

Publication of Contract Award Report Consulting Services

For

**“Hiring of Services of Firms for
Attendance Compliance Activities in
32 Districts Under WeT Programme
for Cluster-I”**



Nurturing Women Empowerment

January 2019

**GOVERNMENT OF PAKISTAN
Benazir Income Support Programme**

Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
- 1.2 Client:
 (a) name Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.
 (b) address, phone, facsimile Phone: - +92(51) 9246420.
Fax: - +92(51) 9246318.
Email: dir_procurement@bisp.gov.pk
- 1.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources Implementation: "Hiring of Firms for Attendance Compliance Activities in 32 Districts under Waseela-e-Taleem Programme of BISP-Cluster-I"
- 1.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.5 Request for expressions of interest:
 (a) publication on Public Procurement Authority Website Yes (29th July 2018)
 (b) publication in national newspaper(s) Yes (29th July 2018)
 (c) number of responses Sixteen (16) for Cluster I

- 1.6 Shortlist:
 (a) names/nationality of firms/associations

Firms		
Sr. #	(with status of association where applicable)	Cluster
1.	Rural Support Programmes Network in association with NRSP, SRSP, PRSP, AKRSP.	Cluster-I
2.	M/s Aurat Publication and Information Service Foundation.	Cluster-I
3.	M/s MM Pakistan, Lahore.	Cluster-I
4.	M/s Innovative Development Strategies Pvt. Ltd.	Cluster I

- 1.7 Request for Proposals:
 (a) First issuance to Consultants
 (b) Second issuance to Consultants, if any

Date: 10th October, 2018
 Not Applicable



- 1.8 Amendments and clarifications to the RFP (describe) Yes. Minutes of the Pre-Bid Conference was issued to all shortlisted firms on 24th October, 2018
- 1.9 Contract Type: Lumpsum – Deliverable based
- 1.10 Pre-proposal conference:
 (a) First Conference Yes (19th October, 2018)
 (b) Minutes issued Yes (24th October, 2018)
- 1.11 Proposal submission:
 (a) one envelope (Technical) Two envelopes (Technical and Financial proposals in separate sealed envelopes)
 (b) original submission Date: 31st October, 2018 Time: 1100 hrs
 (d) extensions(s) No.
- 1.12 Submission of Financial Proposal Location: Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.
- 1.13 Opening of Technical Proposals by selection committee Date: 31st October, 2018 Time 1130 hours
- 1.14 Number of proposals submitted Four (04) Proposals for Cluster 1
- 1.15 Names of firms who submitted proposals
1. M/s Rural Support Programmes Network in association as sub consultants with (i) National Rural Support Programme (NRSP), (ii) Sarhad Rural Support Programme (SRSP), (iii) Punjab Rural Support Programme (PRSP) and (iv) Aga Khan Rural Support Programme (AKRSP).
 2. M/s Innovative Development Strategies (Pvt.) Ltd.,
 3. M/s MM Pakistan Pvt. Ltd.,
 4. M/s Aurat Publication and Information Service Foundation.
- 1.16 Evaluation Criteria/sub-criteria:
- (A) Specific experience of the Consultant (as a firm) relevant to the Assignment Weight: 10
- (B) Demonstrated Capacity/Expertise in the field of Social Mobilization: Weight: 10
- a) Expertise towards strategizing, planning, and implementation Social Mobilization, Sub Weight: 05



- b) Organization, staffing & capacity for implementation of Social Mobilization & Public Information Campaign Sub Weight: **05**
- (C) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: Weight: **40**
- a) Technical approach and methodology on each of the component of the task Sub Weight: **30**
- b) Staffing plan Sub Weight: **05**
- c) Work Plan Sub Weight: **05**
- (D) key staff Weight: **40**
- Individual(s)
- (A) Team Leader Sub Weight: **15**
- (B) Compliance, Monitoring & Evaluation Expert Sub Weight: **09**
- (C) Operation Expert Sub Weight: **09**
- (D) MIS/IT Expert Sub Weight: **07**

Minimum qualifying score: **70**

1.17 Technical scores of the consulting firms

Consultants' names	Technical scores Out of 100
M/s MM Pakistan, Lahore.	77.33
M/s Innovative Development Strategies Pvt. Ltd.	75.17
Rural Support Programmes Network in association with NRSP, SRSP, PRSP, AKRSP.	72.79
M/s Aurat Publication and Information Service Foundation.	70.51

1.18 Public opening of financial proposals Date 4th January 2019 Time 1100 hours



- (a) Names and proposal prices (mark Consultants that attended public opening)

Firms Name	Proposal Price (Pak Rupees) Exclusive of GST
M/s MM Pakistan, Lahore (MMP).	124,947,880/-
M/s Innovative Development Strategies Pvt. Ltd (IDS).	352,840,800/-
Rural Support Programmes Network in association with NRSP, SRSP, PRSP, AKRSP (RSPN).	328,611,906/-
M/s Aurat Publication and Information Service Foundation (AF).	262,364,310/-

*All Firms Attended Public Opening of Financial Proposals.

1.19 QCBS

Consultant' Technical, Financial and Final Score.

- (a) Technical, financial and final scores (Out of: Technical = 80% & Financial = 20%)

Firms Name	Technical Score	Financial Score	Final Score
MMP	61.86	20.00	81.86
IDS	60.14	7.08	67.22
RSPN	58.23	7.60	65.83
AF	56.41	9.52	65.93

- (b) Award recommendation

M/s M M Pakistan Pvt. Ltd., at a financial cost of Rs. 124,947,880/- exclusive of applicable indirect taxes (GST).

