading		65,000 MT			16.88	203	14,292,200.00
7	Swiss Singapore		65,000 MT			16.914	203	14,294,410.00
8	Swiss Singapore		65,000 MT			17.28	203	14,318,200.00
9	Swiss Singapore		65,000 MT			17.76	203	14,349,400.00
10	Petrochina	HSFO 180 cSt	65,000 MT	Firm	Oct-16	15.5	203	14,202,500.00
11	Bakri Trading		65,000 MT			15.88	203	14,227,200.00
12	Bakri Trading		65,000 MT			15.88	203	14,227,200.00
13	Petrochina		65,000 MT			16.6	203	14,274,000.00
14	Swiss Singapore		65,000 MT			16.86	203	14,290,900.00
15	Bakri Trading		65,000 MT			16.88	203	14,292,200.00
16	Swiss Singapore		65,000 MT			16.914	203	14,294,410.00
17	Vitol		65,000 MT			17.8	203	14,352,000.00
18	Renish		65,000 MT			17.99	203	14,364,350.00

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com

"MAIN AWARD LETTER"

August 05, 2016

REF NO: PSO/FO/IMPORTS/150/2016 (04)

M/S PETROCHINA INTERNATIONAL (SINGAPORE) PTE LTD.,
One Temasek Avenue # 27-00 Millenia Tower
Singapore 039192

ATTN. MR. EDMOUND POH
FAX NO: + (65) 64117 500

SUBJECT: SUPPLY OF HSFO 180 CST BY PETROCHINA INTERNATIONAL DURING AUG 25 TO OCTOBER, 2016 UNDER CONTRACT NO. PSO/FO/IMPORTS/150/2016 (04)

Dear Sir,

We refer to your offer for the supply of HSFO 180 cSt FOB basis as per terms and conditions contained in Bid document No. 1 & 2 vide your letter dated Aug 02, 2016. The offer has been accepted for supply of HSFO 180 cSt cargoes at Fujairah, U.A.E, on the terms and conditions set out in the Bid documents No. 1 & 2 of the tender opened on August 02, 2016 at the following FOB prices:

Cargo No.	Period	Firm / Optional	Quantity MT	Product Grade	FOB Price (FOB + Premium) USD/MT	Load Port
1	AUGUST 25, to SEPTEMBER 2016	FIRM	1 x 65,000	HSFO 180 cSt as per Annexure III	+ 15.500	Fujairah
2			1 x 65,000		+ 15.500	
3	1 x 65,000		+15.500			
4	OCTOBER 2016		1 x 65,000		+16.600	

The FOB component of the price will be based on the mean of five days High and Low Quotations centered on B/L date as published in Platt's European market scan under heading "FOB Arab Gulf" HSFO 180cSt. If there is no publication of Platts European Marketscan, Platts AP/AG Marketscan shall be used to calculate the "AG Mean". If there is no publication of Platts under the heading "FOB Arab Gulf" for HSFO 180 cSt on B/L date, then two effective quotations immediately before B/L date and three effective quotations after B/L date shall apply.

Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents. This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 3% of the total value of the contract as per terms and conditions of Bid Document No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Kindly acknowledge receipt.

Sincerely Yours,
For PAKISTAN STATE OIL COMPANY LIMITED

Zia Mohiuddin
Zia Mohiuddin
Deputy General Manager
Imports

Asad Raza Faiz
Asad Raza Faiz
General Manager
Supply

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com

"MAIN AWARD LETTER"

August 05, 2016
REF NO: PSO/HSFO/IMPORTS/150/2016

M/S BAKRI TRADING CO. INC
P.O. BOX 3757, JEDDAH 21481
SAUDI ARABIA

ATTN: MR. MUHAMMAD NADEEM
FAX NO: +966-2-6526018

SUBJECT: SUPPLY OF HSFO 180 CST BY BAKRI TRADING CO INC DURING AUGUST 25, 2016 TO OCTOBER 31, 2016 UNDER CONTRACT NO. PSO/HSFO/IMPORTS/150/2016

Dear Sir,

Reference your offer for the supply of HSFO 180 cSt on FOB basis dated August 02, 2016. The offer has been accepted for supply of following cargoes of HSFO on the terms and conditions set out in the Bid documents No. 1 & 2 of the tender opened on August 02, 2016 at the following FOB prices.

