

**PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)**

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded on PPRA Website In Respect of All
Public Contracts of Works, Services and Goods Worth Fifty
Million or More

- NAME OF THE ORGANIZATION/DEPTT. Sui Northern Gas Pipelines Ltd.
- FEDERAL / PROVINCIAL GOVT. Public Sector Organization
- TITLE OF CONTRACT HO/MGA/041/22
- TENDER NUMBER LE-059/22
- BRIEF DESCRIPTION OF CONTRACT Y-Splice Encapsulation Kits
- TENDER VALUE Rs. 6,434,356/- Approx. Incl. GST
- ENGINEER'S ESTIMATE 5,650,000/- Approx. Excl. GST
- ESTIMATED COMPLETION PERIOD 18 - 20 Weeks
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL
PROCUREMENT PLAN? Yes / No
- ADVERTISEMENT :
 - (i) PPRA Website 07.07.2022 TS # 485347E Yes / No (Federal Agencies)
(If yes give date and PPRA's tender number)
 - (ii) News Papers Express Tribune, Jang, The News 17.07.22
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE & TIME) 02.08.2022 1600 HRS
- NATURE OF PURCHASE _____ Local / International
- EXTENSION IN DUE DATE (If any) _____ Yes / No

Y sui 24123 - ✓

- NUMBER OF TENDER DOCUMENTS SOLD (02)
(Attach list of Buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS _____ Yes / No
(If yes enclose a copy).
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS _____ Yes / No
(If yes enclose a copy).
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
 - a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
 - b) **SINGLE STAGE - TWO ENVELOPE PROCEDURE.** ✓
 - b) TWO STAGE BIDDING PROCEDURE. _____
 - c) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. _____
- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.) N.A
- WHO IS THE APPROVING AUTHORITY General Manager (Procurement)
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING. N.A
- NUMBER OF BIDS RECEIVED 01
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes / No
- WHETHER INTEGRITY PACT WAS SIGNED _____ Yes / No

PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – II

To Be Filled And Uploaded on PPRA Website In Respect of All
Public Contracts of Works, Services & Goods Worth Fifty
Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS
01

- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s MAS
Services, Lahore .

- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATED BID). Single Priced Bidder

- NEED ANALYSIS (Why the procurement was necessary?) To Expand the
network as well as in the interest of GOP

- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE
REASONS (Briefly describe) Yes.

- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ
OUT AT THE TIME OF OPENING OF BIDS _____ Yes / No

- DATE OF CONTRACT SIGNING 11.11.2022 (Copy enclosed)
(Attach a copy of agreement)

- CONTRACT AWARD PRICE Rs.6,434,356/- Incl. GST

➤ WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS _____ Yes / No
(Attach copy of the bid evaluation report)

➤ ANY COMPLAINTS RECEIVED _____ Yes / No
(If yes result thereof)

➤ ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS _____ Yes / No
(If yes give details)

➤ DEVIATION FROM QUALIFICATION CRITERIA _____ Yes / No
(If yes give details)

➤ SPECIAL CONDITIONS, IF Any
(Give Brief Description)

Nil

Ref: PUR-59(LE-059)

Dated: 07.10.2022

344

Dy Managing Director (S)

Thru: SGM (ES) / SGM (CSS) / GM (Compliance)

**Y-SPLICE ENCAPSULATION KITS
PURCHASE ORDER NO. HO/MGA/041/2022**

To meet the requirement of ~~2200 Y-Splice Encapsulation Kits~~ against ~~CE (Corr.Control)~~ Indent No HO/CR/LP/0094/22/714 dated 30.05.22 (Qty 2,000 Nos.) and HO/CR/LP/0120/22/737 dated 29.06.22 (Qty 200 nos), tender enquiry No. **LE-059/22** was published on PPRA website on 07.07.2022 and press advertised on 17.07.2022. It is mentioned that indent # HO/CR/LP/0120/22/737 includes requirement of Y-Splicing Kit for Bannu-Daukhel Project.

