# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

(As Per Rule 47 of PP Rules, 2004)

### **CONTRACT AWARD PROFORMA – I**

To Be Filled And Upload on PPRA Website In Respect of All Public Contracts of Works, Services & Goods

>	NAME OF THE ORGANIZATION/DEPTT. Port Qasim Authority / Operations				
	Maintenance Department				
>	FEDERAL / PROVINCIAL GOVT. Federal Government				
	TITLE OF CONTRACT. Tender for Manning, Operations & 1st Line				
	Maintenance of 01 ASD LNG Compatible Tug & 01 Pilot Boat				
>	TENDER NUMBER PQA/OPS/OM/Manning/01Tug/01PB/2021				
	BRIEF DESCRIPTION OF CONTRACT Manning, Operations & 1st Line				
	Maintenance of 01 ASD LNG Compatible Tug & 01 Pilot Boat				
	TENDER VALUE. <u>Rs.405,853,920/-</u>				
>	ENGINEER'S ESTIMATE N/A  (for civil Works only)				
>	ESTIMATED COMPLETION PERIOD. 02 years (+ 06 months extendable)				
۶	WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? YES Yes / No				
>	ADVERTISEMENT:				
	(i) PPRA Website22.10.2021 / Receipt # 156251Yes / No (Federal Agencies) (If yes give date and PPRA's tender number)				
	(ii) News Papers <u>Daily Business Recorder &amp; Jahan-e-Pakistan (23.10.2021)</u> Yes / N				
$\triangleright$	TENDER OPENED ON (DATE & TIME) 18.11.2021 / 12:30 AM				
	NATURE OF PURCHASE Local / International				
<del>\</del>	EXTENSION IN DUE DATE (If any) No Yes / No				

>	NUMBER OF TENDER DOCUMENTS SOLD <u>03</u> (Attach list of Buyers) ~ <u>M/s Oceanworld Pvt. Ltd. , M/s Bahria Foundation 8</u> <u>M/s Pakistan National Shipping Corporation.</u>			
<b>&gt;</b>	WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes Yes / No (If yes enclose a copy) ~ Annex - I			
>	WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes Yes / No (If yes enclose a copy) ~ Annex - II			
>	WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)			
	a) SINGLE STAGE – ONE ENVELOPE PROCEDURE			
	b) SINGLE STAGE - TWO ENVELOPE PROCEDURE  c) TWO STAGE BIDDING PROCEDURE.			
	d) TWO STAGE BIDDING PROCEDURE			
	<ul> <li>PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.) No Yes / No</li> <li>WHO IS THE APPROVING AUTHORITY PQA Board</li> </ul>			
>	WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.  NOT APPLICABLE			
>	NUMBER OF BIDS RECEIVED <u>02</u>			
>	WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes / No			
>	WHETHER INTEGRITY PACT WAS SIGNED Yes / No			

# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

(As Per Rule 47 of PP Rules, 2004)

### **CONTRACT AWARD PROFORMA – II**

To Be Filled And Upload on PPRA Website In Respect of All Public Contracts of Works, Services & Goods

>	NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS <u>03</u>
>	NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Bahria  Foundation.
>	RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT(i.e. 1 <sup>st</sup> , 2 <sup>nd</sup> , 3 <sup>rd</sup> EVALUATED BID).  1 <sup>st</sup> Lowest Bidder
>	NEED ANALYSIS (Why the procurement was necessary?)  For Operation / Shipping Activities at PQA
>	IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe)  N/A

	WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE
	READOUT AT THE TIME OF OPENING OF BIDS Yes / No
>	DATE OF CONTRACT SIGNING19.04.2022
>	(Attach a copy of agreement) ~ Annex - III
>	CONTRACT AWARD PRICE Rs.405,853,920/-
>	WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS Yes Yes / No (Attach copy of the bid evaluation report) ~ Annex -IV
>	ANY COMPLAINTS RECEIVED No Yes / No (If yes result thereof)
>	ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS No Yes / No (If yes give details)
>	DEVIATION FROM QUALIFICATION CRITERIA No Yes / No(If yes give details)
>	SPECIAL CONDITIONS, IF Any(Give Brief Description) Included in Tender Document and Part of Contract

[F.No.2/1/2008PPRA-RA.III]

## PARTICULARS OF AFLOAT STAFF OF ONE (01) ASD LNG COMPATIBLE OF TUG

REQUIREMENT OF MANNING, OPERATIONS 1<sup>ST</sup> LINE MAINTENANCE FOR ONE (01) ASD LNG COMPATIBLE TUG

#### 1) Tug Master

01

Valid Class-I C.O.C., Valid GMDSS Certificate & STCW2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum five (05) years of sea experience as Master (with Class-I C.O.C.) on ASD LNG Compatible Tugs.