Sr. No.	Period	Firm / Optional	Quantity MT	Product Grade	FOB Price (FOB + Premium) USD/MT	Load Port
1.	Aug 25, 2016 to Sept 30, 2016	FIRM	3 x 65,000	HSFO 180 cSt as per Annexure III	+ 15.880	Fujairah, U.A.E.
2.					+ 15.880	
3.					+ 16.880	
4.	OCTOBER 31, 2016		3 x 65,000		+ 15.880	
5.					+ 15.880	
6.					+ 16.880	

The FOB component of the price will be based on the mean of five days High and Low Quotations centered on B/L date as published in Platt's European market scan under heading "FOB Arab Gulf" HSFO 180cSt. If there is no publication of Platts European Marketscan, Platts AP/AG Marketscan shall be used to calculate the "AG Mean". If there is no publication of Platts under the heading "FOB Arab Gulf" for HSFO 180 cSt on B/L date, then two effective quotations immediately before B/L date and three effective quotations after B/L date shall apply.

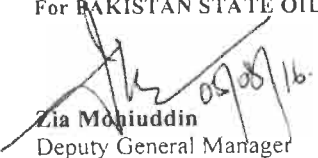
Notwithstanding anything contained herein or anywhere else, this letter of award, constitute your acceptance of the terms and conditions of Bid Document # 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Please arrange substitution of Bid Bond with an unconditional and irrevocable Performance Bond for an amount of 3% of the total value of the contract as per terms and conditions of Bid Document No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

This letter signifies acceptance of your offer and formation of legal contractual relationship between the parties as per terms and conditions in Bid Documents No. 1 & 2 and, our subsequent e-mails pertaining to revision of terms/changes made in the tender documents.

Kindly acknowledge receipt.

Yours Sincerely,
For PAKISTAN STATE OIL COMPANY LIMITED


Zia Majeed
Deputy General Manager
Imports


Asad Raza Faiz
General Manager Supply

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com

"MAIN AWARD LETTER"

August 05, 2016

REF NO: PSO/FO/IMPORTS/150/2016 (04)

M/S VITOL ASIA PTE LTD.,
260 ORCHARD ROAD
#13-01 THE HERFEN
SINGAPORE 238855.

ATTN: MR. KHALID ABDUL AZIZ
FAX NO: + (965) 6 8870864

SUBJECT: SUPPLY OF HSFO 180 CST BY VITOL ASIA PTE LTD DURING AUG 25 TO OCTOBER, 2016 UNDER CONTRACT NO. PSO/FO/IMPORTS/150/2016 (04)

Dear Sir,

We refer to your offer for the supply of HSFO 180 cSt FOB basis as per terms and conditions contained in Bid document No. 1 & 2 vide your letter dated Aug 02, 2016. The offer has been accepted for supply of HSFO 180 cSt cargoes at Fujairah, U.A.E, on the terms and conditions set out in the Bid documents No. 1 & 2 of the tender opened on August 02, 2016 at the following FOB prices:

Cargo No.	Period	Firm / Optional	Quantity MT	Product Grade	FOB Price (FOB + Premium) USD/MT	Load Port
1	OCTOBER, 2016	FIRM	1 x 65,000	HSFO 180 cSt as per Annexure III	+ 17.800	Fujairah

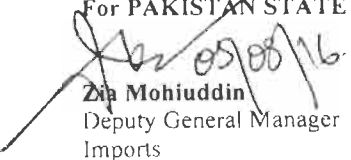
The FOB component of the price will be based on the mean of five days High and Low Quotations centered on B/L date as published in Platt's European market scan under heading "FOB Arab Gulf" HSFO 180cSt. If there is no publication of Platts European Marketscan, Platts AP/AG Marketscan shall be used to calculate the "AG Mean". If there is no publication of Platts under the heading "FOB Arab Gulf" for HSFO 180 cSt on B/L date, then two effective quotations immediately before B/L date and three effective quotations after B/L date shall apply.


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Kindly acknowledge receipt.