Tender was based on single stage two envelope system basis. Tender documents were issued to ~~Two (02)~~ firms against payment upon their requests. Technical proposal along with sample received from ~~single supplier (M/s MAS Services Lahore)~~ was publicly opened on due date i.e. ~~02.08.2022~~, which was sent to indentor for vetting on same date. CE (Corr.Control) vide memo # C.3/2186/320 dated 18.08.22 received on 22.08.22 (**Flag 'A'**) conveyed joint technical vetting advising that bid of M/s MAS Services is ~~technically responsive~~. Accordingly, financial proposals of M/s MAS Services, Lahore was publicly opened on **29.08.2022**, they meet all other terms and conditions of the tender enquiry except the following: -

1. They have offered ~~delivery period 18-20 weeks~~ against tender requirement of ~~12 weeks~~ after receipt of purchase order. On clarification, they vide e-mail dated 16.08.2022 have advised that due to effects of COVID-19, there is shortage of raw material and worst transportation issues (port congestion) all over the world. Therefore, the material can be delivered within 18 - 20 weeks (**Flag 'B'**). This may be ~~considered for acceptance~~.
2. They have ~~not submitted authority letter~~ from manufacturer along with their offer. On clarification, they have submitted the same vide their e-mail dated 16.08.2022. The authority letter ~~was also got verified from manufacturer~~ vide e-mail 04.10.2022 (**Flag 'C'**).
3. Their quoted price Rs. 2,499.75 excl GST is ~~39% higher~~ than previous price i.e. Rs. 1,788 during last 5 - 6 months. Upon clarification, they vide e-mail dated 04.10.2022 has clarified that 23 - 27% ~~Pak Rupee has been devalued~~ against US Dollar since March to Aug 22, manufacturer has increased prices due to ~~increase in raw material, freight charges~~ are increased by shipping lines by about 15% etc. The matter was also referred to indentor, who vide e-mail dated 07.10.2022 (**Flag-D**) has endorsed the clarifications of the supplier regarding increase in price.

Total amount sanctioned vide management sanction Ref. Inventory/2022-23/003-22 dated 16.05.22 for procurement of Y-Splice encapsulation Kits fell short by Rs. 1,050,000/- of the offered price. CE (Corr. Cont) vide Note No.C.1.1/2311/499 dated 06.09.22 (**Flag 'E'**) provided enhancement to management sanction duly approved by the Managing Director.

M/s MAS Service, Lahore have offered a ~~special discount of 1% on quoted prices~~ for package order in their bid which has been incorporated in the purchase order.

Accordingly, after incorporated the discount purchase order No HO/MGA/041/2022 dated 07.10.2022 valuing Rs. 6,434,356/- including Sales Tax @ 17%, is being placed on M/s MAS Services, Lahore, on the single priced bidder basis.

M/s MAS Services, Lahore has extended their bid validity up to 15.11.2022.

Kindly approve.

DMD(S) H.C
27 OCT 2022
2020

(SHAKEEL AHMED)

GENERAL MANAGER (PROCUREMENT)

S N G P L
RECEIVED
972
21 OCT 2022
09128A4
Procurement Department

S N G P L
RECEIVED
13306
21 OCT 2022
SGM (COMPLIANCE)
24 OCT 2022
RECEIVED

S N G P L
RECEIVED
28 OCT 2022
13306
Procurement Department

Previous Price Comparison

P.O #	Supplier	Description	Previous FOR Rate	Present FOR Rate	Increase % age
HO/MGA/016/22 DT 07.05.22	M/s MAS Services, Lhr	Y-Splice encapsulation kits	1,788.00	2,499.75	39.8

SUI NORTHERN GAS PIPELINES LTD.

Gas House, 21-Kashmir Road, Lahore-5.

LOCAL PURCHASE ORDER NO: HO/MGA/041/2022

Date: 07.10.2022

Net Cost Rs. 6,434,356/-

M/s MAS Services,
 1-A, Danepur Road, G.O.R.1,
 Lahore.