#### 2) Chief Engineer

01

Valid Class-I C.O.C. & STCW 2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years Minimum 05 year's sea experience as Chief Engineer (with Class-I C.O.C.).

#### 3) Chief Officer

01

Valid Class-II C.O.C., Valid GMDSS Certificate & STCW 2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum five (05) years of sea experience as Chief Officer (with Class-II C.O.C.) on ASD LNG Compatible Tugs.

#### 4) 2<sup>nd</sup> Engineer

01

Valid Class-II C.O.C. & STCW 2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum 05 years of sea experience as 2<sup>nd</sup> Engineer (with Class-II C.O.C.).

#### 5) ETO (Electrical Engineer)

01

Valid ETO certification & STWC 2010 certificate with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum 05 years of sea experience as ETO.

#### 6) **AB**

02

Valid STCW 2010 certification. Age should not be more than 40 years. Minimum 03 years of sea experience as AB.

#### 7) Oiler

02

Valid STCW 2010 certification. Age should not be more than 40 years. Minimum 03 years of sea experience as Oiler.

#### 8) Cook

01

Valid STCW certifications and past sea experience of three (03) year of working in the same rank. Age should not be more than 40 years.

NOTE: Copies of valid Seaman Service Book, C.O.C., Endorsement Certificate, STCW 2010 Certificates and proof of sea experience of required ranks shall be attached with Technical Proposal. In case of failure for the submission of relevant documents with the technical bid/proposal, bids will not be evaluated.

#### PARTICULARS OF AFLOAT STAFF ONE (01) PILOT BOAT

REQUIREMENT OF MANNING, OPERATIONS & 1<sup>ST</sup> LINE MAINTENANCE FOR PILOT BOAT

#### 1) Master

- 01

Valid 1<sup>st</sup> Class Inland Master Endorsement Certificate & STCW 2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum 05 years sea experience of service as Master 1<sup>st</sup> Class (with valid 1<sup>st</sup> Class Inland Master Certificate) on Pilot boat.

#### 2) Chief Engineer

- 01

Valid Class-II C.O.C. & STCW 2010 certificates with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum 05 years of sea experience as 2<sup>nd</sup> Engineer (with Class-II C.O.C.).

#### 3) ETO (Electrical Engineer)

- 01

Valid ETO certification & STWC 2010 certificate with valid Pakistani equivalency Endorsement Certificate. Age should not be more than 55 years. Minimum 05 years of sea experience as ETO.

#### 4) AB

- 01

Valid STCW 2010 certification. Age should not be more than 40 years. Minimum 03 years of sea experience as AB.

#### 5) Oiler

- 01

Valid STCW 2010 certification. Age should not be more than 40 years. Minimum 03 years of sea experience as Oiler.

#### NOTE:

Copies of valid Seaman Service Book, C.O.C., Endorsement Certificate, STCW 2010 Certificates and proof of sea experience of required ranks shall be attached with Technical Proposal. In case of failure for the submission of relevant documents with the technical bid/proposal, bids will not be evaluated.

#### **TECHNICAL EVALUATION CRITERIA**

The evaluation criteria for Technical qualification of Tenderer firms is given as under:

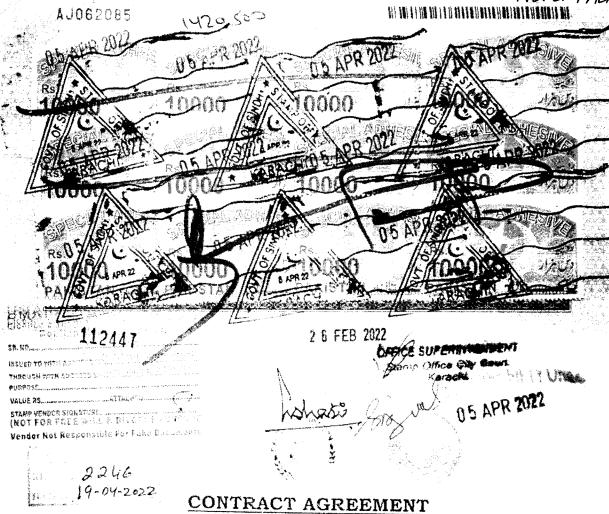
#### **Mandatory Requirements:**

- 1. Must comply with Annex 'G' & Annex 'I'
- 2. Valid Registration Certificate of Income Tax, Sales Tax, S.S.T. & S.R.B.
- 3. Last three years audited Financial Statements. Incase of Joint Venture, last 03 years audited financial statements of all members of Joint Venture will be provided.
- 4. The minimum points to qualify for financial bid opening are 60 and firm shall qualify in each category
- 5. The Joint venture members will be evaluated jointly.

