

Publication of Contract Award

Selection of Implementing Partner for Cluster – A Khyber Pakhtunkhwa, AJK & GB

RFP # : WeT/RFP/2016/001/I.P/Cluster - A
Selection of Consulting Services for : Implementing Partner
Implementing Agency : Benazir Income Support Programme
Country : Pakistan
Project : Waseela-e-Taleem



GOVERNMENT OF PAKISTAN
Benazir Income Support Programme

JANUARY 2017

Basic Data

- 2.1 Name of country Islamic Republic of Pakistan
- 2.2 Client:
 (a) name Benazir Income Support (BISP), BISP HQ
 (b) address, phone, facsimile Secretariat, F – Block, Pak. Secretariat, Islamabad.
Phone: - +92(51) 9246420.
Fax: - +92(51) 9246318.
Email: dir.procurement@bisp.gov.pk
- 2.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources
 Implementation:
 "Implementing Partner Firm for selected districts in Cluster A comprising Khyber Pakhtunkhwa, Gilgit-Baltistan & AJK".
- 2.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 2.5 Request for expressions of interest:
 (a) publication on Public Procurement Authority Website Yes (22nd April 2016)
 (b) publication in national newspaper(s) Yes (22nd April 2016)
 (c) number of responses Fifty (50)
- 2.6 Shortlist:
 (a) names/nationality of firms/associations
1. **M/s Rural Support Programme Network (RSPN), Islamabad (Lead firm)**
Sub-Consultants:
 - (i) M/s National Rural Support Programme;
 - (ii) M/s Sarhad Rural Support Programme; &
 - (iii) M/s Aga Khan Rural Support Programme.
 2. **M/s Socio Economic & Business Consultants (SEBCON), Islamabad (Lead firm)**
Sub-Consultants:
 - (i) M/s Sungi Development Foundation, Peshawar;
 - (ii) M/s Baltistan Culture & Development Foundation;
 - (iii) M/s Karakorum Associates for Educational & Economic Development; &
 - (iv) M/s Green Development Welfare Organization.



3. **M/s AASA Consulting (Pvt.) Ltd., Karachi (Lead firm)**

Sub-Consultant:

M/s Grant Thornton (Pvt.) Ltd., Islamabad.

4. **M/s Associates in Development (AiD), Islamabad (Lead firm)**

Sub-Consultant:

M/s Community Motivation & Development Organization, Islamabad.

5. **M/s AWAZ Foundation Pakistan, Multan (Lead firm)**

Sub-Consultants:

(i) M/s Khwendo, Peshawar; &

(ii) M/s Human Resource Learning Centre, Islamabad.

6. **M/s MM Pakistan, Islamabad.**

7. **M/s Aurat Publication and Information Service Foundation, Islamabad.**

8. **M/s Strengthening Participatory Organization (SPO), Islamabad.**

9. **M/s SEMIOTICS Consultants (Pvt.) Ltd., Islamabad.**

10. **M/s Mazars Consulting, Karachi.**

11. **M/s Socio Engineering Consultants, Islamabad.**

2.7 Request for Proposals:

(a) First issuance to Consultants

Date 28th June, 2016

(b) Second issuance to Consultants

Date 9th September, 2016

2.8 Amendments and clarifications to the RFP (describe)

Yes. As a result of pre-proposal conference held on 22nd September 2016, certain clarifications on technical aspect of the assignment were agreed which necessitated an addendum to the RFP document. Consequently, deadline for submission was extended upto 20th October, 2016.

- 2.9 Contract Type: Lumpsum – Deliverable based
- 2.10 Pre-proposal conference:
 (a) First Conference Yes (14th July, 2016)
 (b) Second Conference Yes (22nd September, 2016)
 (c) Minutes issued Yes (14th October 2016)
- 2.11 Proposal submission: Two envelopes (technical and financial proposals in separate sealed envelopes)
 (a) one envelope (technical) Date: 11th October, 2016 Time: 1500 hrs
 (b) original submission Date: 20th October, 2016 Time: 1500 hrs
 (d) extensions(s)
- 2.12 Submission of Financial Proposal Location: Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.
- 2.13 Opening of Technical Proposals by selection committee Date: 20th October, 2016 Time 1530 hours
- 2.14 Number of proposals submitted Eight (08)
- 2.15 Proposal validity period (days):
 (a) original expiration date Date: 11th February, 2017
 (b) extension(s), if any
- 2.16 Evaluation Criteria/sub-criteria:
- (i) **At-least Five projects/assignments of the Consultants specific to the scope of services:** Weight: **07**
- (ii) **Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:** Weight: **60**
- a) **Technical approach and methodology on each of the component of the task:** Sub Weight: **45**
- b) **Staffing plan** Sub Weight: **05**
- c) **Work Plan** Sub Weight: **10**
- (iii) **key staff** Weight: **33**
- Individual(s)**
- (A) Team Leader Sub Weight: **10**
- (B) Monitoring, Evaluation & Research Expert Sub Weight: **08**
- (C) Communication/Social Mobilization Expert Sub Weight: **05**

(D) Capacity Building/Training Expert Sub Weight: **05**

(E) MIS Expert Sub Weight: **05**

2.17 Technical scores of the consulting firms Minimum qualifying score: **70**

Consultants' names	Technical scores
M/s Rural Support Programme Network [Lead Firm], Islamabad.	74.60
M/s AASA Consulting (Pvt.) Ltd., Islamabad [Lead Firm].	54.29
M/s MM Pakistan (Pvt.) Ltd., Islamabad	71.91
M/s SEBCON (Pvt.) Ltd., Islamabad.	71.98
M/s Aurat Publication & Information Services Foundation, Islamabad.	71.10
M/S AWAZ Foundation Pakistan, Multan.	43.93
M/s Associates in Development (AiD), Islamabad.	65.34
M/s Strengthening Participatory Organization, Islamabad.	53.35

2.18 Approval of technical evaluation report by Secretary (Quality-Based, Qualifications)

Date: 16th November 2016

2.19 Public opening of financial proposals

Date 21st November 2016 Time 1500 hours

(a) Names and proposal prices (mark Consultants that attended public opening)

1. M/s RSPN, Islamabad – Rs. 378,032,348/- (exclusive of direct & indirect taxes),
2. M/s SEBCON, Islamabad – Rs. 548,335,435/- (exclusive of direct & indirect taxes),
3. M/s MM Pakistan, Islamabad – Rs. 128,830,000/- (exclusive of indirect taxes),
4. M/s Aurat Foundation, Islamabad –Rs. 160,420,750/- (exclusive of indirect taxes)

2.20 Evaluation committee: members' names and titles (if not the same as in the technical evaluation - Quality-Based, Qualifications, Single-Source)

Same as detailed in Technical Evaluation Report

2.21 Methodology (formula) for evaluation of cost (QCBS only; cross as appropriate)

Weight inversely proportional to cost
 $S = S_t * T + S_f * P$ (T=0.8 & P = 0.2)

2.22 QCBS

(a) Technical, financial and final scores (Quality-Based: technical scores only	Consultant' Name	Technical scores	Financial scores	Final scores
	M/S RSPN	59.68	6.18	65.86
	M/S SEBCON	57.58	4.27	61.85
	M/S MMP	57.53	20.00	77.53
	M/S A.F.	56.88	16.06	72.94

- (b) Award recommendation *M/s MM Pakistan (Pvt.) Ltd., Islamabad at a financial price of Rs. 149,442,800/- inclusive of direct & indirect taxes.*

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