ORDER DESPATCHED ON 11/10/22

Subject: **Y-Splice Encapsulation Kit:**

Reference: Your Quotation # 153-22-JH dated 02.08.2022 and your E-mail dated 16.08.2022 and 27.09.2022 in response to our tender enquiry # LE-059/22 dated 07.07.2022. Your Sales Tax Reg. # 03-97-9999-747-19. Our Sales Tax Reg. # 03-91-9999-967-19.

Dear Sirs,

PO entered in (ERP)

We are pleased to place an order on you for the following items, subject to terms and conditions printed overleaf, changes, additions, thereto, including those to the ordered material will be authorized solely by an amendment to this order which will be executed in the same manner as this order.

Sr. #.	DESCRIPTION.	Unit.	Qty.	Rate (Rs.)	Total Value (Rs.)
01.	Y-Splice Encapsulation Kit With Resin and Line Tape Make: Filoform UK Limited Country of Origin: U.K. (Detailed Specification as per Quotation/ Tender Enquiry). Plus Sales Tax @ 17% Total F.O.R. Manga Store Value including Sales Tax @ 17%.	Kit.	2200	2499.75	5,499,450.00
					934,906.50
				Say Rs.	6,434,356.50
	Notes mentioned on attached Annexure-I would be applicable to this purchase order.	(Rupees Six Million Four Hundred Thirty Four Thousand Three Hundred Fifty Six Only).			

Yours Faithfully,
 SUI NORTHERN GAS PIPELINES LIMITED

(FIAZ RASOOL)

DY. CHIEF OFFICER (PROCUREMENT)
 for MANAGING DIRECTOR

Indentor : Sr. Engg. (Corr. Control)	Indent # HO/CR/LP/0094/22/714 Dt. 30.05.2022(2000 Nos.) HO/CR/LP/0120/22/737 Dt. 29.06.2022 (200 Nos.)
A/C : Store Stock (Index #13.28.00546.03.00)	Technical vetting received vide C.E.(Corr.Cont) memo # C.3/2186/320 dated 18.08.2022.
Management Sanction Ref: Inventory/2022-23/003-23 C-1-1/2311/499	Dated: 16.05.2022 Rs.4,000,000/- [2000 Kits] Dated: 06.09.2022 Rs.1,050,000/- [200 Kits]

PO is endorsed, as per approved procedure and confirmed that budget is not over-run as a result of purchase order pricing, based on the amounts mentioned against each Management Sanction in the PO.
 To keep the items as well as quantities there against, in line with the approved Management Sanction, is responsibility of the Indenting / Procurement department.

Sr 25-23

PO is endorsed, as per approved procedure and confirmed that budget is not over-run as a result of purchase order pricing, based on the amounts mentioned against each Management Sanction in the PO.
 To keep the items as well as quantities there against, in line with the approved Management Sanction, is responsibility of the Indenting / Procurement department.

Finance Dept. (Projects)

SUI NORTHERN GAS PIPELINES LIMITED

PURCHASE ORDER NO.HO/MGA/041/2022

1. PERFORMANCE/WARRANTY BOND GUARANTEE

Please arrange to provide at your own cost a Performance/Warranty Bond Guarantee equivalent to 10% of the total value of the purchase order (**excluding sales tax**) within 30-days after receipt of purchase order as per clause 11 of the tender enquiry. The Performance/Warranty Bond should remain valid for six months after the last portion of the goods have been delivered to the final destination. In case Performance/Warranty Bond Guarantee is not received within given time period of 30 days, the validity period of 06 months will be increased to 09 months after the last portion of the goods and services are delivered to the final destination.

2. DELIVERY

You will deliver the material within 18 - 20 weeks after receipt of purchase order, at our Manga Store, 38-K.M Multan Road, Lahore.

