

**REGISTERED/IMMEDIATE**  
Heavy Industries Taxila  
Marketing and Procurement  
Directorate (Commercial Cell)  
Taxila Cantt, Pakistan  
Tel: (051) 9315033-62933  
Fax No: (051) 9315029 & 31  
CC/17/5061/RT-236/Ind-24/P-  
881/ Proc

// Jul 2018

TO: M/s \_\_\_\_\_

Subject: **Re-Tender Inquiry FOB**

1. You are requested to please forward your offer for the following:-

Ser	Part No and Nomenclature	A/U	Unit Price	Total Price
a.	Procurement of Run Flat System Quantity-160 (156 + 4x samples). Detail/Specification is mentioned at Annexure 'A' and 'B,	Nos		

**Instructions for the Bidders**

2. Rates will be quoted on FOB basis. Offer maximum discount while submitting your bid.
3. Over writing and cutting of any nature in the quotation will not be accepted.
4. Bids will be submitted in 2 parts. Part-I and Part-II bids will be enclosed in separate sealed envelopes. For identification purpose, the words "TECHNICAL BID (PART-I) WITHOUT PRICE" and COMMERCIAL BID (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry and addressed as under:-

**REGISTERED**

BID

TENDER ENQUIRY NO: CC/17/5061/RT-236/Ind-24/P-881/Proc dated //Jul 2018

TO BE OPENED ON: **13** AUG 2018 AT 1100 HRS

TO: ASSISTANT DIRECTOR (PROCUREMENT)  
HEAVY INDUSTRIES, TAXILA

FROM: M/s \_\_\_\_\_

5. Forward your bids not later than at **1030 hours** on **13Aug 2018**.

*Handwritten signature*  
27/6

6. **Submission of Tender.** The tender if brought by hand, will be handed over to security staff on duty at Heavy Rebuild Factory HRF (T) Gate No.1 for placing the same in bid box (available at gate). The bid will not be brought by hand by any firm while visiting the offices of Assistant Director (Procurement).
7. If, required endorsements are not made on the envelope, bid is liable to be disqualified. The bid will be opened on **13 Aug 2018 at 1100** hours in the presence of the available representative of the firms in Central Procurement Branch, Heavy Industries Taxila. No bid will be entertained / considered after **1030 hours**, on the aforementioned date.
8. HIT reserves its right to cancel the bidding process with justification/reason.
9. Please indicate full details (specifications, manufacturers etc) of the stores offered in your quotation. If required details are found missing, the bid will automatically stand disqualified and rejected.
10. The stores should conform to prescribed drawing/specifications/samples which can be provided through APCF if demanded.
11. The store will be packed in standard grade, worthy of transportation by the means adopted.
12. This inquiry may not be taken as an indication of subsequent supply order and does not in any way commit HIT to purchase the items offered.
13. In case of failure to supply the stores within stipulated period, liquidated damages at the rate of 2% but not less than 1% of amount involved per month and max value not more than 10% of contracted store value or a part there-of will be levied.
14. In case of any dispute regarding the terms and conditions and the quality of stores, the decision of the Chairman HIT will be considered as final and binding on the suppliers/firms.
15. In case your firm fails to execute the order within the stipulated time and does not materialize the supply of ordered stores, the supply order/contract will be cancelled at firm's risk and expense. Expenditure incurred on the re-purchase of offered stores will be recovered from your firm under existing procedures.
16. Indenter / purchaser reserves the right to increase/decrease the quantity of items, placed on the tender without any reference to the firm.
17. Separate mention of PSI amount.

*M 27/6*

3. 70% payment on provision of shipping documents and inspection/acceptance certificate of PSI. Moreover, remaining 30% FOB value of stores shall be paid to beneficiary on receipt of Consignee Receipt Certificate (CRC) from concerned project.
19. All clauses/terms mentioned in this inquiry will be considered accepted by the firm in case no reference to them is given in the offer.
20. The prices quoted must be in US\$, firm and final and inclusive of all taxes, packing, handling charges, However HIT has right to open letter of credit and subsequent payment in either US\$, Chinese Yuan (RMB) or any other currency as per applicable conversion rate as per HIT's convenience.
21. Part payment against part delivery is allowed.
22. **Postal Order for Rs. 200/-** (Rupees Two Hundred) in favour of Director M&P HIT Taxila Cantt will invariably be enclosed with the quotation, failing which the bid will be ignored.
23. Firms are instructed NOT to send Telex and Fax bids. Such bids/offers will not be accepted.
24. **BGs Against Contract Performance/Warranty Period.** The Supplier shall furnish a 5% bank guarantee within one month from the date of signing of the contract from a scheduled bank in Pakistan against the total value of contract excluding taxes/duties. This bank guarantee will remain valid as per warranty clause. BG will be released after completion of warranty period of store.
25. Country of Origin: **USA/Europe/Equivalent**
26. Inspection of the store will be carried out at HIT Taxila Cantt.
27. Warranty period will be one year from the date of issuance of CRV of stores.
28. **All Firms participating in the tender will deposit 5% bid security of total quoted value in the shape of CDR / bank guarantee addressing to Director Marketing and Procurement, Heavy Industries Taxila. The bid security will be provided by the firm in commercial envelope. Separate certificate that 5% EM is enclosed in commercial offer will be provided alongwith Technical Quotation. Bid security money of unsuccessful bidders will be returned within 14 days after issuance of the bids evaluation report whereas bid security money of the successful bidder will be returned upon submission of 5% Performance Bank Guarantee.**
29. Unit/total price of the items should be specified excluding 17 % GST.