S#	Description	Min. Marks	Max. Marks
1.	Status of firm Public limited /Multinational maximum 1 Private Limited maximum 0 Private Owner maximum 0	8 Points	10
3.	i) Master Mariner F.G (CoC Class-I) maximum 5 Sea experience as Master Mariner (1 point / year experience) ii) Chief Engineer (CoC Class-I) maximum 5 Sea experience as Chief Engineer (1 point / year experience) iii) Chief Officer F.G maximum 3 Sea experience as Chief Officer (1 point / year experience) iv) 2 <sup>nd</sup> Engineer maximum 3 Sea experience as 2 <sup>nd</sup> Engineer (1 point / year experience) v) Finance Consultant (MBA/ICMA/M.Com) maximum 4 vi) Office Manager (Graduate) maximum 2 Service Experience (1 point / year experience) vii) Electrical Engineer maximum 3 Sea experience as ETO (1 point / year experience)	.0 Points	25
3.	<ul> <li>Past Experience of providing services to handle Ships at any Port/ 7</li> <li>10 points each year</li> </ul>	Terminal 30	50
4.	<ul> <li>Financial Soundness</li> <li>a. Gross Revenue</li> <li>Minimum PKR 1 Billion, 1 point for every additional PKR 10 million</li> <li>b. Working Capital</li> <li>Minimum PKR 200 million, 1 point for every additional PKR 10 million</li> </ul>	06	05
	Total	60	100

#### Note:

- 1) Provision of relevant documentary evidence is sole responsibility of Tenderer. . In case of failure for the submission of relevant documents with the technical bid/proposal, bid will not be evaluated.
- 2) Bid price shall only be stated in the Financial Proposal and shall not be mentioned anywhere in / with the Technical Proposals.



CONTRACT FOR MANNING, OPERATIONS & 1<sup>ST</sup> LINE MAINTENANCE OF ONE (01) ASD LNG COMPATIBLE TUG & ONE (01) PILOT BOAT (20 KNOTS SPEED, ALL WEATHER SEAGOING CLASS)

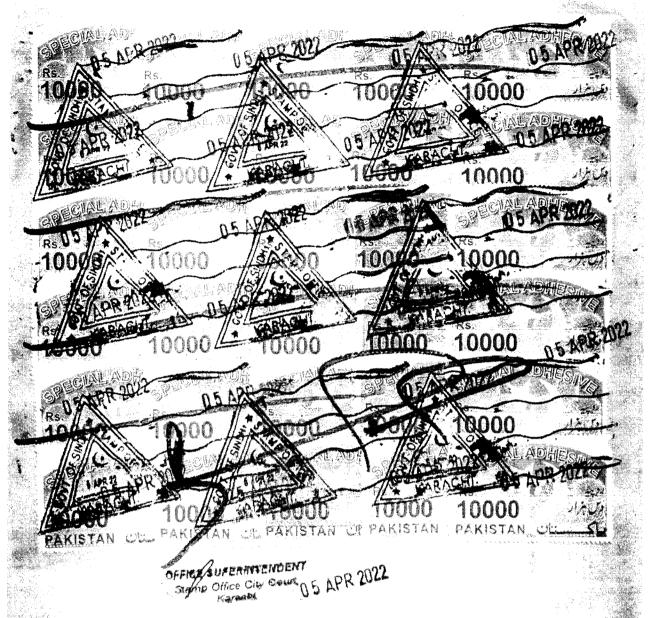
THIS AGREEMENT is made at Karachi on this Jath day of February 2022, between PORT QASIM AUTHORITY, KARACHI - PAKISTAN established under Port Qasim Authority Act, 1973 (Act XLIII of 1973), hereinafter referred to as the "EMPLOYER" (which expression shall where the context so requires or admits include its successors in interest and assign) of the ONE PART.

#### AND

M/s. BAHRIA FOUNDATION having registered office at 3<sup>rd</sup> Floor, Bahria Complex-II, MT Khan Road, Karachi – Pakistan hereinafter referred to as the "CONTRACTOR" (which expression shall wherever the context so requires and admits, include its successors in interest and assign) of the OTHER PART.

WHEREAS the Employer desires to award certain works i.e., Manning, Operations & 1st Line Maintenance of One (01) ASD LNG Compatible Tug & One (01) Pilot Boat (20 Knots Speed, All weather Seagoing Class) as per terms and conditions of the Tender Documents for a period of two (02) years (+06 months extendable), which should be executed by the Contractor, as awarded to the Contractor for the execution and completion of such works and the remedying of any defect/s therein.