3. INSPECTION

Material should be supplied as per our specifications and sample submitted by you and approved by us. All components of Y-Splice encapsulation Kit i.e. resin, cable connector, brass/copper (line tape) sealing tape, mould etc have make/manufactured by M/s.Filoform UK. Sub-standard/defective material will have to be replaced by you on 'NO CHARGE BASIS' even after our acceptance.

Inspection of material will be undertaken at our premises.

4. PAYMENT

Payment will be made to you by our Accounts Department within 30 days after satisfactory completion of delivery as given in purchase order and after receipt of your bills in duplicate supported with all requisite documents including receipted copies of Delivery Challans.

5. SALES TAX

Above prices are inclusive of all Government Taxes and duties, including 17% Sales tax. Sales Tax will be paid/deduct as per law upon submission of documentary evidence.

6 LATE DELIVERY CHARGES

If the material as given in the order have not been delivered on time and as per stipulations in the contract except on account of Force Majeure within the delivery period given in the contract, Sui Northern Gas Pipelines Limited shall be entitled to recover 1% (one percent) of the total value (excluding sales tax) of the delayed part of material for each week of delay, by way of Late Delivery Charges subject to maximum of 10% of the total value (excluding sales tax) of the delayed part of the material. The period for calculation of Late Delivery Charges shall be reckoned in number of days for which the material was delayed.

All the supplies after expiry of scheduled delivery period will be subject to clause mentioned above and does not require any additional noting/marking/comments on delivery challans etc. at the time of receipt of delayed supplies.

The payment of such Late Delivery Charges shall not relieve the supplier from performing and fulfilling its obligations under the contract nor will the corresponding rights and entitlements of Sui Northern be affected or reduced in any manner.

Whenever Late Delivery Charges or any other claim become payable, Sui Northern Gas Pipelines Limited, in its sole discretion shall quantify the same as per tender terms and serve a written notice upon the supplier requiring immediate payment thereof. If the supplier fails to remit payment within the given time period as mentioned in the notice, to be served under any mode of communication i.e E-mail, Fax, Courier, registered postal cover etc., SNGPL will become entitled to recover the same forthwith by calling upon the complete Performance/Warranty Bond Guarantee. The amount over and above the SNGPL's claim will be returned to the bank, on supplier's account, after completion of contract performance period.

In case of a contract on turnkey basis or the material covered in the contract is a compact unit consisting of more than one item(s) / part(s) or the delayed part of supply / services, in any way, affects the overall completion, utilization or functionality of the whole item/work, the Late Delivery Charges will be worked out on whole unit(s).

Please also note that all other terms/conditions of our tender enquiry No.LE-059/2022 and those which have been agreed to through exchange of correspondence after bid opening date are integral part of this purchase order.

Yours faithfully,
SUI NORTHERN GAS PIPELINES LIMITED



(FIAZ RASOOL)
DY.CHIEF OFFICER (PROCUREMENT)
For MANAGING DIRECTOR

Purchase Order No.HO/MGA/041/2022
M/s. MAS Services, Lahore



GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

Ref: PUR-43 (P)

Dated: 28.10.2022

The Deputy Director (Monitoring & Implementation)
Public Procurement Regulatory Authority,
Cabinet Secretariat,
Cabinet Division, Government of Pakistan,
Federal Bank for Cooperative Building, Sector G-5/2,
Islamabad.

Fax # 051-9224823

FINAL EVALUATION REPORT
(AS PER RULE 35 OF PP Rules, 2004)

Dear Sir,

In compliance to Rule 35 of Public Procurement Rules, 2004, we give hereunder evaluation result of bids received against Tender Enquiries having value Rs.500,000.00 and above issued from SNGPL-HO Lahore.