*Handwritten signature*

30. Integrity Pact will invariably be involved / invoked when the total value of the contract exceeds 10 million as specified in PPRA Rules 2004.

31. **Tender Samples.** Bidders must submit 2x complete Run Flat Systems (free of cost) of each type alongwith technical quotation. Testing of same will be carried out during TSR by APCF as per Finable agreement No.20.A (20.AS) 1979 dated 20 September 1979. Offers of the bidders will be rejected and no further processing/evaluation will be made, if tender samples are not provided by the bidders alongwith technical Bid.

32. The bidders offering the fol Run Flat Systems are exempted from provision of the required samples as the same already stand technically pre qualified:-

Serial	Tyre Size	Firm Name
a.	235/85 R16	M/s Runflat International, UK
b.	275/70 R16	M/s Hutchinson, France

**Evaluation Criteria**

33. **Eligibility Criteria.** Offer of the bidder will be rejected and **no further processing / evaluation will be made if part or whole of any of following** is not provided / confirmed alongwith **TECHNICAL QUOTATION:-**

- Participating firms should not have defaulted in any contract with government organizations within or outside Pakistan.
- In case of local firms, only sales/income tax registered suppliers/persons who are on Active Taxpayer List (ATL) of FBR are eligible to supply goods/services to government departments. Suppliers will submit certificate to this effect along with Technical Quotation.
- Delivery period will be **03 months** from the date of signing of the contract.
- Country of Origin: **USA/Europe/Equivalent**
- Bid validity of minimum **180 days** from the date of opening of the commercial bid.
- No blacklisting** from any agency (affidavit on judicial stamp paper to be provided).
- Firm offering multiple items will provide 2x sample to be tested against Finable agreement No.20.A(20.AS) 1979 dated 20 September 1979
- Confirmation of Part no and nomenclature of required parts.
- Confirmation of validity period, delivery period and warranty period.
- The firms are responsible to provide evidence of agency agreement/certificate of Conformance. Principal proforma invoice (in original and without price) and **OEM/OEM authorized dealer certificate** that all the items mentioned in this tender inquiry are brand new from current year's production of OEM/OEM approved manufacturer.

27/6

- k. **Pre Shipment Inspection.** Confirmation of pre-shipment inspection, to be arranged by OEM/supplier for 2x members of HIT team for 3x working days excluding journey period. Firm will be responsible to offer complete store to PSI team. During PSI 2x tyres of each size will be randomly selected by PSI team and will be tested as per FINABEL standard i.e Finabel agreement no. 20.A.5 dated 20 September 1979, under the arrangement and expense of firm. Moreover, the firm will also be responsible to bear cost of international return tickets, boarding/loading, inland transportation, medical treatment/insurance and visa fee etc for the PSI team. Also the entire expense on account of PSI will be separately mentioned in the commercial quotation so that the same should be recouped from the firm/supplier in case PSI abroad is waived off on account of any unforeseen circumstances.
- l. 100% compliance against Technical specification (attached as Anx 'A') is required. Bidders are required to confirm the technical specification on following lines:-

Ser	HIT Specification	Confirmed or Not	Remarks
-----	-------------------	------------------	---------

- m. Part delivery/part payment is allowed.
- n. Separate certificate in Technical quotation that 5% EM is enclosed in the commercial quotation.
- o. Provision of 2 x complete runflat systems as tender samples free of cost alongwith technical bid.
34. **Qualification Criteria.** Participating firms should meet the following criteria with:-
- Minimum 50% score in every individual category/sub category (except 33 C (3) (c) whereby firm with even zero scoring will not be affected with this clause).
  - Minimum 70% aggregate score of all categories.
  - The scoring would be done as under:-

