

**PROPOSALS FOR
PREQUALIFICATION**

**Prequalification of Companies for Provisioning of ATR42/72-500 and A-320 Simulator
Training Services**

Pakistan International Airlines, National Flag Carrier, and premier airline of the region invites proposals from the service providers authorized by respective civil aviation authorities, registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue (for local bidders) for prequalification of ATR42/72-500 and A-320 Simulator Training Service Providers.

Prequalification documents, containing detailed terms and conditions are available at www.piac.com.pk. Price of the prequalification documents is Rs. 3000 submitted through a pay order in the name of PIACL (Local Bidders Only).

The proposals, prepared in accordance with the instructions provided in the prequalification documents, must reach at **Deputy General Manager Purchase Technical, Supply Chain Management Department, PIA Head Office, Karachi** on or before **February 07, 2018 (1030 Hrs. PST)**. Proposals will be opened the same day at **1100 Hrs PST**. This advertisement is also available on PPRA website at www.ppra.org.pk

**Deputy General Manager (Purchase Technical)
Supply Chain Management Department,
PIA Head Office, Karachi.
Ph: 021 9904 5698
Email: dgmptnls@piac.aero**

REF: Pre-Qualification/ Simulators/01/17
Date: December 14, 2017

M/S _____

**Sub: Prequalification of Companies for Provisioning of ATR42/72-500 and A-320 Simulator
Training Services**

Dear Sirs,

We are pleased to invite your sealed proposals for the services mentioned above. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies/ services are given below:-

A) SUBMISSION OF PROPOSAL

1. You are required to send your sealed pre-qualification proposals addressed to Deputy General Manager, Purchase Technical, Supply Chain Management Department, PIA Head Office, Karachi, latest by **07-02-2018** by **1030 Hrs PST**. The tenders may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIA SCM Building latest by 10:30 hours on the specified date. You may also send your proposals through registered A/D mail addressed to Deputy General Manager Purchase Technical, which must reach before the closing date and time mentioned above. Proposals will be opened **at 11:00 hrs PST** on the same day in the presence of the bidders who wish to attend.

2. Proposals received after stipulated date & time shall not be considered. The Company will not be responsible for postal delays. The decision of Chairman Tender Committee in this respect shall be final and binding.

3. **Bidders are required to submit a Pay Order of Rs. 3000/- (Non-Refundable) as tender fees along with the proposal (Local Bidders).**

B) EARNEST MONEY (Local Bidders)

The Tender should be accompanied a Pay Order payable (valid for 90 days from the date of tender opening) equivalent to 2 % of total bid value in the name of M/S PAKISTAN INTERNATIONAL AIRLINES as interest free Earnest Money (Refundable). Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

C) SECURITY DEPOSIT

The successful tenderer upon award of Contract / Purchase Order will be required to furnish security deposit (pay order) in the amount equivalent to 5% of total tender value stated in the Letter of Acceptance as interest free Security deposit and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

Instructions to Bidders

PREPARATION OF PROPOSAL:

All mandatory requirements are given in the schedule

Please give all the available technical details of the items offered by you, supported with the technical literature, brochure, drawings and pictures, client list details, authorization certificates etc. BIDS / Tenders / Technical Proposal received shall be evaluated in accordance with the given technical specifications/ criteria.

PIA's other requirements are given.

Bidders **MUST**:

- Be registered with Sales Tax Authorities; please attach copy of Registration Certificate (Local Bidders Only).
- Affix the company seal on all tender documents.

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE, BEARING COMPANY'S STAMP**

FSTD TECHNICAL SPECIFICATIONS
ATR

FSTD SPECIFICATION ATR	Type or variant of aircraft	ATR 42/72-500
	FSTD qualification level	Aero plane FFS Level D/Type 7
	Engine fit	Pratt & Whitney PW120, Hamilton standard 14 SF-5 propellers
	Instrument fit	According to aircraft type
	ACAS fit	TCAS II (ver. 7.1)
	Windshear	Profiles available
	CAT I / CAT II	
	Guidance information for training, testing and checking considerations	LVTO, Recency, IFR-training/check, Type rating, Proficiency checks, Auto coupled approach, Auto land/ roll out guidance, ACAS I/II, Wind shear warning system / Predictive wind shear, WX-radar, HUD / HUGS, FANS, GPWS / EGPWS, GPS, ETOPS capability, Smoke, RNP AAPCH Capability, Debriefing system

A-320

FSTD SPECIFICATION A-320	Type or variant of aircraft	Airbus A320-200 Standard 1.7/1.8/1.9
	FSTD qualification level	Aero plane FFS Level D
	Engine fit	CFM56
	Instrument fit	According to aircraft type Airbus standard equipped with TCAS, DDRMI and FMGC Thales Topflight or Honeywell Pegasus
	ACAS fit	TCAS II (ver. 7.1)
	Windshear	Profiles available
	CAT I / CAT II / CAT III	
	Guidance information for training, testing and checking considerations	LVTO, Recency, IFR-training/check, Type rating, Proficiency checks, Auto coupled approach, Auto land/ roll out guidance, ACAS I/II, Wind shear warning system / Predictive wind shear, WX-radar, HUD / HUGS, FANS, GPWS / EGPWS, GPS, ETOPS capability, Smoke, RNP AR Approach, Debriefing system

Evaluation Criteria

S. no	Tender Requirement	Max Score	Score Attained
1	<u>Company Experience:</u> 1). More than 10 years of experience (15 Marks) 2). 06-10 years of experience (10-14 Marks) 3). 01-05 years of experience (05-09 Marks)	15	
2	<u>Clientele Detail:</u> 1). Over 10 major clients (15 Marks) 2). 06-10 major clients (10-14 Marks) 3). 01-05 major clients (05-09 Marks)	15	
3	<u>Location:</u> 1). PIA Network (30 Marks) 2). Interline Connection (10-01 Marks) 3). No Connection (0 Marks)	30	
4	<u>Visa:</u> 1). Not Required (10 Marks) 2). On Arrival (05-01 Marks) 3). Others (0 Marks)	10	
5	<u>Financial Health:</u> Participating organization must provide annual Turnover, Authorized Capital, Net Profit Before Tax alongwith Tax Returns. 1). More than Rs. 100 M (20 Marks) 2). Rs 60-100 M (12-18 Marks) 3). Rs 10 to Rs. 50 M (02-10 Marks)	20	
6	<u>Litigation History:</u> 1). Nil Ligitation history (10 Marks) 2). 01-05 case history (01-05 Marks) 3). More than 05 case history (00 Marks)	10	
TOTAL....		100	

Minimum qualifying marks are 75