- | | |
|-----------------------------------|-------------------------------------|
| 1. Name of Procuring Agency: | Sui Northern Gas Pipe Line Limited. |
| 2. Method of Procurement: | Single Stage Two Envelope System |
| 3. Title of Procurement: | Y-Splice Encapsulation Kits |
| 4. Tender Enquiry No: | LI-059/22 |
| 5. PPRA Ref. No. (TSE): | TS485347E |
| 6. Date & Time of Bid Closing: | 02.08.2022 at 1530 Hours. |
| 7. Date & Time of Bid Opening: | 02.08.2022 at 1600 Hours. |
| 8. No. of Bids Received: | 01 (One) |
| 9. Criteria for Bid Evaluation: | As per tender documents. |
| 10. Details of Bid(s) Evaluation: | As under. |

Name of Bidder	Technical (if applicable)	Financial (if applicable)	Evaluation Results/Remarks
M/s. MAS Services, Lahore.	Responsive	Responsive	Lowest for item # 1

Accordingly, Purchase Order is being placed on lowest priced bidder basis.

Name of Bidder	Tender item No.	Purchase Order No.
M/s. MAS Services, Lahore.	1	HO/MGA/041/2022

Thanking you and best regard.

Yours Faithfully,
SUI NORTHERN GAS PIPELINES LIMITED

(Fiaz Rasool)
Dy. Chief Officer (Procurement)
for MANAGING DIRECTOR

Copy by post: The Deputy Director (Monitoring & Implementation), Islamabad

N.O.O

CC: GM (IT/MIS) | This for advertisement on the Company's Web Site.
CC: Secy. To GM (Procurement) | Please arrange fax to PPRA.

Telephones Exch: { +92-42-99082000
-92-42-99082006

Telephones: { 92-42-99085026
92-42-99085003
92-42-99085040

Fax: 92-42-99201275

www.sngpl.com.pk



SUI NORTHERN GAS PIPELINES LIMITED
 21-KASHMIR ROAD, LAHORE. (PAKISTAN)

Phone No. 042-3481400
 Fax No. 042-3501374
 Website: www.sngpl.com.pk

Ref: LE-059/22

MAS SERVICES, LAR
SOLUTIONS (PVT) LTD. LAR (SANGOS)

01/02

Dated: 07.07.2022

INVITATION TO BID / INSTRUCTIONS TO BIDDERS
Y-SPLICE ENCAPSULATION KIT
OUR TENDER ENQUIRY NO. LE-059/22
OPENING DATE: 02.08.2022

SINGLE BID keeping
Blind with samples
Technical Bids
OPENED ON
02/08/22
Appendix 'A'
Appendix 'B'
Appendix 'D'
Appendix 'E'
Appendix 'F'
Appendix 'G'
Appendix 'I'
Appendix 'J'
Appendix 'K'
M
2/8/22

- 1-A) We enclose one set of our Tender Inquiry for supply of subject noted items comprising of the following:
- i). General Terms
 - ii). Schedule of Requirement and Delivery
 - iii). Technical Specifications
 - iv). Price Term Sheet
 - v). Specimen of Bid Bond
 - vi). Specimen of Performance/Warranty Bond
 - vii). Format of Authority Letter for attending public opening of bids (to be provided by the bidders representatives to the bid opening Committee at the time of public opening of technical as well as commercial bids).
 - viii). Questionnaire / Commercial Sheet
 - ix). Certificate Of Full Disclosure And Non-Collusion
 - x). Manner And Mechanism To Blacklisting / Cross Debarring Of Supplier Or Contractor

[Handwritten signature]

- 1-B) i). The bids against this tender enquiry are invited on single stage **two envelopes system**. The bids shall comprise a single package containing two separate envelopes. Each envelope shall contain separately the **"TECHNICAL PROPOSAL"** and the **"FINANCIAL PROPOSAL"**.