(1) Serial	Description	Maximum Points
(a)	Financial Soundness	40
(b)	Past Experience / Record	40
(c)	Past Performance	20
<b>Total</b>		<b>100</b>

*Handwritten signature*

- (2) **Financial soundness.** Credit Marks for financial soundness of the firm shall be on the basis of following qualifications: -

Serial	Description	Max Points	Explanation for Marks Obtained
(a)	Annual turnover of last 3 x Financial Years / Annual sales of company ( <b>Third Party generated verifiable audit reports for last three financial years to be provided</b> ).	20	<p>Full Marks will be given to bidder whose 3 years turnover (as per audit financial report) will equal to or higher than US\$ 1,500,000. Marks of remaining bidders will be calculated as per following formula:-</p> <p><b>Formula</b>  <math display="block">\text{Score} = \frac{(Y1+Y2+Y3)}{\text{US\\$1,500,000}} \times 20</math> </p> <p>*(Y1, Y2, Y3 respective annual turnovers of last three years)   </p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(b)	Working Capital of last financial year ( <b>Third Party generated verifiable audit report to be provided</b> ).	10	<p>Full Marks will be given to bidder whose working capital will be equal to or higher than US\$ 250,000. Marks of remaining bidders will be calculated as per following formula:-</p> <p><b>Formula</b>  <math display="block">\text{Score} = \frac{(X1)}{\text{US\\$ 250,000}} \times 10</math> </p> <p>X1= Working Capital of last year</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>

*Handwritten signature and date: 22/6*

(c)	Bank credit line (verifiable certificate from concerned Bank with clearly mentioning bank credit line offered/provided) (Specimen attached as per annexure 'C')	5	Full Marks will be given to the bidders whose Bank credit lines will be equal to or higher than US\$ 250,000. Marks of remaining bidder will be calculated as per given formula:-  <b>Formula</b> Score= $\frac{(X1)}{\text{US\$ } 250,000} \times 5$  X1= Bank credit Line  Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.
	Litigation History where decision went against the firm (affidavit on judicial stamp paper to be provided).	5	5 Marks for firms with no litigation history. 5 Marks will be deducted for each litigation where decision went against firm.
	Total	40	

- (3) Past Experience/ Previous Record. Credit marks for experience shall be awarded on the basis of following qualifications:-

Ser	Description	Max Points	Explanation for Marks Obtained
(a)	Projects of similar nature and complexity i.e supply of run flat tyre / Chassis / Ballistic Steel / Bullet Proof Glass/Bullet Proof items / Spares parts of armoured vehicles etc in	20	Full marks will be given to the bidder, whose total amount of contracts in last 3 years will be equal to or higher than USD 500,000. Marks of remaining bidders will be calculated with as per given formula:-

*27/6*

	last 3 years. <b>(Attested and verifiable copies of related contracts be attached)</b>		<p><b>Formula</b></p> $\text{Score} = \frac{X1}{\text{US\$ } 500,00} \times 20$ <p>X1= Total Amount of Projects in last 3 years.</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(b)	Projects of ongoing similar nature and complexity i.e run flat tyres/ Chassis /Ballistic Steel/ Bullet Proof Glass/Bullet Proof items/Spares parts of armoured vehicles etc in last 3 years. <b>(Attested and verifiable copies contracts be attached)</b>	15	<p>Full marks will be given to the bidder, whose total amount of contracts <b>in hand</b> will be USD 250,000. Marks of remaining bidders will be calculated as per given formula:-</p> <p><b>Formula</b></p> $\text{Score} = \frac{X1}{\text{US\$ } 250,000} \times 15$ <p>X1= Total Amount of Projects in hand.</p> <p>Note: All calculation will be done in USD, other currency (if any) will be converted into USD with applicable conversion rate.</p>
(c)	Status of enlistment with Government Organizations <b>(Attested copies of Registration certificates to be enclosed).</b>	5	<p>Full marks will be given on provision of at least 1x certificate.</p>
	<b>Total</b>	<b>40</b>	

- (4) **Past Performance.** Credit Marks for past performance shall be awarded on the basis of following criteria:-

Ser	Description	Maximum Points
(a)	Past performance to be evaluated on under mentioned parameters. Negative marking will be done on poor	20

*Handwritten signature/initials*



performance:-

(i) Contracted store supplied beyond DP (data will be attached duly verified from the concerned procurement agency)

(ii) No of rejections of items in each contract (data will be attached duly verified from the concerned procurement agency).

(iii) Timely provision of docus / bank guaranties / bid security money (data will be attached duly verified from the concerned procurement agency).

(iv) No of contracts / items still pending/beyond DP (data will be attached duly verified from the concerned procurement agency).