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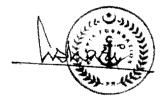


1. WHEREAS the Contractor being authorized and qualified Contractor dealing with the said works to undertake in consideration of the agreed daily rates as quoted for respective vessels which is as under:-

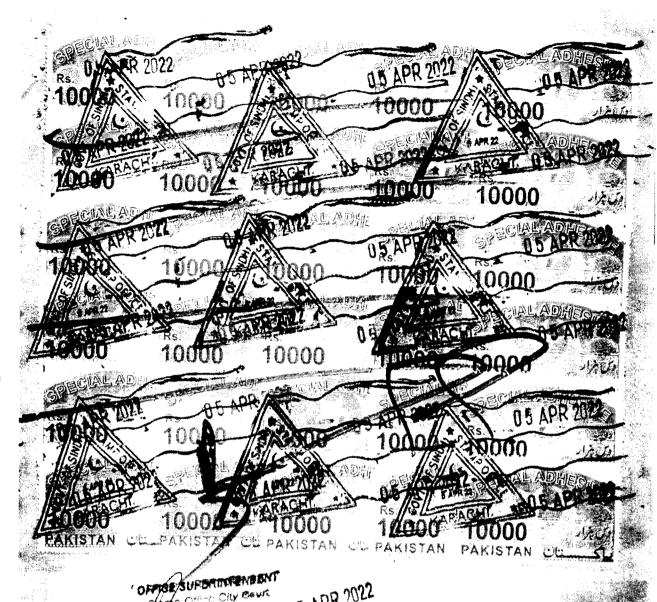
S#	Name of Craft	Total Cost for 1st Year	Total Cost for 2nd Year	Total Cost for 1st + 2nd Year
a.	MT MOHNA	Rs. 142,417,800/-	Rs. 149,880,720/-	Rs. 291,998,520/-
b.	PB AMBER	Rs. 55,539,360/-	Rs. 88,316,040/-	Rs. 113,855,400/-
Grand Total		Rs. 197,957,160/-	Rs. 207,896,760/-	Rs. 405,853,920/-

Total Contract Price = Rs. 405,853,920/- (Rupees four hundred five million eight hundred fifty three thousand nine hundred twenty) inclusive all taxes.

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6. That the above-mentioned documents contain the entire contract between the parties hereto and shall not be modified in any manner except by a protocol in writing signed by respective parties.

- 7. In consideration of the payments to be made by the Employer to the Contractor as hereafter mentioned, the Contractor hereby covenants with the Employer to execute and complete the works in conformity with and in all respects with the provision of the Contract, which includes Manning, Operations & 1st Line Maintenance of One ASD LNG Compatible Tug and One (01) Pilot Boat (20 Knots speed, all weather seagoing) to Port Qasim, Karachi, corresponding services, supplies and satisfactory tests and trials and subsequent guarantee period as per tender requirements.
- 8. The Employer hereby covenants to pay of the Contractor in consideration of the execution and completion of the works as per provision of the contract, the contract sum or such other sums as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.

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## PORT QASIM AUTHORITY OPERATIONS DIVISION



#### SUMMARY FOR THE BOARD

#### 1- POINT OF ISSUE:

Award of contract for Manning, Operations & 1st Line Maintenance of one (01) ASD LNG Compatible Tug & one (01) Pilot Boat to the lowest bidder M/s. Bahria Foundation.

#### 2- BACKGROUND

- a. Contract for Manning, Operation & 1<sup>st</sup> Line Maintenance of one (01) ASD LNG Compatible Tug & one (01) Pilot Boat is due to expire on 14.02.2022. Accordingly, in order to operate the Tug and Pilot Boat smoothly without any hindrance to shipping activities, NIT for the Manning, Operations & 1<sup>st</sup> Line Maintenance of one (01) ASD LNG Compatible Tug & one (01) Pilot Boat for the period of two (02) years (+06 months extendable) was advertised in local print media dated 23.10.2021 (Annexure 'A').
- b. Three (03) firms purchased the tender documents, however, two (02) firms i.e. M/s PNSC & M/s Bahria Foundation submitted their bids.
- c. Technical Scrutiny of two (02) firms i.e. M/s PNSC & M/s Bahria Foundation was carried out by the committee and both firms declared technically qualified (**Annexure 'B'**).
- d. Financial bids of both firms M/s PNSC and M/s Bahria Foundation were opened on 06.01.2022 (**Annexure 'C'**). Upon scrutiny of financial bids, M/s Bahria Foundation found lowest Bidder.
- e. The status of firms is as under:

S.No	Name	Quote	Remarks
1.	M/s Bahria Foundation	Rs.405,853,920/- (Rupees four hundred five million eight hundred fifty-three thousand nine hundred twenty) including all taxes	1st Lowest Bidder
2.	M/s. PNSC	Rs.448,090,997/- (Rupees four hundred forty-eight million ninety thousand nine hundred ninety-seven) including all taxes	