The Technical and Financial Proposals must include amongst others, the following documents:

Technical Proposal:

- Documents required vide clause 3 of Appendix 'A' (Applicable Standards)
- Technical Literature (clause 17 of Appendix 'A')
- Documents required vide clause 21 of Appendix 'A' (Qualification of Bidder)
- Questionnaire (Annexure-I)
- Clause by clause commentary on technical specifications (Compliance sheet).
- **Offered Delivery Schedule must be mentioned in the technical bid.**

Financial Proposal:

- Price term sheet (Appendix-D)
- Bid Bond in original as stipulated at Sr.10 page 3 of General Terms, Appendix-A, must be conspicuously placed in separate envelope with Financial Proposal of the bids.
- Professional Tax Clearance Certificate (clause 29 of Appendix-A).
- Copy of Sales Tax Registration Certificate.
- Copy of Income Tax Certificate.
- Questionnaire (Annexure-I)

The envelope shall respectively be marked as **"TECHNICAL PROPOSAL"** and **"FINANCIAL PROPOSAL"** in bold and legible letters to avoid confusion, and sealed properly.

Initially, only the envelope marked as **"TECHNICAL PROPOSAL"** shall be opened.

The envelope marked as **"FINANCIAL PROPOSAL"** shall be retained in the custody of SNGPL without being opened.

SNGPL shall evaluate the **"TECHNICAL PROPOSALS"** in accordance with the terms and conditions of the tender enquiry without reference to the price and will reject any proposal, which do not conform to the specified requirements.

During the technical evaluation no amendments in the technical proposal shall be permitted. Therefore, bidders are required to submit their offers complete in all respects addressed to:-

GENERAL MANGER (PROCUREMENT)
 SUI NORTHERN GAS PIPELINES LIMITED,
 1ST FLOOR, GAS HOUSE, 21-KASHMIR ROAD,
 LAHORE-PAKISTAN.

single technically responsive bid
opened on 29.08.22
what's bank
29/08/22

Continued Page-2

manoj
29/8/22

4.3 It is the intention of Sui Northern Gas Pipelines Limited, to deal directly with manufacturers of the items required.

4.4 All deviations from or exceptions to, or qualifications of specifications shall be clearly stated separately in the proposals.

4.5 The manufacturers should offer only one product against each item, in conformity with the specifications stipulated in the tender documents.

5. **REJECTION OF BIDS.**

5.1 Sui Northern Gas Pipelines Limited reserves the right to reject any or all bids which do not meet the intent of the specifications or where there is evidence of lack of competition or where the lowest bid exceeds the cost estimated by an amount which in the opinion of Sui Northern Gas Pipelines Limited is sufficient to justify such a cause.

5.2 The Company does not bind itself to accept the lowest or any particular bid or any part of a bid, nor will be responsible to pay the expenses or losses which may be incurred by any tenderer/ bidder in the preparation of his bid.

6. **EVALUATION OF BIDS**

6.1 For the purposes of determining the lowest evaluated bid, facts other than price such as guaranteed delivery period, reliability and efficiency of material, availability of service and spare parts and creditability of bidders will be taken into consideration.

6.2 Every bidder is required to submit only one proposal / option against of one tender documents set. Alternate / second option / proposal can be submitted by procuring new tender documents set with submission of separate bid bond. Submission of more than one options / offers against purchase of one tender document set by submitting one bid bond will lead to disqualification / rejection of the whole bid. No further chance / clarification to withdraw additional offer / option will be provided.

6.3 Bids will be evaluated on item-wise basis, unless and until mentioned otherwise. However, in case, after evaluation, the tendered quantities are splitted between two or more bidders and chunk of any supplier(s) is too small to cover administrative cost on further processing of the purchase order, pre-shipment inspection cost etc, as determined by the procuring agency, order of such item(s) will be placed on next lowest available responsive bid winning / securing orderable quantities.

7. **CANVASSING**

Canvassing by any bidder at any stage of the tender evaluation is strictly prohibited. Any infringement will lead to disqualification.

8. **AWARD OF CONTRACT**

It is the intention to award a contract to the bidder whose bid has been determined to be the lowest evaluated technically acceptable bid and who meets the approximate standard of capability and financial responsibility subject to our reservation as mentioned at clause 6 above.