

# **Publication of Contract Award Report**

## **Consulting Services**

**For**

**“Hiring of Services of Firms for  
Attendance Compliance Activities in  
32 Districts Under WeT Programme  
for Cluster-II”**



**Nurturing Women Empowerment**

**January 2019**

**GOVERNMENT OF PAKISTAN**  
**Benazir Income Support Programme**

## Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
- 1.2 Client:  
 (a) name Benazir Income Support (BISP), BISP HQ  
 (b) address, phone, facsimile Secretariat, F – Block, Pak. Secretariat, Islamabad.  
Phone: - +92(51) 9246420.  
Fax: - +92(51) 9246318.  
Email: [dir.procurement@bisp.gov.pk](mailto:dir.procurement@bisp.gov.pk)
- 1.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources  
 Implementation:  
 "Hiring of Firms for Attendance Compliance Activities in 32 Districts under Waseela-e-Taleem Programme of BISP-Cluster-II"
- 1.4 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.5 Request for expressions of interest:  
 (a) publication on Public Procurement Authority Website Yes (29<sup>th</sup> July 2018)  
 (b) publication in national newspaper(s) Yes (29<sup>th</sup> July 2018)  
 (c) number of responses Thirteen (13) for Cluster II
- 1.6 Shortlist:  
 (a) names/nationality of firms/associations
- | Firms |   |                   |
|-------|---|-------------------|
| Sr. # | (with status of association where applicable)             | Cluster           |
| 1.    | M/s Aurat Publication and Information Service Foundation. | <b>Cluster-II</b> |
| 2.    | M/s MM Pakistan, Lahore.                                  | <b>Cluster-II</b> |
| 3.    | M/s Innovative Development Strategies Pvt. Ltd.           | <b>Cluster-II</b> |
| 4.    | M/s Poverty Eradication Initiatives.                      | <b>Cluster-II</b> |
- 1.7 Request for Proposals:  
 (a) First issuance to Consultants Date: 10<sup>th</sup> October, 2018  
 (b) Second issuance to Consultants, if any Not Applicable
- 1.8 Amendments and clarifications to the RFP (describe) Yes. Minutes of the Pre-Bid Conference was issued to all shortlisted firms on 24<sup>th</sup> October, 2018



- 1.9 Contract Type: Lumpsum – Deliverable based
- 1.10 Pre-proposal conference:  
 (a) First Conference Yes (19<sup>th</sup> October, 2018)  
 (b) Minutes issued Yes (24<sup>th</sup> October, 2018)
- 1.11 Proposal submission:  
 (a) one envelope (Technical) Two envelopes (Technical and Financial proposals in separate sealed envelopes)  
 (b) original submission Date: 31<sup>st</sup> October, 2018 Time: 1100 hrs  
 (d) extensions(s) No.
- 1.12 Submission of Financial Proposal Location: Benazir Income Support (BISP), BISP HQ Secretariat, F – Block, Pak. Secretariat, Islamabad.
- 1.13 Opening of Technical Proposals by selection committee Date: 31<sup>st</sup> October, 2018 Time 1130 hours
- 1.14 Number of proposals submitted Four (04) Proposals for Cluster- II
- 1.15 Names of firms who submitted proposals
1. M/s Poverty Eradication Initiatives.,
  2. M/s Innovative Development Strategies (Pvt.) Ltd.,
  3. M/s MM Pakistan Pvt. Ltd.,
  4. M/s Aurat Publication and Information Service Foundation.
- 1.16 Evaluation Criteria/sub-criteria:
- (A) Specific experience of the Consultant (as a firm) relevant to the Assignment Weight: 10
- (B) Demonstrated Capacity/Expertise in the field of Social Mobilization: Weight: 10
- a) Expertise towards strategizing, planning, and implementation Social Mobilization, Sub Weight: 05
- b) Organization, staffing & capacity for implementation of Social Mobilization & Public Information Campaign Sub Weight: 05
- (C) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: Weight: 40



- a) Technical approach and methodology on each of the component of the task
- b) Staffing plan
- c) Work Plan

Sub Weight: **30****(D) key staff****Individual(s)**Weight: **40**

(A) Team Leader

Sub Weight: **15**

(B) Compliance, Monitoring &amp; Evaluation Expert

Sub Weight: **09**

(C) Operation Expert

Sub Weight: **09**

(D) MIS/IT Expert

Sub Weight: **07**Minimum qualifying score: **70****1.17 Technical scores of the consulting firms**

<b>Consultants' names</b>	<b>Technical scores Out of 100</b>
M/s MM Pakistan, Lahore.	<b>76.56</b>
M/s Innovative Development Strategies Pvt. Ltd.	<b>71.71</b>
M/s Aurat Publication and Information Service Foundation.	<b>66.98</b>
M/s Poverty Eradication Initiatives.	<b>44.90</b>

**1.18 Public opening of financial proposals**Date **4<sup>th</sup> January 2019**Time **1100 hours**

- (a) Names and proposal prices (mark Consultants that attended public opening)

<b>Firms Name</b>	<b>Proposal Price (Pak Rupees) Exclusive of GST</b>
M/s MM Pakistan, Lahore (MMP).	<b>75,234,350/-</b>
M/s Innovative Development Strategies Pvt. Ltd (IDS).	<b>164,062,400/-</b>

\*All Firms Attended Public Opening of Financial Proposals.



## 1.19 QCBS

## Consultant' Technical, Financial and Final Score.

- (a) Technical, financial and final scores (Out of: Technical = 80% & Financial = 20%)

Firms Name	Technical Score	Financial Score	Final Score
MMP	61.25	20.00	81.25
IDS	57.37	09.17	66.54

- (b) Award recommendation

**M/s M M Pakistan Pvt. Ltd., at a financial cost of Rs. 75,234,350/- exclusive of applicable indirect taxes (GST).**