Sincerely Yours,
For PAKISTAN STATE OIL COMPANY LIMITED


Zia Mohiuddin
Deputy General Manager
Imports


Asad Raza Faiz
General Manager
Supply

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com
"MAIN AWARD LETTER"

August 05, 2016
REF NO: PSO/FO/IMPORTS/150/2016 (04)

M/S SWISS SINGAPORE OVERSEAS PTE LTD.,
65 Chulia Street, OCBC Centre # 48-05/08, Singapore 049513

ATTN. MR. RUPAK SINHA
FAX NO: + (971) 4 4533583

SUBJECT: SUPPLY OF HSFO 180 CST BY SWISS SINGAPORE DURING AUG 25 TO OCTOBER, 2016 UNDER CONTRACT NO. PSO/FO/IMPORTS/150/2016 (04)

Dear Sir,

We refer to your offer for the supply of HSFO 180 cSt FOB basis as per terms and conditions contained in Bid document No. 1 & 2 vide your letter dated Aug 02, 2016. The offer has been accepted for supply of HSFO 180 cSt cargoes at Fujairah, U.A.E, on the terms and conditions set out in the Bid documents No. 1 & 2 of the tender opened on August 02, 2016 at the following FOB prices:

Cargo No.	Period	Firm / Optional	Quantity MT	Product Grade	FOB Price (FOB + Premium) USD/MT	Load Port
1	AUGUST 25, to SEPTEMBER 2016	FIRM	1 x 65,000	HSFO 180 cSt as per Annexure III	+ 16.860	Fujairah
2			1 x 65,000		+ 16.914	
3			1 x 65,000		+ 17.280	
4			1 x 65,000		+ 17.760	
5	OCTOBER 2016		1 x 65,000		+16.860	
6			1 x 65,000		+16.914	

The FOB component of the price will be based on the mean of five days High and Low Quotations centered on B/L date as published in Platt's European market scan under heading "FOB Arab Gulf" HSFO 180cSt. If there is no publication of Platts European Marketscan, Platts AP/AG Marketscan shall be used to calculate the "AG Mean". If there is no publication of Platts under the heading "FOB Arab Gulf" for HSFO 180 cSt on B/L date, then two effective quotations immediately before B/L date and three effective quotations after B/L date shall apply.

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For PAKISTAN STATE OIL COMPANY LIMITED

Zia Mohiuddin
Zia Mohiuddin
Deputy General Manager
Imports

Asad Raza Faiz
Asad Raza Faiz
General Manager
Supply

CC: M/s MNS Trading. Karachi Fax # +92-21-32752606

Pakistan State Oil Company Limited



PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan.
UAN: 111-111-PSO (776), Website: www.psopk.com

"MAIN AWARD LETTER"

August 05, 2016

REF NO: PSO/FO/IMPORTS/150/2016 (04)

M/S RENISH PETROCHEM FZE.,
37th Floor, HDS Tower, Cluster F, JLT P.O Box 12537,
Dubai U.A.E

ATTN. MR. AHMED AYAZ
FAX NO: + (971) 4 4560424

SUBJECT: SUPPLY OF HSFO 180 CST BY RENISH PETROCHEM FZE DURING AUG 25 TO OCTOBER, 2016 UNDER CONTRACT NO. PSO/FO/IMPORTS/150/2016 (04)

Dear Sir,

We refer to your offer for the supply of HSFO 180 cSt FOB basis as per terms and conditions contained in Bid document No. 1 & 2 vide your letter dated Aug 02, 2016. The offer has been accepted for supply of HSFO 180 cSt cargoes at Fujairah, U.A.E, on the terms and conditions set out in the Bid documents No. 1 & 2 of the tender opened on August 02, 2016 at the following FOB prices:

Cargo No.	Period	Firm / Optional	Quantity MT	Product Grade	FOB Price (FOB + Premium) USD/MT	Load Port
1	OCTOBER 2016	FIRM	1 x 65,000	HSFO 180 cSt as per Annexure III	+ 17.990	Fujairah

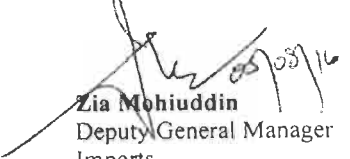
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Kindly acknowledge receipt.

Sincerely Yours,
For PAKISTAN STATE OIL COMPANY LIMITED


Zia Mohiuddin
Deputy General Manager
Imports


Asad Raza Faiz
General Manager
Supply

CC: M/S PK Energy, Karachi