**Total**

(5x each)


**20**

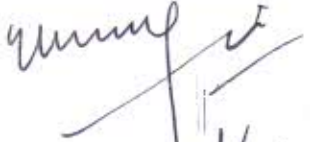
35. Only affidavits and third party (having no conflict of interest with either HIT or the bidder) generated / verified documents will be treated as credible evidences for scoring.

36. Contract will be awarded to best evaluated bidder with highest overall score based on weightage which will be worked out as under:-

- |                             |   |     |
|-----------------------------|---|-----|
| a. Qualification Criteria   | - | 70% |
| b. Commercial offer / Price | - | 30% |

**Note:** Technical / Commercial quotation must conform to IT parameters specified in this tender. The offer will be rejected there in if the said parameters are not complied with.

  
Lt Col  
Assistant Director Procurement  
(Noman Shabbir)

  
22/6

  
22/6

SPECIMEN OF BANK CREDIT LINE

It is certified that we \_\_\_\_\_ (Bank's name) commit to provide M/s \_\_\_\_\_ (Firm's name) a credit line amounting \_\_\_\_\_ (amount in figures as well as words) exclusively for the supply of items against IT no CC/17/5061/RT-236/Ind-24/P-881/Proc dated 11-7-18 of HIT, Taxila (if required / demanded by M/s \_\_\_\_\_ (Firm's name), as per our terms and conditions.

The said credit line shall be available within fifteen (15) calendar days after receipt of demand notice from the supplier i.e M/s \_\_\_\_\_ (Name of the supplier) and such credit line shall be maintained until the supply against the contract/project awarded is fully completed by the above said contractor/ supplier.

This certification is being issued in favour of above said supplier i.e M/s \_\_\_\_\_ (Name of the supplier / contractor) in connection with the bidding requirement of HIT, Taxila against their RT number CC/17/5061/IT-236/Ind-24/P-881/ Proc dated 11-7-18. We are aware that any false statement issued by us shall make us liable for perjury.

Name and Signature of Authorized Officer of the Bank : \_\_\_\_\_

Official Designation : \_\_\_\_\_

Date/Seal of Bank : \_\_\_\_\_

Note: - The amount committed should be machine validated.

*Handwritten signature and date: 27/6*

**SPECIFICATIONS OF RUN FLAT TYRE SYSTEM ALONGWITH RIMS FOR  
TOYOTA LAND CRUISER-79**

Serial	Tyre & Inserts
1.	<p>a. Tyre Size:- <b>LT 275/70 R16 or 235/85 R-16</b> with compatible 16x8J <b>Tubeless</b></p> <p>Ply Rating:- <b>Min D-type, 03 Ply</b></p> <p>b. Quantity: 42+2x samples (free of cost)</p> <p>c. Load Range:- Minimum Weight bearing each tyre <b>1360 Kgs</b></p> <p>d. Two or three piece Inserts that can Travel a distance of 50 KMs for on-road test as per <b>FINABEL Agreement No. A 20.A (20.AS) 1979</b></p> <p>e. Life of Tyre:- Should not be less than <b>60,000Kms or 5 years</b></p> <p>f. Should be able to be installed on Toyota Land cruiser-79</p> <p>g. Brand: Any Suitable Brand</p> <p>h. Type of Tyre: Must be All Weather + All terrain</p> <p>i. Country of Origin: Made in USA / Europe / Equivalent</p> <p>DOT: Must <b>not be manufactured older than 6 months</b> at the time of delivery to HIT</p>
2.	<p><b>Rim</b></p> <p>a. Material – Al Alloy</p> <p>b. Rim Size:- <b>16 x 8J</b>, 1360 Kgs Load Rating Minimum</p> <p>c. Type Tubeless includes five Penta Gonol Holes with standard pitch distance</p> <p>d. Complete system already balanced. Fitting, assistance and necessary tools be provided</p> <p>e. <b>Speed Rating:-</b> minimum 120 Km/h</p>
3.	<p><b>Road Test</b></p> <p>Must fulfill all the req of FINABEL Agreement No. A 20.A (20.AS) 1979 Issue with 50 KMs as mentioned in Note below</p>
4.	All Specification should be certified by the manufacturing
5.	Complete system:- All necessary items i.e <b>Tyre, Rim, Insert fitted, Allied accessories &amp; Tooling</b> are required

Maximum modified criteria of FINABEL road test after firing as per above FINABEL Std is as under:-

- |        |   |            |
|--------|---|------------|
| • 03KM | - | 80-90KM/hr |
| • 22KM | - | 50KM/hr    |
| • 25KM | - | 30KM/hr    |

*Handwritten signature*  
11/7

